

February 1, 2013

Honorable Wayne Goodwin Commissioner of Insurance North Carolina Department of Insurance PO Box 26387 Raleigh, North Carolina 27611

> Re: Review of Automobile Insurance Rates - Private Passenger Cars and Motorcycles

Dear Commissioner Goodwin:

In accordance with Article 36 of Chapter 58 of the General Statutes of North Carolina, the North Carolina Rate Bureau hereby submits experience, data, statistics and information for automobile insurance – private passenger cars and motorcycles. This constitutes the rate review required by law to be submitted on or before February 1, 2013.

No automobile insurance rate changes are proposed in this review.

Sincerely,

Raymond F. Evans, Jr., CPCU

General Manager

RFE:dms Enclosures

NORTH CAROLINA RATE BUREAU 2013 PRIVATE PASSENGER AUTOMOBILE INSURANCE EXPERIENCE REVIEW

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North Carolina Private Passenger Automobile

| Voluntary & Ceded Combined | AY 2009 | AY 2010 | AY 2011 |
|----------------------------|---------------|---------------|---------------|
| Bodily Injury | A1 2003 | A1 2010 | A1 2011 |
| Exposures | 6,892,207 | 6,909,522 | 6,943,287 |
| Prem at Pres NCRB Rates | 1,111,396,876 | 1,118,380,964 | 1,121,912,288 |
| B/L Incurred Losses | 668,573,830 | 660,003,412 | 640,439,100 |
| T/L Incurred Losses | 812,498,717 | 798,958,903 | 753,208,856 |
| Property Damage | | | |
| Exposures | 6,892,207 | 6,909,522 | 6,943,287 |
| Prem at Pres NCRB Rates | 1,023,777,901 | 1,030,112,728 | 1,033,034,917 |
| B/L Incurred Losses | 601,748,738 | 613,690,604 | 607,230,688 |
| T/L Incurred Losses | 606,402,685 | 617,949,606 | 611,852,120 |
| Medical Payments | | | |
| Exposures | 5,035,030 | 4,989,795 | 4,974,951 |
| Prem at Pres NCRB Rates | 155,745,423 | 154,095,924 | 152,585,385 |
| Incurred Losses | 99,800,456 | 96,145,580 | 91,809,207 |

North Carolina Private Passenger Automobile

Standard & Non-Standard Combined

| | CY 2009 | CY 2010 | CY 2011 |
|--------------------------|---------------|---------------|---------------|
| Comprehensive | | | |
| Exposures | 4,875,641 | 4,877,007 | 4,904,076 |
| Prem at Pres NCRB Rates | 525,287,237 | 521,476,378 | 520,907,051 |
| Paid Losses ¹ | 283,782,417 | 298,681,371 | 350,404,884 |
| | | | |
| Collision | | | |
| Exposures | 4,509,964 | 4,499,198 | 4,521,651 |
| Prem at Pres NCRB Rates | 1,233,300,734 | 1,228,292,387 | 1,231,212,040 |
| Paid Losses | 619,625,612 | 623,779,685 | 622,526,353 |

Notes:

¹ Comprehensive losses exclude excess wind and water losses.

North Carolina Private Passenger Automobile

| Voluntary & Ceded Combined | AY 2009 | AY 2010 | AY 2011 | |
|-----------------------------|-------------|-------------|-------------|--|
| Uninsured Motorists BI | A1 2003 | A1 2010 | A1 2011 | |
| Exposures | 6,892,207 | 6,909,522 | 6,943,287 | |
| B/L Prem at Pres NCRB Rates | 96,490,898 | 96,733,308 | 97,206,018 | |
| T/L Prem at Pres NCRB Rates | 114,128,018 | 114,414,739 | 114,973,871 | |
| B/L Incurred Losses | 40,954,914 | 37,514,583 | 36,393,912 | |
| T/L Incurred Losses | 52,647,139 | 47,276,760 | 45,161,977 | |
| | | | | |
| Uninsured Motorists PD | | | | |
| Exposures | 6,892,207 | 6,909,522 | 6,943,287 | |
| B/L Prem at Pres NCRB Rates | 13,784,414 | 13,819,044 | 13,886,574 | |
| T/L Prem at Pres NCRB Rates | 20,469,855 | 20,521,280 | 20,621,565 | |
| B/L Incurred Losses | 9,263,115 | 9,148,664 | 9,933,878 | |
| T/L Incurred Losses | 9,437,319 | 9,530,403 | 10,003,301 | |
| | | | | |
| Underinsured Motorists Bl | | | | |
| Exposures | 5,031,107 | 5,043,746 | 5,068,394 | |
| T/L Prem at Pres NCRB Rates | 154,622,845 | 155,011,081 | 155,768,700 | |
| T/L Incurred Losses | 81,319,136 | 69,005,671 | 51,800,410 | |
| | | | | |
| Motorcycle Liability | | | | |
| Exposures | 236,350 | 238,934 | 240,933 | |
| T/L Prem at Pres NCRB Rates | 44,561,062 | 47,055,004 | 46,533,504 | |
| T/L Incurred Losses | 22,649,888 | 22,182,413 | 18,437,962 | |

NORTH CAROLINA
PRIVATE PASSENGER AUTOMOBILE INSURANCE
COMPREHENSIVE COVERAGES
DERIVATION OF EXCESS WIND AND WATER FACTOR

| (6) (3) x (5) Excess Wind & Water Losses | 1,476,231 1,991,344 1,991,344 0 539,896 6,772,416 0 7,631,203 20,033,970 43,784,439 0 25,906,662 0 0 0 0 0 0 0 0 0 0 0 0 0 | 148,406,902 |
|---|---|-------------|
| (5) (4)-Avg. (4) Excess Wind & Water Ratio | 00000000000000000000000000000000000000 | 0.520 |
| <pre>(4) [Wind & Water] / [Total " Wind & Water]</pre> | 94527 8 6 4 8 8 8 9 7 8 8 7 9 8 8 9 9 9 8 9 9 9 8 9 9 9 8 9 9 9 9 | 0.747 |
| (3) (2)-(1) [Total - Wind & Water] | 12, 623, 41 13, 142, 453 115, 911, 42 115, 911, 42 115, 912, 914 118, 434, 37 119, 996, 13 121, 097, 87 121, 097, 89 122, 422, 06 123, 497, 80 124, 497, 80 125, 541, 61 127, 850, 86 127, 850, 86 127, 850, 86 128, 977, 50 189, 74 189, 74 | 285,397,889 |
| (2) Total Paid Losses(a)(b) | 13, 864, 48 19, 768, 39 20, 781, 44 18, 781, 75 19, 918, 61 19, 918, 61 25, 070, 38 32, 652, 86 21, 820, 45 21, 767, 96 65, 189, 94 74, 959, 38 65, 189, 94 72, 767, 96 73, 491, 75 73, 491, 72 73, 491, 72 83, 714, 31 83, 714, 31 83, 714, 31 83, 714, 31 | , 705 |
| (1) Wind & Water Paid Losses (a) (b) | 1,241,07 4,856,97 5,463,41 1,484,23 11,554,99 11,554,99 11,554,99 11,554,99 11,554,99 11,554,99 11,554,99 11,554,99 12,20,51 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 13,267,30 14,400,79 115,400,79 115,400,79 115,400,79 116,90 116,90 117,400,79 118,082,92 118,082 118,08 | |
| Year | | 2/31/1 |

0.079

/30 =

2.367

1.069

Excess Wind & Water Factor = 1 + (8)/[1+(7)-(8)]

Average Excess Wind & Water Ratio =

(8)

6)

(7)

0.227

6.823 / 30 =

Average (4) =

Losses are for Full Coverage, \$50, \$100 and \$250 Deductible Comprehensive for 1991-1992.

Losses are for Full Coverage, \$50, \$100, \$250 and \$500 Deductible Comprehensive for 1993-1996.

Losses are for Full Coverage, \$50, \$100, \$250, \$500 and \$1000 Deductible Comprehensive for 1997-2011.

Data prior to 1999 is for ISO reporting companies only. Data prior to 2004 excludes Non-Standard Business. Losses are for Full Coverage, \$50 Deductible and \$100 Deductible Comprehensive for 1982-1990. (a) (P)

NORTH CAROLINA

DERIVATION OF INCURRED-TO-PAID FACTOR (A)

| (1) | (2) | (3) | (4) |
|-------------|-----------------|---------------|---------------|
| <u>Year</u> | Incurred Losses | Paid Losses | <u>Factor</u> |
| 2009 | 1,034,619,595 | 1,034,140,743 | 1.000 |
| 2010 | 1,057,311,440 | 1,062,390,139 | 0.995 |
| 2011 | 1,284,419,029 | 1,283,459,490 | 1.001 |

⁽A) Source: Statutory Page 14 Private Passenger Auto Physical Damage (line 21.1)

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE CALCULATION OF AVERAGE INCREASED LIMITS FACTORS

Year Ending 12/31/2011 Voluntary and Ceded Bodily Injury - 30/60 base

| | (1) | (2) | (3) | (4) | (5) |
|-----------|---------------|-------|-------------|---------|-----------------------------|
| | | | | | (3) x (4) |
| Limit Of | Written | Prior | 30/60 | Current | T/L |
| Liability | Premium | ILF | Premium | ILF | Premium |
| 30/60 | 300,211,547 | 1.00 | 300,211,547 | 1.00 | 300,211,547 |
| 50/100 | 297,795,524 | 1.18 | 252,369,088 | 1.18 | 297,795,524 |
| 100/200 | 6,709,977 | 1.39 | 4,827,322 | 1.39 | 6 , 709 , 978 |
| 100/300 | 416,069,691 | 1.40 | 297,192,636 | 1.40 | 416,069,690 |
| 250/500 | 85,677,582 | 1.66 | 51,613,001 | 1.66 | 85,677,582 |
| 300/300 | 52,836,585 | 1.62 | 32,615,176 | 1.62 | 52,836,585 |
| 1000/1000 | 3,295,777 | 1.96 | 1,681,519 | 1,96 | 3,295,777 |
| All Other | 13,454,072 | 1.236 | 10,885,172 | 1.236 | 13,454,073 |
| | 1,176,050,755 | 1.236 | 951,395,461 | 1.236 | 1,176,050,756 |

Year Ending 12/31/2010 Voluntary and Ceded Bodily Injury - 30/60 base

| | (1) | (2) | (3) | (4) | (5) (3) x (4) |
|-----------|---------------|-------|-------------|---------|------------------|
| Limit Of | Written | Prior | 30/60 | Current | T/L |
| Liability | Premium | ILF | Premium | ILF | Premium |
| 30/60 | 297,631,007 | 1.00 | 297,631,007 | 1.00 | 297,631,007 |
| 50/100 | 301,402,522 | 1.18 | 255,425,866 | 1.18 | 301,402,522 |
| 100/200 | 6,738,667 | 1.39 | 4,847,962 | 1.39 | 6,738,667 |
| 100/300 | 423,898,088 | 1.40 | 302,784,349 | 1.40 | 423,898,089 |
| 250/500 | 84,238,153 | 1.66 | 50,745,875 | 1.66 | 84,238,153 |
| 300/300 | 55,332,615 | 1.62 | 34,155,935 | 1.62 | 55,332,615 |
| 1000/1000 | 3,242,501 | 1.96 | 1,654,337 | 1.96 | 3,242,501 |
| All Other | 13,312,630 | 1.238 | 10,753,336 | 1.238 | 13,312,630 |
| | 1,185,796,183 | 1.238 | 957,998,667 | 1.238 | 1,185,796,184 |

Year Ending 12/31/2009 Voluntary and Ceded Bodily Injury - 30/60 base

| | (1) | (2) | (3) | (4) | (5) (3) x (4) |
|-----------|---------------|-------|-------------|---------|------------------|
| Limit Of | Written | Prior | 30/60 | Current | T/L |
| Liability | Premium | ILF | Premium | ILF | Premium |
| 30/60 | 294,144,995 | 1.00 | 294,144,995 | 1.00 | 294,144,995 |
| 50/100 | 304,732,736 | 1.21 | 251,845,236 | 1.18 | 297,177,378 |
| 100/200 | 6,355,660 | 1.46 | 4,353,192 | 1.39 | 6,050,937 |
| 100/300 | 432,173,082 | 1.48 | 292,008,839 | 1.40 | 408,812,375 |
| 250/500 | 81,569,072 | 1.79 | 45,569,314 | 1.66 | 75,645,061 |
| 300/300 | 56,954,475 | 1.74 | 32,732,457 | 1.62 | 53,026,580 |
| 1000/1000 | 3,096,340 | 2.14 | 1,446,888 | 1.96 | 2,835,900 |
| All Other | 12,755,691 | 1.279 | 9,973,175 | 1.234 | 12,306,898 |
| | 1,191,782,051 | 1.279 | 932,074,096 | 1.234 | 1,150,000,124 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE CALCULATION OF AVERAGE INCREASED LIMITS FACTORS

Year Ending 12/31/2011 Voluntary and Ceded Property Damage - \$25,000 base

| | (1) | (2) | (3) | (4) | (5) (3) x (4) |
|------------|-------------|-------|------------------|---------|------------------|
| Limit Of | Written | Prior | \$25,000 | Current | T/L |
| Liability | Premium | ILF | Premium | ILF | Premium |
| 25,000 | 269,611,494 | 1.000 | 269,611,494 | 1.000 | 269,611,494 |
| 50,000 | 413,160,937 | 1.010 | 409,070,235 | 1.010 | 413,160,937 |
| 100,000 | 194,008,329 | 1.030 | 188,357,601 | 1.030 | 194,008,329 |
| 250,000 | 3,043,764 | 1.059 | 2,874,187 | 1.059 | 3,043,764 |
| 300,000 | 260,249 | 1.069 | 243,451 | 1.069 | 260,249 |
| 500,000 | 621,027 | 1.113 | 557 , 976 | 1.113 | 621,027 |
| 1,000,000 | 105,548 | 1.202 | 87,810 | 1.202 | 105,548 |
| All Other | 7,613,698 | 1.011 | 7,530,859 | 1.011 | 7,613,698 |
| | 888.425.046 | 1.011 | 878,333,613 | 1.011 | 888,425,046 |

Year Ending 12/31/2010 Voluntary and Ceded Property Damage - \$25,000 base

| | (1) | (2) | (3) | (4) | (5) (3) x (4) |
|-----------|-------------|-------|-----------------|---------|------------------|
| Limit Of | Written | Prior | \$25,000 | Current | T/L |
| Liability | Premium | ILF | Premium | ILF | Premium |
| 25,000 | 273,993,586 | 1.000 | 273,993,586 | 1.000 | 273,993,586 |
| 50,000 | 419,507,169 | 1.010 | 415,353,633 | 1.010 | 419,507,169 |
| 100,000 | 193,726,235 | 1.030 | 188,083,723 | 1.030 | 193,726,235 |
| 250,000 | 2,968,901 | 1.059 | 2,803,495 | 1.059 | 2,968,901 |
| 300,000 | 238,414 | 1.069 | 223,025 | 1.069 | 238,414 |
| 500,000 | 599,586 | 1.113 | 538,712 | 1.113 | 599,586 |
| 1,000,000 | 114,920 | 1.202 | 95 , 607 | 1.202 | 114,920 |
| All Other | 7,745,692 | 1.011 | 7,661,416 | 1.011 | 7,745,692 |
| | 898.894.503 | 1.011 | 888,753,197 | 1.011 | 898,894,503 |

Year Ending 12/31/2009 Voluntary and Ceded Property Damage - \$25,000 base

| | (1) | (2) | (3) | (4) | (5) (3) x (4) |
|-----------|------------------|-------|-------------------|---------|-------------------------|
| Limit Of | Written | Prior | \$25 , 000 | Current | \mathtt{T}/\mathtt{L} |
| Liability | Premium | ILF | Premium | ILF | Premium |
| 25,000 | 286,670,454 | 1.000 | 286,670,454 | 1.000 | 286,670,454 |
| 50,000 | 433,682,409 | 1.006 | 431,095,834 | 1.010 | 435,406,792 |
| 100,000 | 189,120,147 | 1.018 | 185,776,176 | 1.030 | 191,349,461 |
| 250,000 | 2,936,650 | 1.035 | 2,837,343 | 1.059 | 3,004,746 |
| 300,000 | 220,057 | 1.041 | 211,390 | 1.069 | 225 , 976 |
| 500,000 | 592 , 792 | 1.068 | 555,049 | 1.113 | 617,770 |
| 1,000,000 | 129,490 | 1.121 | 115,513 | 1.202 | 138,847 |
| All Other | 8,064,588 | 1.007 | 8,008,528 | 1.011 | 8,096,622 |
| | 921,416,587 | 1.007 | 915,270,287 | 1.011 | 925,510,668 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE CALCULATION OF AVERAGE INCREASED LIMITS FACTORS MEDICAL PAYMENTS

Year Ending 12/31/2011 Voluntary and Ceded Medical Payments - \$500 Base

| | (1) | (2) | (3) |
|-----------|-------------|---------|------------|
| | | | (1)/(2) |
| | Written | Current | B/L |
| Limit | Premium | ILF | Premium |
| \$500 | 1,475,878 | 1.00 | 1,475,878 |
| 750 | 56,014 | 1.33 | 42,116 |
| 1,000 | 42,441,377 | 1.60 | 26,525,861 |
| 2,000 | 46,894,643 | 2.34 | 20,040,446 |
| 3,000 | 403,379 | 2.79 | 144,580 |
| 5,000 | 25,906,300 | 3.38 | 7,664,586 |
| 10,000 | 11,466,757 | 3.86 | 2,970,662 |
| All Other | 4,656,211 | 2.185 | 2,130,989 |
| Total | 133,300,559 | 2.185 | 60,995,118 |

Year Ending 12/31/2010 Voluntary and Ceded Medical Payments - \$500 Base

| | (1) | (2) | (3) |
|-----------|-------------|---------|------------|
| | | | (1)/(2) |
| | Written | Current | B/L |
| Limit | Premium | ILF | Premium |
| \$500 | 1,544,022 | 1.00 | 1,544,022 |
| 750 | 57,419 | 1.33 | 43,172 |
| 1,000 | 43,122,141 | 1.60 | 26,951,338 |
| 2,000 | 47,441,276 | 2.34 | 20,274,050 |
| 3,000 | 388,276 | 2.79 | 139,167 |
| 5,000 | 26,987,304 | 3.38 | 7,984,409 |
| 10,000 | 11,007,416 | 3.86 | 2,851,662 |
| All Other | 4,879,846 | 2.184 | 2,234,362 |
| Total | 135,427,700 | 2.184 | 62,022,182 |

Year Ending 12/31/2009 Voluntary and Ceded Medical Payments - \$500 Base

| | (1) | (2) | (3) |
|-----------|-------------|---------|------------|
| | | | (1)/(2) |
| | Written | Current | B/L |
| Limit | Premium | ILF | Premium |
| \$500 | 1,631,580 | 1.00 | 1,631,580 |
| 750 | 60,578 | 1.33 | 45,547 |
| 1,000 | 43,841,499 | 1.60 | 27,400,937 |
| 2,000 | 47,774,465 | 2.34 | 20,416,438 |
| 3,000 | 374,124 | 2.79 | 134,095 |
| 5,000 | 27,228,101 | 3.38 | 8,055,651 |
| 10,000 | 9,930,885 | 3,86 | 2,572,768 |
| All Other | 4,727,343 | 2.171 | 2,177,496 |
| Total | 135,568,575 | 2.171 | 62,434,512 |

North Carolina Dividends

| | LIABILITY | | у |
|------|---------------|-----------------|----------------|
| | | | Dividend |
| | Vol + Ced | | as % of |
| | Manual | Amount of | Vol+Ced Manual |
| Year | Earned Prem. | Dividend | Earned Prem. |
| 2006 | 2,476,633,381 | 5,009,679 | 0.20% |
| 2007 | 2,719,653,120 | 27,779,531 | 1.02% |
| 2008 | 2,813,758,419 | 5,195,164 | 0.18% |
| 2009 | 3,106,196,199 | 9,596,307 | 0.31% |
| 2010 | 2,998,279,823 | 11,792,896 | 0.39% |
| 2011 | 3,005,794,776 | 6,348,722 | 0.21% |
| | | 6 year average: | 0.39% |

PHYSICAL DAMAGE

| Year | Standard Manual Earned Prem. | Non-Standard Manual Earned Prem. | Amount of Dividend | Dividend as % of Manual Earned Prem.* |
|------|------------------------------------|--|-----------------------|---|
| 2006 | 1,409,446,922 | 368,395,915 | 4,562,392 | 0.26% |
| 2007 | 1,330,352,595 | 335,721,344 | 21,334,703 | 1.28% |
| 2008 | 1,459,984,069 | 359,348,643 | 2,825,911 | 0.16% |
| 2009 | 1,565,654,622 | 330,250,210 | 5,403,256 | 0.28% |
| 2010 | 1,496,783,628 | 309,765,462 | 6,298,512 | 0.35% |
| 2011 | 1,568,655,578 | 330,189,278 | 3,788,350 | 0.20% |
| | | | 6 year average: | 0.42% |

^{*} Manual Earned Premium Includes Standard and Non-Standard business.

| _ | _ |
|---|------|
| ٦ | = |
| C | ${}$ |

| Voluntary Bu | | | | | | | |
|---------------|-----------------|------------------------|------------------------|------------------------|------------------|------------------|------------------|
| | (1) | (2) | (3) | (4) | | | |
| | Premium at Rate | Deviation % From RB | Anticipated Premium | Amount of Deviation | | | |
| Year | Bureau Rates | Manual Rates | (1) x (2) | (3) - (1) | | | |
| | | | | | | | |
| 2006 | 1,681,686,063 | -12.00% | 1,479,883,735 | (201,802,328) | | | |
| 2007 | 1,845,850,655 | -13.48% | 1,597,029,987 | (248,820,668) | | | |
| 2008 | 1,932,947,008 | -14.19% | 1,658,661,828 | (274,285,180) | | | |
| 2009 | 2,136,397,239 | -20.51% | 1,698,222,165 | (438,175,074) | | | |
| 2010 | 2,044,466,216 | -17.57% | 1,685,253,502 | (359,212,714) | | | |
| 2011 | 2,008,577,158 | -19.69% | 1,613,088,315 | (395,488,843) | | | |
| Ceded Busin | ness | | | | | | |
| | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| | () | () | O/T Clean Ceded | O/T Clean Ceded | () | Clean Risk Ceded | Clean Risk Ceded |
| | O/T Clean Ceded | Deviation | Anticipated | Amount of | Clean Risk Ceded | Anticipated | Amount of |
| | Premium at Rate | % From RB | Premium | Deviation | Premium at Rate | Premium | Deviation |
| Year | Bureau Rates | Manual Rates | (5) x (6) | (7) - (5) | Bureau Rates | = Col (9) | (10) - (9) |
| 2006 | 226,954,916 | 38.50% | 314,332,559 | 87,377,643 | 317,929,794 | 317,929,794 | 0 |
| 2007 | 235,950,602 | 32.40% | 312,398,597 | 76,447,995 | 323,979,144 | 323,979,144 | 0 |
| 2008 | 224,329,928 | 31.10% | 294,096,536 | 69,766,608 | 329,158,305 | 329,158,305 | 0 |
| 2009 | 221,673,431 | 28.50% | 284,850,359 | 63,176,928 | 339,360,072 | 339,360,072 | 0 |
| 2010 | 205,146,523 | 27.40% | 261,356,670 | 56,210,147 | 360,188,669 | 360,188,669 | 0 |
| 2011 | 214,507,701 | 23.20% | 264,273,488 | 49,765,787 | 385,324,393 | 385,324,393 | 0 |
| All Liability | Rusiness | | | | | | |
| All Liability | (12) | (13) | (14) | (15) | | | |
| | Total Premium | Total | (17) | (13) | | | |
| | at Rate | Anticipated | Amount of | Overall Pct. | | | |
| | Bureau Rates | Premium | Deviation | Deviation | | | |
| Year | (1) + (5) + (9) | (3) + (7) + (10) | (13) - (12) | (14) / (12) | | | |
| 1001 | (1) 1 (0) 1 (0) | (0) 1 (1) 1 (10) | (10) (12) | (11)7 (12) | | | |
| 2006 | 2,226,570,773 | 2,112,146,088 | (114,424,685) | -5.14% | | | |
| 2007 | 2,405,780,401 | 2,233,407,728 | (172,372,673) | -7.16% | | | |
| 2008 | 2,486,435,241 | 2,281,916,669 | (204,518,572) | -8.23% | | | |
| 2009 | 2,697,430,742 | 2,322,432,596 | (374,998,146) | -13.90% | | | |
| 2010 | 2,609,801,408 | 2,306,798,841 | (303,002,567) | -11.61% | | | |
| 2011 | 2,608,409,252 | 2,262,686,196 | (345,723,056) | -13.25% | | | |
| | | | 6 year average: | -9.88% | | | |

Note: This exhibit is based on statistical plan data and Rate Bureau expense call data and reflects the Rate Bureau's best estimate of the information presented.

PHYSICAL DAMAGE

| (4) Std Phv Dam | Amount of Deviation (3) - (1) | (146,432,403) (155,440,930) (171,399,178) (245,674,052) (200,729,975) (234,252,495) | (8) Non-Std Phy Dam Amount of Deviation (7) - (5) | 145,283,660 189,372,318 136,710,468 139,177,423 134,973,249 110,102,527 | (12) Overall Pct. Deviation (11) / (9) | -0.07% 2.29% -2.34% -6.25% -4.11% -7.92% | |
|--------------------|--|--|---|--|--|--|-----------------|
| (3) Std Phy Dam | Anticipated Premium (1) x (2) | 1,059,765,314 921,765,789 925,906,697 1,040,577,528 1,039,875,556 999,304,612 | (7) Non-Std Phy Dam Anticipated Premium (5) x (6) | 562,765,442 592,807,166 520,297,641 556,375,932 495,286,248 444,050,138 | (11) Amount of Deviation (10) - (9) | (1,148,743) 33,931,388 (34,688,710) (106,496,629) (65,756,726) (124,149,968) | o year average. |
| (2) | Deviation % From RB Manual Rates | -12.14% -14.43% -15.62% -19.10% -16.18% | (6) Deviation % From RB Manual Rates | 34.80% 46.94% 35.64% 33.36% 37.46% 32.97% | (10) Total Anticipated Premium (3) + (7) | 1,622,530,756 1,514,572,955 1,446,204,338 1,596,953,460 1,535,161,804 1,443,354,750 | |
| (1) | Std Phy Dam Premium at Rate Bureau Rates | 1,206,197,717 1,077,206,719 1,097,305,875 1,286,251,580 1,240,605,531 1,233,557,107 | (5) Non-Std Premium at Rate Burgan Rates | 417,481,782 403,434,848 383,587,173 417,198,509 360,312,999 333,947,611 | (9) Total Phy Dam Premium at Rate Bureau Rates (1) + (5) | 1,623,679,499 1,480,641,567 1,480,893,048 1,703,450,089 1,600,918,530 1,567,504,718 | |
| | Year | 2006 2007 2008 2009 2010 2011 | \$0 > | 2006 2007 2008 2009 2010 2011 | Year | 2006 2007 2008 2009 2010 | |

Note: This exhibit is based on statistical plan data and Rate Bureau expense call data and reflects the Rate Bureau's best estimate of the information presented.

SUMMARY OF LIABILITY EXPENSE EXPERIENCE - VOLUNTARY AND CEDED BUSINESS PRIVATE PASSENGER AUTOMOBILE INSURANCE NORTH CAROLINA

2011

2010

2009

2008

2007

| 2,574,333 | 8,112,84 | 9,843,90 9,548,67 | 9,186,39 | 1,892,71 | 2,215,94 | 7,093,57 | 1,958,37 | 5,157,78 | 0,802,08 | 3,063,24 | 0,847,01 | | 060. | .093 | .071 | .024 | I PD | 5 .112 |
|--------------------------------|----------|-----------------------------------|--|------------------|--------------------------|-------------------------------|------------------------------|--|---------------|--|--------------------------------|----------|---------------------------|--|---|--|---------------------|---|
| \$3,02 | ر د | ύ 2 | | | ٠ | | | | | | 7 | | | | | | m | .12 |
| 937,496 | 608,60 | 634,51 163,84 | 558,33 | 947,52 | 693,77 | 350,19 | 289,47 | 385,54 | 394,14 | 440,94 | 291,95 | | .095 | .094 | .064 | .023 | PD | .116 |
| \$2,987,2,998, | 58 | , 24 24 | 4 | 9 | 09 | | \sim | 4 | \mathcal{C} | | | | | | | | BI | .133 |
| 53,991 96,199 | 1,99 | 3,74 2,05 | 3,05 | 7,63 | 1,20 | 5,65 | 8,80 | 0,99 | 3,46 | 1,61 | 9,70 | | 760. | 680. | .070 | .022 | PD | .113 |
| \$3,148,1 3,106,1 | ,643,6 | ,611,3 258.3 | 31,2 | 183,3 | 58,9 | 61,2 | 41,0 | 1,0 | 28,1 | 5,6 | 9 | | | | | | BI | .137 |
| 34 58 | 64,01 | 49,16 25,99 | 83,17 | 72,93 | 04,94 | 84,96 | 18,46 | 60,87 | 56,22 | 53,44 | 22,64 | RATIOS | .103 | 680. | .071 | .022 | PD | .117 |
| \$2,801,4 2,813,7 | ,497, | ,492, | 222 | 77, | 54, | 36, | 37, | 42, | | | 3, | COMBINED | | | | | BI | .133 |
| 56,286 53,120 | 36 | 55 | 9 2 | 10 |)5 | 37 | 16 | 9 | 90 | | 95 | | 760. | .091 | .072 | .022 | PD | .118 |
| \$2,766,656,2 | 2,487,0 | 2,462,1 | 223.7 223.7 | 177,0 | 53,0 | 1,116,6 | 35,8 | 154.9 | 636.0 | 7000 | 75,3 | | | | | | BI | .134 |
| Premium Written (Manual Level) | | Premiums Earned (Collected Level) | Commission & Brokerage O+box nomisi+ion | Coneral Expenses | Theres Incorres and Fees | Rodily Injury Losses Incurred | DI Allocated Loss Addustment | DI MILOCACCA BOSS INJUSTMENT DI Naslloosted Loss Adinstment | 4 F | FIODELLY Dampye Bosses Finerica DD 311000+04 Ioss Addinstment | PD Unallocated Loss Adjustment | | Commission & Brokerage to | Written Premium (a)(b) Other Acquisition to | Earned Premium (b) General Expenses to | <pre>Earned Premium (b) Taxes, Licenses, etc. to</pre> | Written Premium (b) | Unallocated Loss Adjustment Expenses to Losses + Allocated |

Notes:

Since ceded business has a commission and brokerage provision set at 10%, the provision for voluntary business is found by solving the following expression for X: (percent voluntary written premium) + X (percent voluntary written premium) = overall Commission and Brokerage provision. (a)

Ratios are to premiums at collected level. (q)

North Carolina Rate Bureau Expense Call Source:

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE SUMMARY OF PHYSICAL DAMAGE EXPENSE EXPERIENCE - STANDARD BUSINESS

| 2011 | \$1,285,163,101 1,276,169,820 124,582,561 115,469,645 81,385,848 30,091,687 1,006,037,944 | | 760. | 060. | .064 | .023 | .115 |
|------|---|-----------------|---------------------------|---|---|---|---|
| 2010 | \$1,260,720,413 1,255,947,364 126,693,254 119,219,694 72,054,469 29,398,873 817,646,687 109,344,464 | | .100 | 560. | .057 | .023 | .134 |
| 2009 | \$1,274,549,659 1,271,307,028 128,219,889 114,709,895 72,579,862 29,405,272 810,496,368 105,278,798 | | .101 | 060. | .057 | .023 | .130 |
| 2008 | \$1,257,984,593 1,233,559,941 127,185,838 104,007,765 78,657,164 27,791,782 815,565,271 103,552,589 | COMBINED RATIOS | .101 | .084 | .064 | .022 | .127 |
| 2007 | \$1,163,846,425 1,156,059,376 117,225,476 108,955,981 70,496,560 25,935,056 742,548,257 101,419,594 | | .101 | .094 | .061 | .022 | .137 |
| | Premium Written (Collected Level) Premium Earned (Collected Level) Commission & Brokerage Other Acquisition General Expenses Taxes, Licenses, and Fees Losses Incurred All Loss Adjustment Expenses | | Commission & Brokerage to | Written Premium (a) Other Acquisition to | Earned Premium (a) General Expenses to | Earned Premium (a) Taxes, Licenses, etc. to | Written Premium (a) All Loss Adjustment Expenses to Incurred Losses |

Notes:

Source: North Carolina Rate Bureau Expense Call

⁽a) Ratios are to premiums at collected level.

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE SUMMARY OF PHYSICAL DAMAGE EXPENSE EXPERIENCE - NON-STANDARD BUSINESS

| 2011 | \$452,864,594 440,968,892 32,651,514 32,805,204 25,166,143 10,364,402 248,679,694 30,167,066 | | .072 | .074 | .057 | .023 | .121 |
|------|---|-----------------|---------------------------|---|---|--|---|
| 2010 | \$422,301,279 425,635,895 30,513,083 28,307,204 23,237,204 23,207,204 23,207,204 23,207,204 26,398,428 | | .072 | .067 | .055 | .021 | .126 |
| 2009 | \$425,849,808 437,620,234 33,534,023 26,344,043 29,408,217 8,710,889 196,957,817 26,743,979 | | .079 | 090. | . 067 | .020 | .136 |
| 2008 | \$480,925,316 485,495,242 38,884,832 33,510,693 32,323,673 9,844,025 237,885,800 40,187,958 | COMBINED RATIOS | .081 | 690. | .067 | .020 | .169 |
| 2007 | \$492,264,172 493,062,470 42,211,337 30,242,284 30,788,240 9,851,135 240,818,736 32,901,495 | | 980. | .061 | .062 | .020 | .137 |
| | Premium Written (Collected Level) Premium Earned (Collected Level) Commission & Brokerage Other Acquisition General Expenses Taxes, Licenses, and Fees Losses Incurred All Loss Adjustment Expenses | | Commission & Brokerage to | Written Premium (a) Other Acquisition to | Earned Fremium (a) General Expenses to | <pre>Earned Premium (a) Taxes, Licenses, etc. to</pre> | Written Premium (a) All Loss Adjustment Expenses to Incurred Losses |

Notes:

Source: North Carolina Rate Bureau Expense Call

⁽a) Ratios are to premiums at collected level.

NORTH CAROLINA

MOTORCYCLE INSURANCE SUMMARY OF LIABILITY EXPENSE EXPERIENCE - VOLUNTARY AND CEDED BUSINESS

| 2011 | \$37, 638, 550 36, 661, 737 34, 901, 086 34, 311, 750 3, 045, 883 3, 435, 857 3, 090, 318 766, 094 13, 447, 210 1, 834, 792 | | .087 | .100 | 060. | .022 | .136 |
|------|--|-----------------|---|--|---|--|---|
| 2010 | \$37,869,716 38,379,527 34,838,118 35,053,727 2,984,210 3,541,588 3,415,997 774,972 16,835,703 3,176,897 | | 980. | .101 | .097 | .022 | .189 |
| 2009 | \$36,034,145 35,290,105 34,192,373 33,532,808 2,740,671 2,965,359 3,121,160 800,928 16,638,607 2,476,783 | | 080. | .088 | .093 | .023 | .149 |
| 2008 | \$33,082,504 32,008,194 31,796,652 30,600,220 2,670,413 2,729,111 2,818,533 722,765 20,461,877 2,732,451 | COMBINED RATIOS | .084 | 680. | .092 | .023 | .134 |
| 2007 | \$31,616,263 29,435,255 30,523,384 28,444,755 2,841,682 2,445,885 2,526,749 667,218 18,406,834 2,311,282 | ŬΙ | .093 | 980. | 680. | .022 | .126 |
| Item | Premiums Written at Manual Level Premiums Earned at Manual Level Premiums Written (Collected Lv1) Premiums Earned (Collected Lv1) Commission & Brokerage Other Acquisition General Expenses Taxes, Licenses, and Fees Losses Incurred All Loss Adjustment Expenses | | Commission & Brokerage to Written Premium (a) | Other Acquisition to Earned Premium (a) | General Expenses to Earned Premium (a) | Taxes, Licenses, etc. to Written Premium (a) | All Loss Adjustment Expenses to Losses |

Notes:

(a) Ratios are to premiums at collected level.

Source: North Carolina Rate Bureau Expense Call

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF TREND FOR EXPENSES

| | ALL ITEMS CPI INDEX | COMPENSATION COST INDEX |
|--------------------------------------|----------------------------------|----------------------------|
| Oct-08 Nov-08 Dec-08 | 216.6 212.4 210.2 | 108.2 |
| Jan-09 Feb-09 Mar-09 | 211.1 212.2 212.7 | 109.1 |
| Apr-09 May-09 Jun-09 | 213.2 213.9 215.7 | 109.7 |
| Jul-09 Aug-09 Sep-09 | 215.4 215.8 216.0 | 110.2 |
| Oct-09 Nov-09 Dec-09 | 216.2 216.3 215.9 | 110.0 |
| Jan-10 Feb-10 Mar-10 | 216.7 216.7 217.6 218.0 | 111.3 |
| Apr-10 May-10 Jun-10 Jul-10 | 218.0 218.2 218.0 218.0 | 112.2 |
| Aug-10 Sep-10 Oct-10 | 218.3 218.4 218.7 | 112.2 |
| Nov-10 Dec-10 Jan-11 | 218.8 219.2 220.2 | 112.2 |
| Feb-11 Mar-11 Apr-11 | 221.3 223.5 224.9 | 113.7 |
| May-11 Jun-11 Jul-11 | 226.0 225.7 225.9 | 114.8 |
| A⊌g-11 Sep-11 Oct-11 | 226.5 226.9 226.4 | 114.9 |
| Nov-11 Dec-11 Jan-12 | 226.2 225.7 226.7 | 115.2 |
| Feb-12 Mar-12 Apr-12 | 227.7 229.4 230.1 | 115.3 |
| May-12 Jun-12 Jul-12 | 229.8 229.5 229.1 | 116.3 |
| Aug-12 Sep-12 | 230.4 231.4 | 117.3 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF TREND FOR EXPENSES

| (1) Annual Change in indices based on exponential curve of best fit for the latest 48 points (or 16 quarters) | All Items (A) 2.31% | <u>CCI (B)</u> 2.07% | Combined (C) 2.19% |
|--|--|--|-----------------------|
| (2) Annual Change in indices based on exponential curve of best fit for the latest 36 points (or 12 quarters) | 2.58% | 2.13% | 2.35% |
| (3) Annual Change in indices based on exponential curve of best fit for the latest 24 points (or 8 quarters) | 2.74% | 2.12% | 2.43% |
| (4) Annual Change in indices based on exponential curve of best fit for the latest 12 points (or 4 quarters) | 2.56% | 2.55% | 2.55% |
| (5) Average Annual Index (D) | | | |
| Year Ended 3/31/2010 Year Ended 9/30/2010 Year Ended 3/31/2011 Year Ended 9/30/2011 Year Ended 9/30/2012 Year Ended 9/30/2012 | 215.78 217.36 219.22 223.13 226.50 228.53 | 110.30 111.43 112.58 113.90 115.05 116.03 | |
| | | | |

(6) Current Cost Factor (Index Value Divided by Average Annual Index)

| Year Ended | 3/31/2010 | 1.07 | 1.06 | 1.07 |
|------------|-----------|------|------|------|
| Year Ended | 9/30/2010 | 1.06 | 1.05 | 1,06 |
| Year Ended | 3/31/2011 | 1.06 | 1.04 | 1.05 |
| Year Ended | 9/30/2011 | 1.04 | 1.03 | 1.04 |
| Year Ended | 3/31/2012 | 1.02 | 1.02 | 1 02 |
| Year Ended | 9/30/2012 | 1.01 | 1.01 | 1.01 |

Notes: (A) All items CPI index (urban). Source: Bureau of Labor Statistics.

- (B) Total Compensation Cost Index Insurance Carriers, Agent Brokers, and Service. Source: Bureau of Labor Statistics.
- (C) Weighted Average determined as .50 (All items) + .50 (CCI).
- (D) Average year ended index for period shown.

NORTH CAROLINA

EXTERNAL EXPENSE TREND SUMMARY

AVERAGE ANNUAL RATES OF CHANGE DATA ENDED SEPTEMBER 2012

CONSUMER PRICE INDEX

STRAIGHT LINE

| | END POINT | MID POINT | EXPONENTIAL |
|-----------|-----------|-----------|-------------|
| 48 points | 2.19% | 2.29% | 2.31% |
| 36 points | 2.45% | 2.54% | 2.58% |
| 24 points | 2.62% | 2.69% | 2.74% |
| 12 points | 2.50% | 2.53% | 2.56% |

COMPENSATION COST INDEX

STRAIGHT LINE

| | END POINT | MID POINT | EXPONENTIAL |
|-----------|-----------|-----------|-------------|
| 16 points | 1.98% | 2.05% | 2.07% |
| 12 points | 2.05% | 2.10% | 2.13% |
| 8 points | 2.05% | 2.09% | 2.12% |
| 4 points | 2.49% | 2.52% | 2.55% |

NORTH CAROLINA

EXTERNAL EXPENSE TREND SUMMARY CORRELATION COEFFICIENTS DATA ENDED SEPTEMBER 2012

CONSUMER PRICE INDEX

| | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|-------------|
| 48 points | 0.97 | 0.97 |
| 36 points | 0.97 | 0.97 |
| 24 points | 0.94 | 0.94 |
| 12 points | 0.91 | 0.91 |

COMPENSATION COST INDEX

| | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|-------------|
| 16 points | 0.99 | 0.99 |
| 12 points | 0.98 | 0.98 |
| 8 points | 0.95 | 0.95 |
| 4 points | 0.96 | 0.96 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF TREND FOR EXPENSES

| | ALL ITEMS - LESS ENERGY <u>CPI INDEX</u> | COMPENSATION COST INDEX |
|--------------------------------------|--|----------------------------|
| Oct-08 Nov-08 Dec-08 | 216.7 216.4 215.9 | 108.2 |
| Jan-09 Feb-09 Mar-09 | 216.6 217.3 218.0 | 109.1 |
| Apr-09 May-09 Jun-09 | 218.4 218.3 218.4 | 109.7 |
| Jul-09 Aug-09 Sep-09 | 218.4 218.6 219.1 219.6 | 110.2 |
| Oct-09 Nov-09 Dec-09 Jan-10 | 219.0 219.3 219.0 219.3 | 110.0 |
| Feb-10 Mar-10 Apr-10 | 219.7 220.1 220.3 | 111.3 |
| May-10 Jun-10 Jul-10 | 220.3 220.3 220.3 | 112.2 |
| Aug-10 Sep-10 Oct-10 | 220.6 221.0 221.2 | 112.2 |
| Nov-10 Dec-10 Jan-11 | 221.2 221.0 221.7 | 112.2 |
| Feb-11 Mar-11 Apr-11 | 222.5 223.3 223.8 | 113.7 |
| May-11 Jun-11 Jul-11 | 224.3 224.6 225.0 225.8 | 114.8 114.9 |
| Aug-11 Sep-11 Oct-11 Nov-11 | 225.6 226.3 226.8 226.8 | 115.2 |
| Dec-11 Jan-12 Feb-12 | 226.8 227.4 227.9 | 115.3 |
| Mar-12 Apr-12 May-12 | 228.7 229.3 229.5 | 116.3 |
| Jun-12 Jul-12 Aug-12 Sep-12 | 229.8 229.8 230.1 230.7 | 117.3 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF TREND FOR EXPENSES

| | All Items - Less Energy (A) | <u>CCI (B)</u> | Combined (C) |
|--|--|--|------------------------------|
| (1) Annual Change in indice based on exponential cu of best fit for the latest 48 points (or 16 quarters) | rve | 2.07% | 1.86% |
| (2) Annual Change in indice based on exponential cu of best fit for the latest 36 points (or 12 quarters) | rve | 2.13% | 2.03% |
| (3) Annual Change in indice based on exponential cu of best fit for the latest 24 points (or 8 quarters) | ırve | 2.12% | 2.24% |
| (4) Annual Change in indice based on exponential cu of best fit for the latest 1: points (or 4 quarters) | ırve | 2.55% | 2.30% |
| (5) Average Annual Index (I | D) | | |
| Year Ended 3/31/2010 Year Ended 9/30/2010 Year Ended 3/31/2011 Year Ended 9/30/2011 Year Ended 9/30/2012 Year Ended 9/30/2012 | 219.02 219.98 221.14 223.39 226.18 228.63 | 110.30 111.43 112.58 113.90 115.05 116.03 | |
| (6) Current Cost Factor (Inc | dex Value Divided by Average A | annual Index) | |
| Year Ended 3/31/2010 Year Ended 9/30/2010 Year Ended 3/31/2011 Year Ended 9/30/2011 | 1.05 1.05 1.04 1.03 | 1.06 1.05 1.04 1.03 | 1,06 1,05 1,04 1,03 |
| icai Liiucu 3/30/2011 | 1.00 | 1.00 | 1,00 |

Notes: (A) All items less energy CPI index (urban). Source: Bureau of Labor Statistics.

1.02

1.01

(B) Total Compensation Cost Index - Insurance Carriers, Agent Brokers, and Service. Source: Bureau of Labor Statistics.

1.02

1.01

1.02

1.01

- (C) Weighted Average determined as .50 (All items) + .50 (CCI).
- (D) Average year ended index for period shown.

Year Ended 3/31/2012

Year Ended 9/30/2012

NORTH CAROLINA

EXTERNAL EXPENSE TREND SUMMARY

AVERAGE ANNUAL RATES OF CHANGE DATA ENDED SEPTEMBER 2012

ALL ITEMS - LESS ENERGY CPI INDEX

STRAIGHT LINE

| | END POINT | MID POINT | EXPONENTIAL |
|-----------|-----------|-----------|-------------|
| 48 points | 1.59% | 1.64% | 1.65% |
| 36 points | 1.87% | 1.92% | 1.94% |
| 24 points | 2.28% | 2.34% | 2.37% |
| 12 points | 2.02% | 2.04% | 2.06% |

COMPENSATION COST INDEX

STRAIGHT LINE

| | END POINT | MID POINT | EXPONENTIAL |
|-----------|-----------|-----------|-------------|
| 16 points | 1.98% | 2.05% | 2.07% |
| 12 points | 2.05% | 2.10% | 2.13% |
| 8 points | 2.05% | 2.09% | 2.12% |
| 4 points | 2.49% | 2.52% | 2.55% |
| | | | |

NORTH CAROLINA

EXTERNAL EXPENSE TREND SUMMARY CORRELATION COEFFICIENTS DATA ENDED SEPTEMBER 2012

ALL ITEMS - LESS ENERGY CPI INDEX

| | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|-------------|
| 48 points | 0.98 | 0.98 |
| 36 points | 0.98 | 0.98 |
| 24 points | 0.99 | 0.99 |
| 12 points | 0.98 | 0.98 |

COMPENSATION COST INDEX

| | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|-------------|
| 16 points | 0.99 | 0.99 |
| 12 points | 0.98 | 0.98 |
| 8 points | 0.95 | 0.95 |
| 4 points | 0.96 | 0.96 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF AVERAGE ANNUAL CHANGE IN CLAIM COST

| ALL CARRIE | DC | | | | | | | |
|-------------|----------------|---------------|-----------|--------------|---------------|---------------|----------|--------------|
| ALL CARRIE | | | AVERAG: | E PAID | | | AVERAGI | E PAID |
| | | | CLAIM | COST | | | CLAIM | COST |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| | | | | EXPONENTIAL | | | | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES(A) | <u>CLAIMS</u> | (2)/(3) | BEST FIT (B) | LOSSES(A) | <u>CLAIMS</u> | (6)/(7) | BEST FIT (B) |
| | | | | | | | | |
| | BODILY INJURY | (30/60 L | IMIT) | | PROPERTY DA | MAGE (TO | TAL LIMI | <u>rs)</u> |
| Sep-06 | \$620,441,436 | 100,053 | \$6,201 | \$6,617.92 | \$580,750,671 | 242,089 | \$2,399 | \$2,433.68 |
| Dec-06 | 627,536,392 | • | 6,213 | | 597,451,255 | 247,014 | 2,419 | 2,436.51 |
| Mar-07 | 632,605,463 | | 6,288 | | 604,936,811 | 247,151 | 2,448 | 2,439.34 |
| Jun-07 | 647,801,971 | 101,122 | 6,406 | 6,720.44 | 613,616,346 | 249,904 | 2,455 | 2,442.17 |
| Sep-07 | 658,726,136 | 101,513 | 6,489 | 6,754.97 | 616,369,983 | 249,592 | 2,470 | 2,445.01 |
| Dec-07 | 664,227,596 | 99,461 | 6,678 | 6,789.67 | 611,800,473 | 247,496 | 2,472 | 2,447.85 |
| Mar-08 | 664,802,478 | 98,200 | 6,770 | 6,824.55 | 607,719,797 | 245,009 | 2,480 | 2,450.69 |
| Jun-08 | 667,513,513 | 97,297 | 6,861 | 6,859.61 | 608,403,835 | 243,367 | 2,500 | 2,453.54 |
| Sep-08 | 667,915,551 | 96,334 | 6,933 | 6,894.84 | 605,846,266 | 241,931 | 2,504 | 2,456.39 |
| Dec-08 | 666,233,279 | 95,923 | 6,946 | 6,930.26 | 608,759,490 | 241,251 | 2,523 | 2,459.24 |
| Mar-09 | 668,991,784 | 96,122 | 6,960 | 6,965.87 | 612,129,430 | 241,790 | 2,532 | 2,462.10 |
| Jun-09 | 668,180,709 | 96,597 | 6,917 | 7,001.65 | 615,110,668 | 243,841 | 2,523 | 2,464.96 |
| Sep-09 | 673,311,444 | 97,485 | 6,907 | 7,037.62 | 619,553,919 | 246,973 | 2,509 | 2,467.82 |
| Dec-09 | 680,450,803 | 98,810 | 6,886 | 7,073.77 | 618,623,017 | 249,233 | 2,482 | 2,470.69 |
| Mar-10 | 677,252,776 | 98,636 | 6,866 | 7,110.11 | 615,426,004 | 251,201 | 2,450 | 2,473.56 |
| Jun-10 | 677,755,761 | 98,172 | 6,904 | 7,146.64 | 614,454,542 | 253,216 | 2,427 | 2,476.43 |
| Sep-10 | 678,920,344 | 98,014 | 6,927 | 7,183.35 | 620,198,690 | 255,989 | 2,423 | 2,479.31 |
| Dec-10 | 681,116,579 | 98,133 | 6,941 | 7,220.25 | 627,960,977 | 258,240 | 2,432 | 2,482.19 |
| Mar-11 | 686,928,484 | 98,219 | 6,994 | 7,257.34 | 630,916,737 | 257,889 | 2,446 | 2,485.07 |
| Jun-11 | 692,675,433 | 98,024 | 7,066 | 7,294.63 | 625,355,564 | 254,551 | 2,457 | 2,487.96 |
| Sep-11 | 703,551,002 | 98,679 | 7,130 | 7,332.10 | 626,215,679 | 253,439 | 2,471 | 2,490.85 |
| Dec-11 | 703,071,143 | 97,911 | 7,181 | 7,369.77 | 632,173,672 | 253,935 | 2,490 | 2,493.74 |
| Mar-12 | 713,944,086 | 98,742 | 7,230 | 7,407.63 | 641,698,879 | 257,099 | 2,496 | 2,496.64 |
| Jun-12 | 715,115,626 | 99,074 | 7,218 | 7,445.68 | 655,130,410 | 260,424 | 2,516 | 2,499.54 |
| | | | | | | BODILY | | PROPERTY |
| (10) ዋልጥፑ ር | OF CHANGE IN P | ATD CLAT | M COSTS F | ror | | INJURY | | DAMAGE |
| | 2 MONTH INTERV | | | | | | | |
| | OF BEST FIT: | | | | 6-points | 2.7% | ; | 2.3% |
| COLVE | Or phor rar. | | | | 9-points | 2.7% | | 2.0% |
| | | | | | 12-points | 2.1% | | 0.5% |
| | | | | | 15-points | 1.3% | | -0.4% |

⁽A) INCLUDES ALLOCATED LOSS ADJUSTMENT EXPENSES.

1.3%

15-points

⁽B) THE FITS GIVEN USE THE 12-POINT AVERAGE ANNUAL RATE OF CHANGE.

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF AVERAGE ANNUAL CHANGE IN CLAIM COST

ALL CARRIERS

| ALL CARRIE | <u>K5</u> | | | | | | | |
|-------------|-----------------|---------------|-----------|--------------|-------------|---------------|------------------|---------------|
| | | | AVERAG: | | | | AVERAGE | |
| | | | CLAIM | COST | | | CLAIM | |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| | | | | EXPONENTIAL | | | | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES(A) | <u>CLAIMS</u> | (2)/(3) | BEST FIT (B) | LOSSES(A) | CLAIMS | (6)/(7) | BEST FIT (B) |
| | BODILY INJURY | (30/60 E | XCESS) | | BODILY INC | URY (TOT. | AL LIMITS | 5) |
| | | | | | | | | |
| Sep-06 | \$115,189,255 | | \$1,151 | \$1,087.08 | · | | \$7 , 352 | \$7,701.70 |
| Dec-06 | 121,023,208 | | 1,198 | 1,099.59 | 748,559,600 | | 7,412 | 7,748.73 |
| Mar-07 | 122,662,225 | | 1,219 | 1,112.24 | 755,267,688 | • | 7,507 | 7,796.06 |
| Jun-07 | 129,319,234 | | 1,279 | 1,125.04 | 777,121,205 | | 7,685 | 7,843.67 |
| Sep-07 | 122,368,510 | | 1,205 | 1,137.99 | 781,094,646 | | 7,695 | 7,891.57 |
| Dec-07 | 122,575,964 | 99,461 | 1,232 | 1,151.08 | 786,803,560 | 99,461 | 7,911 | 7,939.77 |
| Mar-08 | 120,124,026 | | 1,223 | 1,164.33 | 784,926,504 | 98,200 | 7,993 | 7,988.26 |
| Jun-08 | 118,954,839 | | 1,223 | 1,177.73 | 786,468,352 | 97,297 | 8,083 | 8,037.04 |
| Sep-08 | 123,478,116 | 96,334 | 1,282 | | 791,393,667 | 96,334 | 8,215 | 8,086.13 |
| Dec-08 | 125,124,101 | | 1,304 | 1,204.99 | 791,357,380 | | 8,250 | |
| Mar-09 | 129,784,060 | | 1,350 | | 798,775,844 | 96,122 | 8,310 | |
| Jun-09 | 129,752,794 | | 1,343 | | 797,933,503 | 96,597 | 8,260 | |
| Sep-09 | | | 1,263 | | 796,478,320 | 97,485 | 8,170 | |
| Dec-09 | 119,956,696 | | 1,214 | | 800,407,499 | 98,810 | 8,100 | |
| Mar-10 | 116,307,338 | | 1,179 | | 793,560,114 | 98,636 | 8,045 | |
| Jun-10 | | | 1,162 | | 791,784,431 | 98,172 | 8,065 | |
| Sep-10 | 113,738,171 | | 1,160 | | 792,658,515 | 98,014 | 8,087 | |
| Dec-10 | 116,468,388 | 98,133 | 1,187 | | | 98,133 | 8,128 | |
| Mar-11 | 117,979,504 | | 1,201 | | 804,907,988 | 98,219 | 8,195 | |
| Jun-11 | 119,269,407 | 98,024 | 1,217 | | | | 8,283 | |
| Sep-11 | 128,234,158 | 98,679 | 1,300 | | 831,785,160 | | 8,429 | |
| Dec-11 | 127,239,220 | 97,911 | 1,300 | 1,382.34 | | | 8,480 | |
| Mar-12 | 131,659,884 | 98,742 | 1,333 | 1,398.24 | | | 8,564 | |
| Jun-12 | 137,429,352 | 99,074 | 1,387 | 1,414.33 | 852,544,978 | 99,074 | 8,605 | 8,859.40 |
| | | | | | | 30/60 | | TOTAL |
| (10) RATE C | OF CHANGE IN P. | AID CLAIM | M COSTS F | 'OR | | <u>EXCESS</u> | | <u>LIMITS</u> |
| | MONTH INTERV | | | | | | | |
| CURVE | OF BEST FIT: | | | | 6-points | 12.0% | | 4.1% |
| | | | | | 9-points | 9.7% | | 3.7% |
| | | | | | 12-points | 4.7% | | 2.5% |
| | | | | | 15-points | 0.5% | | 1.2% |
| | | | | | | | | |

⁽A) INCLUDES ALLOCATED LOSS ADJUSTMENT EXPENSES.

⁽B) THE FITS GIVEN USE THE 12-POINT AVERAGE ANNUAL RATE OF CHANGE.

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF AVERAGE ANNUAL CHANGE IN MEDICAL PAYMENTS CLAIM COSTS

ALL CARRIERS

| | | | AVERAGE P | AID CLAIM COST |
|--------|--------------|--------|-----------|----------------|
| (1) | (2) | (3) | (4) | (5) |
| | | | | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | CLAIMS | (2)/(3) | BEST FIT (A) |
| | | | | |
| Sep-06 | \$91,685,587 | 59,239 | \$1,548 | \$1,546.37 |
| Dec-06 | 92,960,499 | 60,575 | 1,535 | 1,548.46 |
| Mar-07 | 92,492,799 | 60,642 | 1,525 | 1,550.56 |
| Jun-07 | 94,335,762 | 61,387 | 1,537 | 1,552.66 |
| Sep-07 | 94,445,455 | 61,930 | 1,525 | 1,554.76 |
| Dec-07 | 93,508,170 | 60,969 | 1,534 | 1,556.86 |
| Mar-08 | 94,650,752 | 61,432 | 1,541 | 1,558.97 |
| Jun-08 | 94,556,415 | 61,602 | 1,535 | 1,561.08 |
| Sep-08 | 93,913,163 | 60,899 | 1,542 | 1,563.19 |
| Dec-08 | 94,538,462 | 61,108 | 1,547 | 1,565.31 |
| Mar-09 | 93,920,252 | 60,214 | 1,560 | 1,567.43 |
| Jun-09 | 94,833,706 | 60,755 | 1,561 | 1,569.55 |
| Sep-09 | 96,566,157 | 62,179 | 1,553 | 1,571.67 |
| Dec-09 | 97,367,208 | 62,251 | 1,564 | 1,573.80 |
| Mar-10 | 98,589,955 | 63,132 | 1,562 | 1,575.93 |
| Jun-10 | 97,658,783 | 62,459 | 1,564 | 1,578.06 |
| Sep-10 | 97,813,884 | 61,815 | 1,582 | 1,580.20 |
| Dec-10 | 97,645,466 | 61,722 | 1,582 | 1,582.34 |
| Mar-11 | 97,487,991 | 62,111 | 1,570 | 1,584.48 |
| Jun-11 | 98,252,822 | 62,791 | 1,565 | 1,586.62 |
| Sep-11 | 98,077,720 | 62,745 | 1,563 | 1,588.77 |
| Dec-11 | 97,617,841 | 62,695 | 1,557 | 1,590.92 |
| Mar-12 | 98,667,891 | 62,160 | 1,587 | 1,593.08 |
| Jun-12 | 97,745,237 | 61,140 | 1,599 | 1,595.23 |
| | | | | |

| (10) RATE OF CHANGE IN PAID CLAIM COSTS FOR | MEDICAL |
|---|-----------------|
| ANY 12 MONTH INTERVAL ON THE EXPONENTIAL | <u>PAYMENTS</u> |
| CURVE OF BEST FIT: | |
| · 6-points | 1.5% |
| 9-points | 0.4% |
| 12-points | 0.5% |
| 15-points | 0.5% |

⁽A) THE FITS GIVEN USE THE 12-POINT AVERAGE ANNUAL RATE OF CHANGE.

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF AVERAGE ANNUAL CHANGE IN CLAIM FREQUENCIES (A)

ALL CARRIERS

| (1) | (2) | (3) | (4) PAID | (5) | (6) PAID |
|------------|-----------------------|-----------------|---------------|-------------|---------------|
| AEVD | | PAID | CLAIM FREQ | PAID | CLAIM FREQ |
| YEAR | EARNED | | (2)/(3) | | (5)/(3) |
| ENDED | <u>EXPOSURES</u> | CLAIMS | 12//(5/ | CDATEIO | 19//15/ |
| | | BODILY | INJURY | PROPERTY DA | <u>MAGE</u> |
| Sep-06 | 6,563,911 | 100,053 | 1.5243 | 242,089 | 3.6882 |
| Dec-06 | 6,617,915 | 100,998 | 1,5261 | 247,014 | 3.7325 |
| Mar-07 | 6,665,866 | 100,610 | 1.5093 | 247,151 | 3.7077 |
| Jun-07 | 6,700,103 | 101,122 | 1.5093 | 249,904 | 3.7299 |
| Sep-07 | 6,733,194 | 101,513 | 1.5077 | 249,592 | 3.7069 |
| Dec-07 | 6,762,946 | 99,461 | 1.4707 | 247,496 | 3.6596 |
| Mar-08 | 6,793,563 | 98,200 | 1.4455 | 245,009 | 3.6065 |
| Jun-08 | 6,829,721 | 97 , 297 | 1.4246 | 243,367 | 3.5634 |
| Sep-08 | 6,868,145 | 96,334 | 1.4026 | 241,931 | 3.5225 |
| Dec-08 | 6,898,289 | 95,923 | 1.3905 | 241,251 | 3.4973 |
| Mar-09 | 6,922,114 | 96,122 | 1.3886 | 241,790 | 3.4930 |
| Jun-09 | 6,938,252 | 96 , 597 | 1.3922 | 243,841 | 3.5144 |
| Sep-09 | 6,950,021 | 97,485 | 1.4027 | 246,973 | 3.5536 |
| Dec-09 | 6,964,245 | 98,810 | 1.4188 | 249,233 | 3.5788 |
| Mar-10 | 6,978,967 | 98,636 | 1.4133 | 251,201 | 3.5994 |
| Jun-10 | 6,992,434 | 98,172 | 1.4040 | 253,216 | 3.6213 |
| Sep-10 | 7,004,835 | 98,014 | 1.3992 | 255,989 | 3.6545 |
| Dec-10 | 7,016,669 | 98,133 | 1.3986 | 258,240 | 3.6804 |
| Mar-11 | 7,025,249 | 98,219 | 1.3981 | 257,889 | 3.6709 |
| Jun-11 | 7,040,070 | 98,024 | 1.3924 | 254,551 | 3.6157 |
| Sep-11 | 7,051,449 | 98,679 | 1.3994 | 253,439 | 3.5941 |
| Dec-11 | 7,062,064 | 97,911 | 1.3864 | 253,935 | 3.5958 |
| Mar-12 | 7,083,192 | 98,742 | 1.3940 | 257,099 | 3.6297 |
| Jun-12 | 7,103,056 | 99,074 | 1.3948 | 260,424 | 3.6664 |
| (5) RATE O | F CHANGE IN PAID | | | | |
| CLAIM | FREQS FOR ANY 12 MONT | Н | | | |
| | AL ON THE EXPONENTIAL | | | <u>B.I.</u> | P.D. |
| CURVE | OF BEST FIT: | | 6-points | -0.2% | 0.1% |
| | | | 9-points | -0.4% | -0.3% |
| | | | 12-points | -0.5% | 0.5% |
| | | | 15-points | -0.1% | 1.2% |
| | | | 24-points | -1.6% | -0.2% |

⁽A) AVERAGE PAID CLAIM FREQUENCY PER 100 CARS.

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF AVERAGE ANNUAL CHANGE IN CLAIM FREQUENCIES (A)

(3)

(4)

ALL CARRIERS

(2)

(1)

| (±) | (2) | (3) | (4) | |
|------------|------------------------|------------|-----------|-----------------|
| | | | PAID | |
| | | | CLAIM | |
| YEAR | EARNED | PAID | FREQ | |
| ENDED | <u>EXPOSURES</u> | CLAIMS | (2)/(3) | |
| | | | | |
| | | MEDICAL PA | AYMENTS | |
| | | | | |
| Sep-06 | 4,873,424 | 59,239 | 1.2156 | |
| Dec-06 | 4,912,612 | 60,575 | 1.2331 | |
| Mar-07 | 4,949,155 | 60,642 | 1,2253 | |
| Jun-07 | 4,975,256 | 61,387 | 1.2338 | |
| Sep-07 | 4,998,637 | 61,930 | 1.2389 | |
| Dec-07 | 5,017,698 | 60,969 | 1.2151 | |
| Mar-08 | 5,036,058 | 61,432 | 1.2198 | |
| Jun-08 | 5,057,392 | 61,602 | 1.2181 | |
| Sep-08 | 5,080,510 | 60,899 | 1.1987 | |
| Dec-08 | 5,099,040 | 61,108 | 1.1984 | |
| Mar-09 | 5,109,479 | 60,214 | 1.1785 | |
| Jun-09 | 5,110,449 | 60,755 | 1.1888 | |
| Sep-09 | 5,104,575 | 62,179 | 1.2181 | |
| Dec-09 | 5,098,030 | 62,251 | 1.2211 | |
| Mar-10 | 5,092,607 | 63,132 | 1.2397 | |
| Jun-10 | 5,088,603 | 62,459 | 1.2274 | |
| Sep-10 | 5,084,754 | 61,815 | 1.2157 | |
| Dec-10 | 5,078,848 | 61,722 | 1.2153 | |
| Mar-11 | 5,072,694 | 62,111 | 1.2244 | · |
| Jun-11 | 5,071,433 | 62,791 | 1.2381 | |
| Sep-11 | 5,071,399 | 62,745 | 1.2372 | |
| Dec-11 | 5,073,060 | 62,695 | 1.2358 | |
| Mar-12 | 5,079,069 | 62,160 | 1.2238 | |
| Jun-12 | 5,084,393 | 61,140 | 1.2025 | |
| | | | | |
| (5) RATE O | F CHANGE IN PAID | | | MEDICAL |
| CLAIM | FREOS FOR ANY 12 MONTH | 1 | | <u>PAYMENTS</u> |
| INTERV | AL ON THE EXPONENTIAL | | 6-points | -1.4% |
| CURVE | OF BEST FIT: | 9 | 9-points | -0.1% |
| | | | 12-points | -0.1% |
| | | - | 15-points | 0.7% |
| | | | | |

⁽A) AVERAGE PAID CLAIM FREQUENCY PER 100 CARS.

24-points

0.1%

NORTH CAROLINA TREND SUMMARY DATA ENDED JUNE 2012

ALL CARRIERS

BODILY INJURY 30/60 BASIC

| | | | |
|-----------|-------------|------------------------|--------------|
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 1.3% | 1.3% | 1.3% |
| 12 points | 2.0% | 2.1% | 2.1% |
| 9 points | 2.6% | 2.6% | 2.7% |
| 6 points | 2.6% | 2.7% | 2.7% |
| | | | |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | -1.7% | -1.6% | -1.6% |
| 15 points | -0.1% | -0.1% | -0.1% |
| 12 points | -0.5% | -0.5% | -0.5% |
| 9 points | -0.4% | -0.4% | -0.4% |
| 6 points | -0.2% | -0.2% | -0.2% |
| | P | ROPERTY DAMAGE TOTAL I | <u>IMITS</u> |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -0.4% | -0.4% | -0.4% |
| 12 points | 0.5% | 0.5% | 0.5% |
| 9 points | 1.9% | 1.9% | 2.0% |
| 6 points | 2.2% | 2.2% | 2.3% |
| | | | |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | -0.3% | -0.2% | -0.2% |
| 15 points | 1.1% | 1.1% | 1.2% |
| 12 points | 0.5% | 0.5% | 0.5% |
| 9 points | -0.3% | -0.3% | -0.3% |
| 6 points | 0.1% | 0.1% | 0.1% |
| | <u>M</u> | EDICAL PAYMENTS TOTAL | LIMITS |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.5% | 0.5% | 0.5% |
| 12 points | 0.5% | 0.5% | 0.5% |
| 9 points | 0.4% | 0.4% | 0.4% |
| 6 points | 1.5% | 1.5% | 1.5% |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 0.1% | 0.1% | 0.1% |
| 15 points | 0.7% | 0.7% | 0.7% |
| 12 points | -0.1% | -0.1% | -0.1% |
| 9 points | -0.1% | -0.1% | -0.1% |
| 6 points | -1.4% | -1.4% | -1.4% |
| | | | |

NORTH CAROLINA TREND SUMMARY DATA ENDED JUNE 2012

ALL CARRIERS

BODILY INJURY 30/60 EXCESS

| | STE | RAIGHT LINE | |
|-----------|-----------|-----------------------------|-------------|
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.6% | 0.6% | 0.5% |
| 12 points | 4.4% | 4.7% | 4.7% |
| 9 points | 8.5% | 9.4% | 9.7% |
| 6 points | 10.6% | 11.3% | 12.0% |
| | | | |
| | BOD: | <u>ILY INJURY TOTAL LIM</u> | IITS |
| | | | |
| | STI | RAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 1.2% | 1.2% | 1.2% |
| 12 points | 2.4% | 2.5% | 2.5% |
| 9 points | 3.5% | 3.6% | 3.7% |
| 6 points | 3.9% | 4.0% | 4.18 |

NORTH CAROLINA CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

ALL CARRIERS

BODILY INJURY 30/60 BASIC

| COST | STRAIGHT LINE | EXPONENTIAL |
|-----------|-------------------|------------------|
| 15 points | 0.83 | 0.83 |
| 12 points | 0.95 | 0.95 |
| 9 points | 0.98 | 0.98 |
| 6 points | 0.96 | 0.96 |
| FREQ | .STRAIGHT LINE | EXPONENTIAL |
| 24 points | -0.82 | -0.82 |
| 15 points | -0.17 | -0.17 |
| 12 points | -0.77 | -0.77 |
| 9 points | -0.68 | -0.68 |
| 6 points | -0.29 | -0.29 |
| | PROPERTY DAMAG | E TOTAL LIMITS |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | -0.28 | -0.28 |
| 12 points | 0.32 | 0.32 |
| 9 points | 0.98 | 0.98 |
| 6 points | 0.99 | 0.99 |
| | CORD TOWN I IVE | DADONENETAT |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 24 points | -0.22 | -0.22 |
| 15 points | 0.75 | 0.76 |
| 12 points | 0.45 | 0.45 |
| 9 points | -0.20 | -0.20 |
| 6 points | 0.03 | 0.03 |
| | MEDICAL PAYMEN | NTS TOTAL LIMITS |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.67 | 0.67 |
| 12 points | 0.56 | 0.56 |
| 9 points | 0.32 | 0.32 |
| 6 points | 0.68 | 0.68 |
| FREQ | STRAIGHT LINĖ | EXPONENTIAL |
| 24 points | 0.07 | 0.07 |
| 15 points | 0.54 | 0.54 |
| 12 points | - 0.05 | -0.06 |
| 9 points | -0.08 | -0.09 |
| | -0.61 | -0.61 |
| 6 points | -0.01 | -0.01 |

NORTH CAROLINA CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

ALL CARRIERS

BODILY INJURY 30/60 EXCESS

| COST | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|-------------|
| 15 points | 0.10 | 0.10 |
| 12 points | 0.71 | 0.71 |
| 9 points | 0.97 | 0.97 |
| 6 points | 0.97 | 0.97 |

BODILY INJURY TOTAL LIMITS

| COST | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|-------------|
| 15 points | 0.62 | 0.62 |
| 12 points | 0.89 | 0.89 |
| 9 points | 0.99 | 0.99 |
| 6 points | 0.98 | 0.98 |

NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE INSURANCE DETERMINATION OF AVERAGE ANNUAL CHANGE IN COMPREHENSIVE CLAIM COSTS

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (1) | (2) | (3) | AVERAGE PAIS | CLAIM COST (5) EXPONENTIAL |
|-----------------------------|--------------|--------|--------------|----------------------------------|
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | CLAIMS | (2)/(3) | BEST FIT (A) |
| | | | | |
| FULL COVERAGE COMPREHENSIVE | | | | |
| Sep-06 | \$12,071,859 | 27,108 | \$445 | \$422.17 |
| Dec-06 | 11,643,924 | 26,357 | 442 | 422.56 |
| Mar-07 | 11,309,420 | 25,176 | 449 | 422.95 |
| Jun-07 | 11,040,638 | 24,839 | 444 | 423.35 |
| Sep-07 | 10,797,377 | 24,162 | 447 | 423.75 |
| Dec-07 | 10,638,490 | 23,482 | 453 | 424.14 |
| Mar-08 | 10,563,403 | 23,038 | 459 | 424.54 |
| Jun-08 | 10,386,665 | 22,238 | 467 | 424.93 |
| Sep-08 | 10,000,716 | 21,628 | 462 | 425.33 |
| Dec-08 | 9,706,721 | 21,164 | 459 | 425.73 |
| Mar-09 | 9,405,145 | 20,835 | 451 | 426.13 |
| Jun-09 | 9,145,089 | 20,739 | 441 | 426.53 |
| Sep-09 | 8,942,018 | 20,597 | 434 | 426.92 |
| Dec-09 | 9,035,887 | 20,664 | 437 | 427.32 |
| Mar-10 | 9,551,182 | 22,211 | 430 | 427.72 |
| Jun-10 | 9,971,897 | 23,746 | 420 | 428.12 |
| Sep-10 | 10,307,327 | 24,817 | 415 | 428.52 |
| Dec-10 | 10,444,132 | 25,333 | 412 | 428.92 |
| Mar-11 | 10,098,486 | 24,631 | 410 | 429.32 |
| Jun-11 | 10,332,959 | 23,947 | 431 | 429.73 |
| Sep-11 | 10,320,642 | 23,838 | 433 | 3 430.13 |
| Dec-11 | 10,109,786 | 23,674 | 427 | 430.53 |
| Mar-12 | 10,054,965 | 23,068 | 436 | 430.93 |
| Jun-12 | 9,582,789 | 21,906 | 437 | 431.33 |
| | | | | |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 4.0% |
|-----------|-------|
| 9-points | 2.9% |
| 12-points | 0.4% |
| 15-points | -1.2% |

(A) USING THE 12-POINT AVERAGE ANNUAL RATE OF CHANGE.

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (1) | (2) | (3) | AVERAGE PAI | CLAIM COST (5) EXPONENTIAL |
|--------|---------------|---------------|-------------|----------------------------------|
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | <u>LOSSES</u> | <u>CLAIMS</u> | (2)/(3) | BEST FIT (A) |
| | | | | |
| | \$50 DEDUC | TIBLE COME | PREHENSIVE | |
| Sep-06 | \$1,315,961 | 2,826 | \$466 | \$370.48 |
| Dec-06 | 1,274,168 | 2,764 | 461 | 372.17 |
| Mar-07 | 1,254,317 | 2,673 | 469 | 373.87 |
| Jun-07 | 1,225,560 | 2,630 | 466 | 375.58 |
| Sep-07 | 1,214,345 | 2,627 | 462 | 377.29 |
| Dec-07 | 1,188,828 | 2,586 | 460 | 379.02 |
| Mar-08 | 1,189,114 | 2,564 | 464 | 380.75 |
| Jun-08 | 1,195,933 | 2,557 | 468 | 382.49 |
| Sep-08 | 1,164,533 | 2,567 | 454 | 384.24 |
| Dec-08 | 1,087,650 | 2,492 | 436 | 386.00 |
| Mar-09 | 1,025,469 | 2,510 | 409 | 387.76 |
| Jun-09 | 959,423 | 2,514 | 382 | 389.53 |
| Sep-09 | 925,481 | 2,470 | 375 | 391.31 |
| Dec-09 | 910,819 | 2,454 | 371 | 393.10 |
| Mar-10 | 988,447 | 2,674 | 370 | 394.90 |
| Jun-10 | 1,040,896 | 2,793 | 373 | 396.70 |
| Sep-10 | 1,201,395 | 2,934 | 409 | 398.51 |
| Dec-10 | 1,269,873 | 3,153 | 403 | 400.34 |
| Mar-11 | 1,237,227 | 3,027 | 409 | 402.17 |
| Jun-11 | 1,282,003 | 2,992 | 428 | 404.00 |
| Sep-11 | 1,156,735 | 2,950 | 392 | 405.85 |
| Dec-11 | 1,135,679 | 2,888 | 393 | 407.70 |
| Mar-12 | 1,085,662 | 2,756 | 394 | 409.57 |
| Jun-12 | 976,099 | 2,614 | 373 | 411.44 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -7.8% |
|-----------|-------|
| 9-points | -1.4% |
| 12-points | 1.8% |
| 15-points | -0.4% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (2) | (3) | AVERAGE PAII | CLAIM COST (5) EXPONENTIAL |
|--------------|--|---|---|
| PAID | PAID | ACTUAL | CURVE OF |
| LOSSES | CLAIMS | (2)/(3) | BEST FIT (A) |
| | | | |
| \$100 DEDUCT | TIBLE COME | PREHENSIVE | |
| \$10,293,896 | 20,983 | \$491 | \$429.07 |
| 10,170,390 | 20,634 | 493 | 430.86 |
| 10,041,275 | 20,199 | 497 | 432.66 |
| 10,074,387 | 19,938 | 505 | 434.46 |
| 9,931,050 | 19,472 | 510 | 436.27 |
| 9,776,058 | 19,076 | 512 | 438.09 |
| 9,624,901 | 18,760 | 513 | 439.92 |
| 9,364,242 | 18,476 | 507 | 441.75 |
| 9,166,639 | 18,056 | 508 | 443.60 |
| 8,794,274 | 17,649 | 498 | 445.45 |
| 8,366,419 | 17,248 | 485 | 447.30 |
| 8,108,210 | 17,274 | 469 | 449.17 |
| 7,812,466 | 17,207 | 454 | 451.04 |
| 7,865,287 | 17,000 | 463 | 452.92 |
| 7,949,341 | 18,002 | 442 | 454.81 |
| 8,128,536 | 18,563 | 438 | 456.71 |
| 8,219,562 | 18,895 | 435 | 458.61 |
| 8,236,406 | 19,286 | 427 | 460.52 |
| 8,072,790 | 18,603 | 434 | 462.44 |
| 8,168,341 | 18,160 | 450 | 464.37 |
| 8,381,487 | 18,343 | 457 | 466.31 |
| 8,530,338 | 18,470 | 462 | 468.25 |
| 8,400,051 | 17,748 | 473 | 470.20 |
| 7,889,781 | 16,807 | 469 | 472.16 |
| | PAID LOSSES \$100 DEDUCT \$10,293,896 10,170,390 10,041,275 10,074,387 9,931,050 9,776,058 9,624,901 9,364,242 9,166,639 8,794,274 8,366,419 8,108,210 7,812,466 7,865,287 7,949,341 8,128,536 8,219,562 8,236,406 8,072,790 8,168,341 8,381,487 8,530,338 8,400,051 | PAID LOSSES CLAIMS \$100 DEDUCTIBLE COME \$10,293,896 20,983 10,170,390 20,634 10,041,275 20,199 10,074,387 19,938 9,931,050 19,472 9,776,058 19,076 9,624,901 18,760 9,364,242 18,476 9,166,639 18,056 8,794,274 17,649 8,366,419 17,248 8,108,210 17,274 7,812,466 17,207 7,865,287 17,000 7,949,341 18,002 8,128,536 18,563 8,219,562 18,895 8,236,406 19,286 8,072,790 18,603 8,168,341 18,160 8,381,487 18,343 8,530,338 18,470 8,400,051 17,748 | PAID PAID ACTUAL CLAIMS (2)/(3) \$100 DEDUCTIBLE COMPREHENSIVE \$10,293,896 20,983 \$491 10,170,390 20,634 493 10,041,275 20,199 497 10,074,387 19,938 505 9,931,050 19,472 510 9,776,058 19,076 512 9,624,901 18,760 513 9,364,242 18,476 507 9,166,639 18,056 508 8,794,274 17,649 498 8,366,419 17,248 485 8,108,210 17,274 469 7,812,466 17,207 454 7,865,287 17,000 463 7,949,341 18,002 442 8,128,536 18,563 438 8,219,562 18,895 435 8,236,406 19,286 427 8,072,790 18,603 434 8,168,341 18,160 456 8,381,487 18,343 457 8,530,338 18,470 462 8,400,051 17,748 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 6.5% |
|-----------|-------|
| 9-points | 5.0% |
| 12-points | 1.7% |
| 15-points | -1.1% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| | | | AVERAGE PAI | D CLAIM COST |
|--------------|-------------|---------------|----------------|--------------|
| (1) | (2) | (3) | (4) | (5) |
| | | | | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| <u>ENDED</u> | LOSSES | <u>CLAIMS</u> | <u>(2)/(3)</u> | BEST FIT (A) |
| | | | | |
| | \$250 DEDUC | rible COM: | PREHENSIVE | |
| Sep-06 | \$4,332,082 | 6,167 | \$702 | \$529.55 |
| Dec-06 | 4,307,635 | 6,191 | 696 | 534.21 |
| Mar-07 | 4,223,641 | 6,100 | 692 | 538.92 |
| Jun-07 | 4,413,198 | 6,158 | 717 | 543.66 |
| Sep-07 | 4,238,043 | 6,124 | 692 | 548.45 |
| Dec-07 | 4,403,318 | 6,125 | 719 | 553.28 |
| Mar-08 | 4,469,984 | 6,167 | 725 | 558.15 |
| Jun-08 | 4,208,553 | 6,207 | 678 | 563.06 |
| Sep-08 | 4,188,678 | 6,289 | 666 | 568.02 |
| Dec-08 | 3,977,889 | 6,230 | 639 | 573.02 |
| Mar-09 | 3,863,990 | 6,100 | 633 | 578.07 |
| Jun-09 | 3,703,415 | 6,169 | 600 | 583.15 |
| Sep-09 | 3,562,351 | 6,248 | 570 | 588.29 |
| Dec-09 | 3,553,350 | 6,174 | 576 | 5 593.47 |
| Mar-10 | 3,457,152 | 6,263 | 552 | 598.69 |
| Jun-10 | 3,477,709 | 6,275 | 554 | 603.96 |
| Sep-10 | 3,665,825 | 6,261 | 586 | 609.28 |
| Dec-10 | 3,595,826 | 6,320 | 569 | 614.65 |
| Mar-11 | 3,693,837 | 6,429 | 575 | 620.06 |
| Jun-11 | 4,009,552 | 6,481 | 619 | 625.52 |
| Sep-11 | 4,092,325 | 6,798 | 602 | 631.02 |
| Dec-11 | 4,302,747 | 7,007 | 614 | 636.58 |
| Mar-12 | 4,208,537 | 6,789 | 620 | 642.19 |
| Jun-12 | 3,887,950 | 6,512 | 59 | 647.84 |
| | | | | |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 2.5% |
|-----------|------|
| 9-points | 4.5% |
| 12-points | 3.6% |
| 15-points | 0.1% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| | | | AVERAGE PAID | CLAIM COST |
|--------|--------------|---------------|--------------|--------------|
| (1) | (2) | (3) | (4) | (5) |
| | | | | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | <u>CLAIMS</u> | (2)/(3) | BEST FIT (A) |
| | 4500 0000 | | | |
| | \$500 DEDUC' | LIBLE COMI | PREHENSIVE | |
| Sep-06 | \$5,125,752 | 4,398 | \$1,165 | \$707.66 |
| Dec-06 | 5,026,790 | 4,409 | 1,140 | 727.28 |
| Mar-07 | 5,187,232 | 4,387 | 1,182 | 747.45 |
| Jun-07 | 5,132,896 | 4,439 | 1,156 | 768.18 |
| Sep-07 | 5,450,743 | 4,573 | 1,192 | 789.48 |
| Dec-07 | 5,717,037 | 4,759 | 1,201 | 811.38 |
| Mar-08 | 5,708,517 | 5,004 | 1,141 | 833.88 |
| Jun-08 | 6,073,826 | 5,341 | 1,137 | 857.00 |
| Sep-08 | 6,232,964 | 5,638 | 1,106 | 880.77 |
| Dec-08 | 5,923,889 | 5,703 | 1,039 | 905.19 |
| Mar-09 | 5,912,059 | 5,586 | 1,058 | 930.29 |
| Jun-09 | 5,466,188 | 5,725 | 955 | 956.09 |
| Sep-09 | 4,938,465 | 5,935 | 832 | 982.60 |
| Dec-09 | 4,953,997 | 5,852 | 847 | 1,009.85 |
| Mar-10 | 4,518,679 | 5,687 | 795 | 1,037.86 |
| Jun-10 | 4,762,952 | 5,379 | 885 | 1,066.64 |
| Sep-10 | 4,849,237 | 4,881 | 993 | 1,096.22 |
| Dec-10 | 4,875,369 | 4,743 | 1,028 | 1,126.62 |
| Mar-11 | 5,177,438 | 4,919 | 1,053 | 1,157.86 |
| Jun-11 | 5,094,376 | 4,915 | 1,036 | 1,189.97 |
| Sep-11 | 5,652,233 | 5,403 | 1,046 | 1,222.96 |
| Dec-11 | 5,913,802 | 5,743 | 1,030 | 1,256.88 |
| Mar-12 | 6,039,390 | 5,787 | 1,044 | 1,291.73 |
| Jun-12 | 6,383,038 | 5,767 | 1,107 | 1,327.55 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 3.0% |
|-----------|-------|
| 9-points | 7.2% |
| 12-points | 11.6% |
| 15-points | 4.3% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (1) | (2) | (3) | (4) PAID CLAIM |
|-----------|------------------|--------------------|-------------------|
| YEAR | EARNED | PAID | FREQUENCY (A) |
| ENDED | <u>EXPOSURES</u> | CLAIMS | (2)/(3) |
| | FULL COVE | RAGE COMPREHENSIVE | |
| | 1 | | |
| Sep-06 | 566 , 268 | 27,108 | 4.7871 |
| Dec-06 | 551,858 | 26,357 | 4.7760 |
| Mar-07 | 538,389 | 25,176 | 4.6762 |
| Jun-07 | 526,033 | 24,839 | 4.7219 |
| Sep-07 | 514,543 | 24,162 | 4.6958 |
| Dec-07 | 504,294 | 23,482 | 4.6564 |
| Mar-08 | 495,123 | 23,038 | 4.6530 |
| Jun-08 | 487,122 | 22,238 | 4.5652 |
| Sep-08 | 480,177 | 21,628 | 4.5042 |
| Dec-08 | 473,457 | 21,164 | 4.4701 |
| Mar-09 | 466,657 | 20,835 | 4.4647 |
| Jun-09 | 459,783 | 20,739 | 4.5106 |
| Sep-09 | 453,123 | 20,597 | 4,5456 |
| Dec-09 | 447,837 | 20,664 | 4.6142 |
| Mar-10 | 444,013 | 22,211 | 5.0023 |
| Jun-10 | 441,778 | 23,746 | 5.3751 |
| Sep-10 | 440,767 | 24,817 | 5.6304 |
| Dec-10 | 439,801 | 25,333 | 5.7601 |
| Mar-11 | 439,034 | 24,631 | 5.6103 |
| Jun-11 | 438,669 | 23,947 | 5.4590 |
| Sep-11 | 438,591 | 23,838 | 5.4351 |
| Dec-11 | 438,993 | 23,674 | 5.3928 |
| Mar-12 | 439,423 | 23,068 | 5.2496 |
| Jun-12 | 439,212 | 21,906 | 4.9876 |
| 0 0 11 12 | 100,212 | , | |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -7.8% |
|-----------|-------|
| 9-points | -4.4% |
| 12-points | 3.8% |
| 15-points | 6.1% |
| 24-points | 3.3% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (1) YEAR ENDED | (2) EARNED <u>EXPOSURES</u> | (3) PAID CLAIMS | (4) PAID CLAIM FREQUENCY(A) (2)/(3) |
|----------------------|-----------------------------------|-----------------|-------------------------------------|
| | \$50 DEDUC | CTIBLE COMPREHE | NSIVE |
| Sep-06 | 69,510 | 2,826 | 4.0656 |
| Dec-06 | 68,467 | 2,764 | 4.0370 |
| Mar-07 | 67,517 | 2,673 | 3.9590 |
| Jun-07 | 66,699 | 2,630 | 3.9431 |
| Sep-07 | 65 , 955 | 2,627 | 3.9830 |
| Dec-07 | 65,293 | 2,586 | 3.9606 |
| Mar-08 | 64,636 | 2,564 | 3.9668 |
| Jun-08 | 63,971 | 2,557 | 3.9971 |
| Sep-08 | 63,325 | 2,567 | 4.0537 |
| Dec-08 | 62,632 | 2,492 | 3.9788 |
| Mar-09 | 61,894 | 2,510 | 4.0553 |
| Jun-09 | 61,123 | 2,514 | 4.1130 |
| Sep-09 | 60,337 | 2,470 | 4.0937 |
| Dec-09 | 59,589 | 2,454 | 4.1182 |
| Mar-10 | 58,947 | 2,674 | 4.5363 |
| Jun-10 | 58,457 | 2,793 | 4.7779 |
| Sep-10 | 58,012 | 2,934 | 5.0576 |
| Dec-10 | 57,656 | 3,153 | 5.4686 |
| Mar-11 | 57,347 | 3,027 | 5.2784 |
| Jun-11 | 57,053 | 2,992 | 5.2442 |
| Sep-11 | 56,834 | 2,950 | 5.1906 |
| Dec-11 | 56,616 | 2,888 | 5.1010 |
| Mar-12 | 56,391 | 2,756 | 4.8873 |
| Jun-12 | 56,094 | 2,614 | 4.6600 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -9.3% |
|-----------|-------|
| 9-points | -2.4% |
| 12-points | 6.2% |
| 15-points | 8.0% |
| 24-points | 5.7% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (1) | (2) | (3) | (4) PAID CLAIM |
|--------------|------------------|-----------------|-------------------|
| YEAR | EARNED | PAID | FREQUENCY (A) |
| <u>ENDED</u> | <u>EXPOSURES</u> | <u>CLAIMS</u> | (2)/(3) |
| | \$100 DEDUC | TIBLE COMPREHEN | ISIVE |
| Sep-06 | 441,008 | 20,983 | 4.7580 |
| Dec-06 | 433,733 | 20,634 | 4.7573 |
| Mar-07 | 427,712 | 20,199 | 4.7226 |
| Jun-07 | 422,454 | 19,938 | 4.7196 |
| Sep-07 | 417,445 | 19,472 | 4.6646 |
| Dec-07 | 412,583 | 19,076 | 4.6236 |
| Mar-08 | 407,684 | 18,760 | 4.6016 |
| Jun-08 | 403,010 | 18,476 | 4.5845 |
| Sep-08 | 398,523 | 18,056 | 4.5307 |
| Dec-08 | 393,726 | 17,649 | 4.4826 |
| Mar-09 | 388,442 | 17,248 | 4.4403 |
| Jun-09 | 383,062 | 17,274 | 4.5095 |
| Sep-09 | 378,268 | 17,207 | 4.5489 |
| Dec-09 | 375,093 | 17,000 | 4.5322 |
| Mar-10 | 373,572 | 18,002 | 4.8189 |
| Jun-10 | 373,699 | 18,563 | 4.9674 |
| Sep-10 | 374,987 | 18,895 | 5.0388 |
| Dec-10 | 376,263 | 19,286 | 5.1257 |
| Mar-11 | 377,251 | 18,603 | 4.9312 |
| Jun-11 | 378,178 | 18,160 | 4.8020 |
| Sep-11 | 378,774 | 18,343 | 4.8427 |
| Dec-11 | 379,259 | 18,470 | 4.8700 |
| Mar-12 | 379,723 | 17,748 | 4.6739 |
| Jun-12 | 379,666 | 16,807 | 4.4268 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -6.8% |
|-----------|-------|
| 9-points | -5.2% |
| 12-points | -0.4% |
| 15-points | 1.6% |
| 24-points | 0.6% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (2) EARNED EXPOSURES | (3) PAID CLAIMS | (4) PAID CLAIM FREQUENCY(A) (2)/(3) |
|----------------------|--|--|
| \$250 DEDUC | TIBLE COMPREHENS | SIVE |
| 196,826 | 6,167 | 3.1332 |
| 196,235 | 6,191 | 3.1549 |
| 196,269 | 6,100 | 3,1080 |
| 196,471 | 6,158 | 3.1343 |
| 196,621 | 6,124 | 3.1146 |
| 196,497 | 6,125 | 3.1171 |
| 196,065 | 6,167 | 3.1454 |
| 195,684 | 6,207 | 3.1720 |
| 195,368 | 6,289 | 3.2191 |
| 194,804 | 6,230 | 3.1981 |
| 193,971 | 6,100 | 3.1448 |
| 192,932 | 6,169 | 3.1975 |
| 192,005 | 6,248 | 3.2541 |
| 191,852 | 6,174 | 3.2181 |
| 192,700 | 6,263 | 3.2501 |
| 194,514 | 6,275 | 3,2260 |
| 196,970 | 6,261 | 3.1787 |
| 199,446 | 6,320 | 3.1688 |
| 201,672 | 6,429 | 3.1878 |
| 203,855 | 6,481 | 3,1792 |
| 205,934 | 6,798 | 3.3011 |
| 208,129 | 7,007 | 3.3667 |
| 210,629 | 6,789 | 3.2232 |
| 213,099 | 6,512 | 3.0559 |
| | EARNED EXPOSURES \$250 DEDUC 196,826 196,235 196,269 196,471 196,621 196,497 196,065 195,684 195,368 194,804 193,971 192,932 192,005 191,852 192,700 194,514 196,970 199,446 201,672 203,855 205,934 208,129 210,629 | EARNED PAID EXPOSURES CLAIMS \$250 DEDUCTIBLE COMPREHENS 196,826 6,167 196,235 6,191 196,269 6,100 196,471 6,158 196,621 6,124 196,497 6,125 196,065 6,167 195,684 6,207 195,368 6,289 194,804 6,230 193,971 6,100 192,932 6,169 192,005 6,248 191,852 6,174 192,700 6,263 194,514 6,275 196,970 6,261 199,446 6,320 201,672 6,429 203,855 6,481 205,934 6,798 208,129 7,007 210,629 6,789 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -1.7% |
|-----------|-------|
| 9-points | -0.1% |
| 12-points | -0.4% |
| 15-points | 0.1% |
| 24-points | 0.6% |

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

| (1) YEAR ENDED | (2) EARNED EXPOSURES | (3) PAID CLAIMS | (4) PAID CLAIM FREQUENCY(A) (2)/(3) |
|----------------|----------------------|-----------------|-------------------------------------|
| | \$500 DEDUC | TIBLE COMPREHEN | NSIVE |
| Sep-06 | 248,550 | 4,398 | 1.7695 |
| Dec-06 | 252,627 | 4,409 | 1.7453 |
| Mar-07 | 257 , 779 | 4,387 | 1.7018 |
| Jun-07 | 263,460 | 4,439 | 1.6849 |
| Sep-07 | 269,161 | 4,573 | 1.6990 |
| Dec-07 | 274,311 | 4,759 | 1.7349 |
| Mar-08 | 278,834 | 5,004 | 1.7946 |
| Jun-08 | 283,146 | 5,341 | 1.8863 |
| Sep-08 | 287,365 | 5,638 | 1.9620 |
| Dec-08 | 290,894 | 5,703 | 1.9605 |
| Mar-09 | 293,508 | 5,586 | 1.9032 |
| Jun-09 | 295,078 | 5,725 | 1.9402 |
| Sep-09 | 296,203 | 5,935 | 2.0037 |
| Dec-09 | 298,477 | 5,852 | 1.9606 |
| Mar-10 | 302,778 | 5,687 | 1.8783 |
| Jun-10 | 309,298 | 5,379 | 1.7391 |
| Sep-10 | 317,621 | 4,881 | 1.5367 |
| Dec-10 | 326,358 | 4,743 | 1.4533 |
| Mar-11 | 334,601 | 4,919 | 1.4701 |
| Jun-11 | 342,505 | 4,915 | 1,4350 |
| Sep-11 | 349,736 | 5,403 | 1.5449 |
| Dec-11 | 357,185 | 5,743 | 1.6079 |
| Mar-12 | 365,151 | 5,787 | 1.5848 |
| Jun-12 | 373,339 | 5,767 | 1.5447 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 6.9% |
|-----------|-------|
| 9-points | -0.9% |
| 12-points | -8.9% |
| 15-points | -8.7% |
| 24-points | -3.0% |

NORTH CAROLINA TREND SUMMARY DATA ENDED JUNE 2012

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

FULL COVERAGE COMPREHENSIVE

| | | · · | |
|-------------------|-----------|--------------------------------|-------------|
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -1.3% | -1.3% | -1.2% |
| 12 points | 0.4% | 0.4% | 0.4% |
| 9 points | 2,8% | 2.9% | 2.9% |
| 6 points | 3.7% | 3.8% | 4.0% |
| | | CMD A TOUR A TANK | |
| EDEO | END POINT | STRAIGHT LINE MID POINT | EXPONENTIAL |
| FREQ 24 points | 3.1% | 3.4% | 3.3% |
| 15 points | 5.2% | 5.8% | 6.1% |
| 12 points | 3.3% | 3.4% | 3.8% |
| 9 points | -4.6% | -4.4% | -4.4% |
| 6 points | -8.5% | -8.1% | -7.8% |
| | | | |
| | | \$50 DEDUCTIBLE COMPREHENSIVE | |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -0.5% | -0.5% | -0.4% |
| 12 points | 1.8% | 1.8% | 1.8% |
| 9 points | -1.4% | -1.4% | -1.4% |
| 6 points | -8.5% | -8.1% | -7.8% |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 4.9% | 5.7% | 5.7% |
| 15 points | 6.6% | 7.6% | 8.0% |
| 12 points | 5.2% | 5.6% | 6.2% |
| 9 points | -2.4% | -2.4% | -2.4% |
| 6 points | -10.2% | -9.6% | -9.3% |
| | | \$100 DEDUCTIBLE COMPREHENSIVE | |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -1.2% | -1.1% | -1.1% |
| 12 points | 1.6% | 1.7% | 1.7% |
| 9 points | 4.7% | 4.9% | 5.0% |
| 6 points | 6.0% | 6.2% | 6.5% |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 0.6% | 0.6% | 0.6% |
| 15 points | 1.5% | 1.6% | 1.6% |
| 12 points | -0.4% | -0.4% | -0.4% |
| 9 points | -5.6% | -5.3% | -5.2% |
| 6 points | -7.2% | -6.9% | -6.8% |

NORTH CAROLINA TREND SUMMARY DATA ENDED JUNE 2012

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

\$250 DEDUCTIBLE COMPREHENSIVE

| | | STRAIGHT LINE | |
|-----------|-----------|--------------------------------|-------------|
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.0% | 0.0% | 0.1% |
| 12 points | 3.4% | 3.5% | 3.6% |
| 9 points | 4.2% | 4.4% | 4.5% |
| 6 points | 2.3% | 2.4% | 2.5% |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 0.5% | 0.6% | 0.6% |
| 15 points | 0.1% | 0.1% | 0.1% |
| 12 points | -0.4% | -0.4% | -0.4% |
| 9 points | -0.1% | -0.1% | -0.1% |
| 6 points | -1.7% | -1.6% | -1.7% |
| | | \$500 DEDUCTIBLE COMPREHENSIVE | |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 3.9% | 4.2% | 4.3% |
| 12 points | 9.3% | 10.6% | 11.6% |
| 9 points | 6.3% | 6.8% | 7.2% |
| 6 points | 3.0% | 3.0% | 3.0% |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | -3.1% | -2.9% | -3,0% |
| 15 points | -11.0% | -9.1% | -8.7% |
| 12 points | -11.4% | -9.8% | -8.9% |
| 9 points | -1.1% | -1.1% | -0.9% |
| 6 points | 6.3% | 6.6% | 6.9% |

NORTH CAROLINA CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

FULL COVERAGE COMPREHENSIVE

| COST 15 points 12 points 9 points 6 points FREQ | STRAIGHT LINE -0.45 0.14 0.80 0.77 STRAIGHT LINE | EXPONENTIAL -0.44 0.14 0.79 0.77 |
|---|--|--|
| 24 points | 0.68 | 0.68 |
| 15 points | 0.69 | 0.71 |
| 12 points | 0.42 | 0.44 |
| 9 points | -0.72 | -0.72 |
| 6 points | -0.94 | -0.94 |
| | \$50 DEDUCTIBLE COMPREH | ENSIVE |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | -0.10 | -0.09 |
| 12 points | 0.34 | 0.34 |
| 9 points | -0.21 | -0.21 |
| 6 points | -0.81 | -0.82 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 24 points | 0.83 | 0.84 |
| 15 points | 0.75 | 0.77 |
| 12 points | 0.55 | 0.57 |
| 9 points | -0.32 | -0.32 |
| 6 points | -0.94 | -0.94 |
| | \$100 DEDUCTIBLE COMPRE | CHENSIVE |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | -0.29 | -0.28 |
| 12 points | 0.45 | 0.45 |
| 9 points | 0.90 | 0.90 |
| 6 points | 0.94 | 0.94 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 24 points | 0.27 | 0.26 |
| 15 points | 0.36 | 0.36 |
| 12 points | -0.07 | -0.07 |
| 9 points | -0.85 | -0.85 |
| 6 points | -0.84 | -0.84 |

NORTH CAROLINA CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

ISO ONLY, EXCLUDING WIND AND WATER AND "ALL OTHER"

\$250 DEDUCTIBLE COMPREHENSIVE

| COST 15 points 12 points 9 points 6 points | STRAIGHT LINE 0.01 0.77 0.76 0.39 | EXPONENTIAL 0.02 0.77 0.76 0.40 |
|--|--|--|
| FREQ 24 points 15 points 12 points 9 points 6 points | STRAIGHT LINE 0.47 0.05 -0.15 -0.02 -0.23 | EXPONENTIAL 0.46 0.04 -0.16 -0.03 -0.24 |
| COST 15 points 12 points 9 points | \$500 DEDUCTIBLE CO STRAIGHT LINE 0.47 0.89 0.79 | MPREHENSIVE EXPONENTIAL 0.46 0.88 0.78 |
| 6 points FREQ | 0.53 STRAIGHT LINE | 0.53 EXPONENTIAL |
| 24 points 15 points 12 points 9 points 6 points | -0.49 -0.82 -0.73 -0.12 0.71 | -0.51 -0.81 -0.72 -0.10 0.71 |

ALL CARRIERS

| (1) | (2) | | | D CLAIM COST |
|--------|--------------|---------------|-------------------|--------------------|
| (1) | (2) | (3) | (4) | (5) EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | <u>CLAIMS</u> | $\frac{(2)}{(3)}$ | BEST FIT (A) |
| BRBBB | <u> </u> | CERTITIO | 1211 (3) | DBOT TIT (A) |
| | \$50 DEDUCTI | BLE COLLIS | ION | |
| Sep-06 | \$2,621,338 | 1,145 | 2,289 | \$2,417.17 |
| Dec-06 | 2,603,402 | 1,130 | 2,304 | 2,400.03 |
| Mar-07 | 2,580,712 | 1,148 | 2,248 | 2,383.02 |
| Jun-07 | 2,753,436 | 1,208 | 2,279 | 2,366.12 |
| Sep-07 | 2,893,943 | 1,262 | 2,293 | 2,349.35 |
| Dec-07 | 3,018,203 | 1,351 | 2,234 | 2,332.69 |
| Mar-08 | 3,436,160 | 1,451 | 2,368 | 2,316.15 |
| Jun-08 | 3,469,317 | 1,535 | 2,260 | 2,299.73 |
| Sep-08 | 3,664,948 | 1,629 | 2,250 | 2,283.43 |
| Dec-08 | 3,905,538 | 1,699 | 2,299 | 2,267.24 |
| Mar-09 | 4,299,929 | 1,828 | 2,352 | 2,251.16 |
| Jun-09 | 4,636,513 | 1,948 | 2,380 | 2,235.20 |
| Sep-09 | 4,882,481 | 2,076 | 2,352 | 2,219.35 |
| Dec-09 | 5,178,892 | 2,173 | 2,383 | 2,203.62 |
| Mar-10 | 5,170,315 | 2,250 | 2,298 | 2,188.00 |
| Jun-10 | 5,076,725 | 2,296 | 2,211 | 2,172.48 |
| Sep-10 | 5,203,356 | 2,366 | 2,199 | 2,157.08 |
| Dec-10 | 5,346,131 | 2,457 | 2,176 | 2,141.79 |
| Mar-11 | 5,354,642 | 2,531 | 2,116 | 2,126.60 |
| Jun-11 | 5,941,785 | 2,630 | 2,259 | 2,111.53 |
| Sep-11 | 6,003,632 | 2,701 | 2,223 | 2,096.56 |
| Dec-11 | 5,932,588 | 2,699 | 2,198 | 2,081.69 |
| Mar-12 | 6,039,393 | 2,765 | 2,184 | 2,066.93 |
| Jun-12 | 6,038,250 | 2,816 | 2,144 | 2,052.28 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -0.5% |
|-----------|-------|
| 9-points | -0.5% |
| 12-points | -2.8% |
| 15-points | 2.7% |

ALL CARRIERS

| (1) | (2) | (3) | (4) | (5) EXPONENTIAL |
|--------|--------------|------------|---------|--------------------|
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | CLAIMS | (2)/(3) | BEST FIT (A) |
| | \$100 DEDUC | TIBLE COLL | ISION | |
| Sep-06 | \$38,578,012 | 16,167 | 2,386 | \$2,355.68 |
| Dec-06 | 39,273,410 | 16,299 | 2,410 | 2,350.88 |
| Mar-07 | 39,101,029 | 16,255 | 2,405 | 2,346.08 |
| Jun-07 | 39,482,313 | 16,511 | 2,391 | 2,341.30 |
| Sep-07 | 38,644,770 | 16,391 | 2,358 | 2,336.52 |
| Dec-07 | 37,287,932 | 16,055 | 2,323 | 2,331.76 |
| Mar-08 | 37,196,996 | 15,814 | 2,352 | 2,327.00 |
| Jun-08 | 37,112,621 | 15,546 | 2,387 | 2,322.26 |
| Sep-08 | 36,938,977 | 15,559 | 2,374 | 2,317.52 |
| Dec-08 | 37,396,168 | 15,750 | 2,374 | 2,312.79 |
| Mar-09 | 37,281,652 | 15,682 | 2,377 | 2,308.07 |
| Jun-09 | 36,743,153 | 15,735 | 2,335 | 2,303.37 |
| Sep-09 | 37,199,731 | 15,772 | 2,359 | 2,298.67 |
| Dec-09 | 37,023,166 | 15,620 | 2,370 | 2,293.98 |
| Mar-10 | 36,542,727 | 15,823 | 2,309 | 2,289.30 |
| Jun-10 | 36,500,126 | 15,823 | 2,307 | 2,284.63 |
| Sep-10 | 36,223,069 | 15,903 | 2,278 | 2,279.97 |
| Dec-10 | 36,072,182 | 15,925 | 2,265 | 2,275.32 |
| Mar-11 | 35,465,412 | 15,644 | 2,267 | 2,270.68 |
| Jun-11 | 34,955,727 | 15,380 | 2,273 | 2,266.05 |
| Sep-11 | 34,497,215 | 15,126 | 2,281 | 2,261.43 |
| Dec-11 | 34,942,978 | 15,303 | 2,283 | 2,256.81 |
| Mar-12 | 35,181,977 | 15,268 | 2,304 | 2,252.21 |
| Jun-12 | 35,552,759 | 15,333 | 2,319 | 2,247.62 |

THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 1.8% |
|-----------|-------|
| 9-points | 0.5% |
| 12-points | -0.8% |
| 15-points | -1.1% |

ALL CARRIERS

| (1) | (2) | (2) | | D CLAIM COST |
|--------|-------------|-----------|----------|--------------------|
| (1) | (2) | (3) | (4) | (5) EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | CLAIMS | (2)/(3) | BEST FIT (A) |
| ENDED | позопо | CHATHE | 12// (3) | DDD1 III (II) |
| | \$200 DEDUC | TIBLE COL | LISION | |
| Sep-06 | \$6,815,533 | 2,475 | 2,754 | \$2,647.70 |
| Dec-06 | 6,970,039 | 2,489 | 2,800 | 2,638.55 |
| Mar-07 | 7,068,138 | 2,419 | 2,922 | 2,629.43 |
| Jun-07 | 6,757,494 | 2,418 | 2,795 | 2,620.35 |
| Sep-07 | 6,861,074 | 2,342 | 2,930 | 2,611.29 |
| Dec-07 | 6,448,990 | 2,292 | 2,814 | 2,602.26 |
| Mar-08 | 6,058,284 | 2,252 | 2,690 | 2,593.27 |
| Jun-08 | 6,048,469 | 2,267 | 2,668 | 2,584.31 |
| Sep-08 | 6,156,384 | 2,328 | 2,644 | 2,575.37 |
| Dec-08 | 6,450,788 | 2,398 | 2,690 | 2,566.47 |
| Mar-09 | 6,725,132 | 2,441 | 2,755 | 2,557.60 |
| Jun-09 | 6,656,738 | 2,465 | 2,701 | 2,548.76 |
| Sep-09 | 6,657,519 | 2,478 | 2,687 | 2,539.95 |
| Dec-09 | 6,532,251 | 2,443 | 2,674 | 2,531.17 |
| Mar-10 | 6,177,751 | 2,462 | 2,509 | 2,522.42 |
| Jun-10 | 6,234,332 | 2,424 | 2,572 | 2,513.71 |
| Sep-10 | 6,327,219 | 2,490 | 2,541 | 2,505.02 |
| Dec-10 | 6,145,648 | 2,481 | 2,477 | 2,496.36 |
| Mar-11 | 6,167,649 | 2,483 | 2,484 | 2,487.73 |
| Jun-11 | 6,112,533 | 2,476 | 2,469 | 2,479.13 |
| Sep-11 | 5,966,989 | 2,402 | 2,484 | 2,470.56 |
| Dec-11 | 5,858,860 | 2,387 | 2,454 | 2,462.03 |
| Mar-12 | 5,840,811 | 2,313 | 2,525 | 2,453.52 |
| Jun-12 | 6,236,639 | 2,334 | 2,672 | 2,445.04 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 4.9% |
|-----------|-------|
| 9-points | 0.8% |
| 12-points | -1.4% |
| 15-points | -2.3% |

ALL CARRIERS

| (1) | (2) | (3) | AVERAGE PAI | D CLAIM COST (5) EXPONENTIAL |
|---------|---------------|-----------|-------------|------------------------------------|
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | CLAIMS | (2)/(3) | BEST FIT (A) |
| | \$250 DEDUC | TIBLE COL | LISION | |
| Sep-06 | \$242,099,774 | 89,548 | 2,704 | \$2,628.78 |
| Dec-06 | 244,726,279 | 90,193 | 2,713 | 2,622.24 |
| Mar-07 | 243,896,437 | 90,339 | 2,700 | 2,615.71 |
| Jun-07 | 246,076,705 | 91,064 | 2,702 | 2,609.20 |
| Sep-07 | 243,986,955 | 91,058 | 2,679 | 2,602.70 |
| Dec-07 | 241,444,823 | 90,128 | 2,679 | 2,596.23 |
| Mar-08 | 241,701,779 | 89,600 | 2,698 | 2,589.76 |
| Jun-08 | 240,609,895 | 88,828 | 2,709 | 2,583.32 |
| Sep-08 | 239,964,646 | 88,660 | 2,707 | 2,576.89 |
| Dec-08 | 240,483,769 | 88,670 | 2,712 | 2,570.47 |
| Mar-09 | 239,884,475 | 88,735 | 2,703 | 2,564.07 |
| Jun-09. | 236,989,197 | 88,422 | 2,680 | 2,557.69 |
| Sep-09 | 232,914,859 | 88,160 | 2,642 | 2,551.32 |
| Dec-09 | 229,448,045 | 88,001 | 2,607 | 2,544.97 |
| Mar-10 | 228,387,334 | 88,734 | 2,574 | 2,538.64 |
| Jun-10 | 226,152,058 | 88,993 | 2,541 | 2,532.32 |
| Sep-10 | 226,757,439 | 89,406 | 2,536 | 2,526.01 |
| Dec-10 | 227,371,092 | 89,607 | 2,537 | 2,519.73 |
| Mar-11 | 224,352,282 | 88,711 | 2,529 | 2,513.45 |
| Jun-11 | 220,500,601 | 87,448 | 2,522 | 2,507.20 |
| Sep-11 | 220,924,505 | 87,110 | 2,536 | 2,500.96 |
| Dec-11 | 220,678,608 | 87,164 | 2,532 | 2,494.73 |
| Mar-12 | 216,938,448 | 85,830 | 2,528 | 2,488.52 |
| Jun-12 | 222,162,768 | 86,357 | 2,573 | 2,482.33 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 1.1% |
|-----------|-------|
| 9-points | 0.3% |
| 12-points | -1.0% |
| 15-points | -1.9% |

ALL CARRIERS

| | | | AVERAGE PAI | D CLAIM COST |
|---------|---------------|-----------------|----------------|--------------|
| (1) | (2) | (3) | (4) | (5) |
| | | | | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | <u>LOSSES</u> | CLAIMS | (2)/(3) | BEST FIT (A) |
| | | | | |
| | \$500 DEDUC | TIBLE COLI | JISION | |
| 0 0.0 | ¢070 104 E00 | 01 660 | 2 406 | \$3,263.69 |
| Sep-06 | \$278,124,509 | 81,668 | 3,406 | · |
| Dec-06 | 291,014,660 | 84,461 | 3,446 | 3,251.39 |
| Mar-07 | 298,468,742 | 86,658 | 3,444 | 3,239.12 |
| Jun-07 | 307,179,953 | 88,765 | 3,461 | 3,226.91 |
| Sep-07 | 308,444,226 | 89,790 | 3,435 | 3,214.74 |
| Dec-07 | 306,542,795 | 89,893 | 3,410 | 3,202.62 |
| Mar-08 | 310,351,324 | 90,721 | 3,421 | 3,190.54 |
| Jun-08 | 312,641,242 | 91,631 | 3,412 | 3,178.51 |
| Sep-08 | 316,289,052 | 93,256 | 3,392 | 3,166.52 |
| Dec-08 | 322,319,676 | 94,760 | 3,401 | 3,154.58 |
| Mar-09 | 327,197,291 | 96 , 587 | 3,388 | 3,142.68 |
| Jun-09 | 326,994,720 | 98 , 062 | 3,335 | 3,130.83 |
| Sep-09 | 325,620,135 | 99,352 | 3 , 277 | 3,119.03 |
| Dec-09 | 323,853,827 | 100,779 | 3,214 | 3,107.26 |
| Mar-10 | 326,260,483 | 103,107 | 3,164 | 3,095.55 |
| Jun-10 | 322,734,521 | 103,940 | 3,105 | 3,083.87 |
| Sep-10 | 326,667,192 | 105,278 | 3,103 | 3,072.24 |
| Dec-10 | 330,578,109 | 106,516 | 3,104 | 3,060.66 |
| Mar-11 | 326,671,358 | 106,514 | 3,067 | 3,049.12 |
| Jun-11 | 326,140,816 | 106,344 | 3,067 | 3,037.62 |
| Sep-11 | 330,500,753 | 107,227 | 3,082 | 3,026.16 |
| Dec-11 | 335,344,810 | 108,108 | 3,102 | 3,014.75 |
| Mar-12 | 333,126,390 | 107,663 | 3,094 | 3,003.38 |
| Jun-12 | 343,205,679 | 109,764 | 3,127 | 2,992.06 |
| Ouii iz | 343,203,073 | 100,104 | 5, 121 | 2,332.00 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 1.5% |
|-----------|-------|
| 9-points | 0.2% |
| 12-points | -1.5% |
| 15-points | -2.7% |

ALL CARRIERS

| | | | | D CLAIM COST |
|--------|--------------|---------------|---------|--------------|
| (1) | (2) | (3) | (4) | (5) |
| | | | 200112 | EXPONENTIAL |
| YEAR | PAID | PAID | ACTUAL | CURVE OF |
| ENDED | LOSSES | <u>CLAIMS</u> | (2)/(3) | BEST FIT (A) |
| | \$1 000 DED | UCTIBLE COL | LISTON | |
| | V1,000 DED | OCTIBEE COE | | |
| Sep-06 | \$19,586,153 | 4,095 | 4,783 | \$4,217.12 |
| Dec-06 | 20,586,509 | 4,284 | 4,805 | 4,215.88 |
| Mar-07 | 21,543,428 | 4,487 | 4,801 | 4,214.63 |
| Jun-07 | 21,407,928 | 4,610 | 4,644 | 4,213.39 |
| Sep-07 | 22,210,194 | 4,673 | 4,753 | 4,212.14 |
| Dec-07 | 22,422,302 | 4,694 | 4,777 | 4,210.90 |
| Mar-08 | 23,041,842 | 4,788 | 4,812 | 4,209.65 |
| Jun-08 | 24,020,471 | 4,969 | 4,834 | 4,208.41 |
| Sep-08 | 24,261,424 | 5,095 | 4,762 | 4,207.17 |
| Dec-08 | 24,715,940 | 5,260 | 4,699 | 4,205.92 |
| Mar-09 | 24,856,729 | 5,358 | 4,639 | 4,204.68 |
| Jun-09 | 25,295,594 | 5,554 | 4,554 | 4,203.44 |
| Sep-09 | 24,812,980 | 5,689 | 4,362 | 4,202.20 |
| Dec-09 | 25,795,791 | 5,993 | 4,304 | 4,200.96 |
| Mar-10 | 25,763,740 | 6,288 | 4,097 | 4,199.71 |
| Jun-10 | 26,108,434 | 6,396 | 4,082 | 4,198.47 |
| Sep-10 | 28,033,185 | 6,689 | 4,191 | 4,197.23 |
| Dec-10 | 28,490,253 | 6,815 | 4,181 | 4,195.99 |
| Mar-11 | 29,842,153 | 7,032 | 4,244 | 4,194.75 |
| Jun-11 | 29,079,204 | 7,062 | 4,118 | 4,193.52 |
| Sep-11 | 29,394,741 | 7,111 | 4,134 | 4,192.28 |
| Dec-11 | 30,317,006 | 7,255 | 4,179 | 4,191.04 |
| Mar-12 | 30,363,889 | 7,203 | 4,215 | 4,189.80 |
| Jun-12 | 32,312,879 | 7,448 | 4,338 | 4,188.56 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 2.2% |
|-----------|-------|
| 9-points | 1.6% |
| 12-points | -0.1% |
| 15-points | -2.6% |

ALL CARRIERS

| (1) | (2) | (3) | (4) PAID CLAIM |
|--------|------------|-----------------|-------------------|
| YEAR | EARNED | PAID | FREQUENCY (A) |
| ENDED | EXPOSURES | CLAIMS | <u>(2)/(3)</u> |
| | | | |
| | \$50 DEDUC | TIBLE COLLISION | |
| Sep-06 | 16,345 | 1,145 | 7.0052 |
| Dec-06 | 16,492 | 1,130 | 6.8518 |
| Mar-07 | 16,681 | 1,148 | 6.8821 |
| Jun-07 | 17,035 | 1,208 | 7.0913 |
| Sep-07 | 17,528 | 1,262 | 7.1999 |
| Dec-07 | 18,124 | 1,351 | 7.4542 |
| Mar-08 | 18,799 | 1,451 | 7.7185 |
| Jun-08 | 19,490 | 1,535 | 7.8758 |
| Sep-08 | 20,169 | 1,629 | 8.0768 |
| Dec-08 | 20,806 | 1,699 | 8.1659 |
| Mar-09 | 21,380 | 1,828 | 8.5500 |
| Jun-09 | 21,925 | 1,948 | 8.8848 |
| Sep-09 | 22,486 | 2,076 | 9.2324 |
| Dec-09 | 22,988 | 2,173 | 9.4528 |
| Mar-10 | 23,450 | 2,250 | 9.5949 |
| Jun-10 | 23,871 | 2,296 | 9.6184 |
| Sep-10 | 24,250 | 2,366 | 9.7567 |
| Dec-10 | 24,721 | 2,457 | 9.9389 |
| Mar-11 | 25,274 | 2,531 | 10.0142 |
| Jun-11 | 26,013 | 2,630 | 10.1103 |
| Sep-11 | 26,855 | 2,701 | 10.0577 |
| Dec-11 | 27,692 | 2,699 | 9.7465 |
| Mar-12 | 28,531 | 2,765 | 9,6912 |
| Jun-12 | 29,296 | 2,816 | 9.6122 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -4.1% |
|-----------|-------|
| 9-points | -0.4% |
| 12-points | 1.6% |
| 15-points | 4.4% |
| 24-points | 7.8% |

ALL CARRIERS

| (1) | (2) | (3) | (4) PAID CLAIM |
|--------|------------------|-----------------|-------------------|
| YEAR | EARNED | PAID | FREQUENCY(A) |
| ENDED | <u>EXPOSURES</u> | <u>CLAIMS</u> | (2)/(3) |
| | \$100 DEDUC | TIBLE COLLISION | |
| | Q100 BBB00. | 002210201 | |
| Sep-06 | 353,852 | 16,167 | 4.5689 |
| Dec-06 | 349,661 | 16,299 | 4.6614 |
| Mar-07 | 346,248 | 16,255 | 4.6946 |
| Jun-07 | 343,408 | 16,511 | 4.8080 |
| Sep-07 | 341,095 | 16,391 | 4.8054 |
| Dec-07 | 338,856 | 16,055 | 4.7380 |
| Mar-08 | 336,471 | 15,814 | 4.7000 |
| Jun-08 | 334,287 | 15,546 | 4.6505 |
| Sep-08 | 332,236 | 15,559 | 4.6831 |
| Dec-08 | 330,087 | 15,750 | 4.7715 |
| Mar-09 | 327,564 | 15,682 | 4.7875 |
| Jun-09 | 324,408 | 15,735 | 4.8504 |
| Sep-09 | 320,935 | 15,772 | 4.9144 |
| Dec-09 | 317,337 | 15,620 | 4.9222 |
| Mar-10 | 313,876 | 15,823 | 5.0412 |
| Jun-10 | 310,584 | 15,823 | 5.0946 |
| Sep-10 | 307,729 | 15,903 | 5.1679 |
| Dec-10 | 304,801 | 15,925 | 5.2247 |
| Mar-11 | 301,631 | 15,644 | 5.1865 |
| Jun-11 | 298,827 | 15,380 | 5.1468 |
| Sep-11 | 295,970 | 15,126 | 5.1107 |
| Dec-11 | 293,224 | 15,303 | 5.2189 |
| Mar-12 | 291,086 | 15,268 | 5.2452 |
| Jun-12 | 288,830 | 15,333 | 5.3087 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | 2.2% |
|-----------|------|
| 9-points | 1.3% |
| 12-points | 2.3% |
| 15-points | 2.9% |
| 24-points | 2.5% |

ALL CARRIERS

| (1) | (2) | (3) | (4) PAID CLAIM |
|--------|-------------|-----------------|-------------------|
| YEAR | EARNED | PAID | FREQUENCY (A) |
| ENDED | EXPOSURES | <u>CLAIMS</u> | (2)/(3) |
| | \$200 DEDUC | TIBLE COLLISION | N |
| Sep-06 | 57,124 | 2,475 | 4.3327 |
| Dec-06 | 56,606 | 2,489 | 4.3971 |
| Mar-07 | 56,087 | 2,419 | 4.3129 |
| Jun-07 | 55,649 | 2,418 | 4.3451 |
| Sep-07 | 55,291 | 2,342 | 4.2358 |
| Dec-07 | 54,951 | 2,292 | 4.1710 |
| Mar-08 | 54,634 | 2,252 | 4.1220 |
| Jun-08 | 54,285 | 2,267 | 4.1761 |
| Sep-08 | 53,880 | 2,328 | 4.3207 |
| Dec-08 | 53,447 | 2,398 | 4.4867 |
| Mar-09 | 52,967 | 2,441 | 4.6085 |
| Jun-09 | 52,458 | 2,465 | 4.6990 |
| Sep-09 | 51,905 | 2,478 | 4.7741 |
| Dec-09 | 51,350 | 2,443 | 4.7575 |
| Mar-10 | 50,776 | 2,462 | 4.8487 |
| Jun-10 | 50,196 | 2,424 | 4.8291 |
| Sep-10 | 49,592 | 2,490 | 5.0210 |
| Dec-10 | 48,977 | 2,481 | 5.0656 |
| Mar-11 | 48,388 | 2,483 | 5.1314 |
| Jun-11 | 47,830 | 2,476 | 5.1767 |
| Sep-11 | 47,307 | 2,402 | 5,0775 |
| Dec-11 | 46,824 | 2,387 | 5.0978 |
| Mar-12 | 46,402 | 2,313 | 4.9847 |
| Jun-12 | 45,977 | 2,334 | 5.0765 |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -1.8% |
|-----------|-------|
| 9-points | 1.2% |
| 12-points | 2,6% |
| 15-points | 3.5% |
| 24-points | 4.1% |

ALL CARRIERS

| (1) | (2) | (3) | (4) PAID CLAIM |
|--------|------------------|-----------------|-------------------|
| YEAR | EARNED | PAID | FREQUENCY (A) |
| ENDED | <u>EXPOSURES</u> | <u>CLAIMS</u> | (2)/(3) |
| | \$250 DEDUC | TIBLE COLLISION | |
| Sep-06 | 1,835,833 | 89,548 | 4.8778 |
| Dec-06 | 1,829,329 | 90,193 | 4.9304 |
| Mar-07 | 1,825,382 | 90,339 | 4.9490 |
| Jun-07 | 1,813,111 | 91,064 | 5.0225 |
| Sep-07 | 1,812,187 | 91,058 | 5.0248 |
| Dec-07 | 1,810,591 | 90,128 | 4.9778 |
| Mar-08 | 1,808,013 | 89,600 | 4.9557 |
| Jun-08 | 1,806,748 | 88,828 | 4.9165 |
| Sep-08 | 1,805,653 | 88,660 | 4.9101 |
| Dec-08 | 1,803,254 | 88,670 | 4.9172 |
| Mar-09 | 1,797,223 | 88,735 | 4.9373 |
| Jun-09 | 1,787,630 | 88,422 | 4.9463 |
| Sep-09 | 1,775,580 | 88,160 | 4.9651 |
| Dec-09 | 1,762,428 | 88,001 | 4.9932 |
| Mar-10 | 1,749,961 | 88,734 | 5.0706 |
| Jun-10 | 1,737,532 | 88,993 | 5.1218 |
| Sep-10 | 1,728,959 | 89,406 | 5.1711 |
| Dec-10 | 1,720,154 | 89 , 607 | 5.2092 |
| Mar-11 | 1,709,636 | 88,711 | 5.1889 |
| Jun-11 | 1,701,468 | 87,448 | 5.1396 |
| Sep-11 | 1,691,356 | 87,110 | 5.1503 |
| Dec-11 | 1,681,455 | 87,164 | 5.1838 |
| Mar-12 | 1,676,306 | 85,830 | 5.1202 |
| Jun-12 | 1,670,776 | 86,357 | 5.1687 |
| | | | |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -0.3% |
|-----------|-------|
| 9-points | -0.1% |
| 12-points | 1.2% |
| 15-points | 1.6% |
| 24-points | 1.0% |

ALL CARRIERS

| (1) | (2) | (3) | (4) PAID CLAIM |
|--------|-------------|-----------------|----------------|
| YEAR | EARNED | PAID | FREQUENCY (A) |
| ENDED | EXPOSURES | <u>CLAIMS</u> | (2)/(3) |
| | \$500 DEDUC | TIBLE COLLISION | |
| Sep-06 | 1,860,990 | 81,668 | 4.3884 |
| Dec-06 | 1,896,015 | 84,461 | 4.4547 |
| Mar-07 | 1,930,510 | 86,658 | 4.4889 |
| Jun-07 | 1,961,345 | 88,765 | 4.5257 |
| Sep-07 | 1,993,042 | 89,790 | 4.5052 |
| Dec-07 | 2,024,330 | 89,893 | 4.4406 |
| Mar-08 | 2,055,065 | 90,721 | 4.4145 |
| Jun-08 | 2,086,943 | 91,631 | 4.3907 |
| Sep-08 | 2,117,159 | 93,256 | 4.4048 |
| Dec-08 | 2,142,501 | 94,760 | 4,4229 |
| Mar-09 | 2,162,679 | 96,587 | 4.4661 |
| Jun-09 | 2,177,125 | 98,062 | 4.5042 |
| Sep-09 | 2,188,057 | 99,352 | 4.5406 |
| Dec-09 | 2,198,373 | 100,779 | 4.5843 |
| Mar-10 | 2,208,863 | 103,107 | 4.6679 |
| Jun-10 | 2,219,719 | 103,940 | 4.6826 |
| Sep-10 | 2,235,044 | 105,278 | 4.7103 |
| Dec-10 | 2,251,151 | 106,516 | 4.7316 |
| Mar-11 | 2,265,243 | 106,514 | 4.7021 |
| Jun-11 | 2,281,866 | 106,344 | 4.6604 |
| Sep-11 | 2,294,769 | 107,227 | 4.6727 |
| Dec-11 | 2,307,434 | 108,108 | 4.6852 |
| Mar-12 | 2,327,618 | 107,663 | 4.6255 |
| Jun-12 | 2,350,019 | 109,764 | 4.6708 |
| | | | |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -0.6% |
|-----------|-------|
| 9-points | -0.6% |
| 12-points | 0.5% |
| 15-points | 1.4% |
| 24-points | 1.2% |

ALL CARRIERS

| (1) YEAR | (2) EARNED | (3) PAID | (4) PAID CLAIM FREQUENCY(A) |
|-------------|---------------|--------------------|-----------------------------------|
| | | | (2)/(3) |
| ENDED | EXPOSURES | <u>CLAIMS</u> | (2)/(3) |
| | \$1,000 DED | DUCTIBLE COLLISION | |
| Sep-06 | 149,651 | 4,095 | 2.7364 |
| Dec-06 | 155,430 | 4,284 | 2.7562 |
| Mar-07 | 161,055 | 4,487 | 2.7860 |
| Jun-07 | 165,993 | 4,610 | 2.7772 |
| Sep-07 | 170,703 | 4,673 | 2.7375 |
| Dec-07 | 175,160 | 4,694 | 2.6798 |
| Mar-08 | 179,494 | 4,788 | 2.6675 |
| Jun-08 | 183,935 | 4,969 | 2.7015 |
| Sep-08 | 188,382 | 5,095 | 2.7046 |
| Dec-08 | 192,676 | 5,260 | 2.7300 |
| Mar-09 | 196,914 | 5,358 | 2.7210 |
| Jun-09 | 200,970 | 5,554 | 2.7636 |
| Sep-09 | 204,900 | 5,689 | 2.7765 |
| Dec-09 | 209,059 | 5,993 | 2.8667 |
| Mar-10 | 213,251 | 6,288 | 2.9486 |
| Jun-10 | 217,363 | 6,396 | 2.9425 |
| Sep-10 | 221,596 | 6,689 | 3.0186 |
| Dec-10 | 225,517 | 6,815 | 3.0219 |
| Mar-11 | 228,953 | 7,032 | 3.0714 |
| Jun-11 | 232,420 | 7,062 | 3.0385 |
| Sep-11 | 235,300 | 7,111 | 3.0221 |
| Dec-11 | 237,861 | 7,255 | 3.0501 |
| Mar-12 | 240,922 | 7,203 | 2.9898 |
| Jun-12 | 244,260 | 7,448 | 3.0492 |
| | | | |

(6) RATE OF CHANGE IN PAID CLAIM COSTS FOR ANY 12 MONTH INTERVAL ON THE EXPONENTIAL CURVE OF BEST FIT:

| 6-points | -0.9% |
|-----------|-------|
| 9-points | 0.8% |
| 12-points | 2.6% |
| 15-points | 3.6% |
| 24-points | 2.5% |

NORTH CAROLINA TREND SUMMARY DATA ENDED JUNE 2012

ALL CARRIERS

\$50 DEDUCTIBLE COLLISION

| COST 15 points 12 points 9 points 6 points FREQ 24 points 15 points 12 points 9 points 6 points | END POINT -2.9% -3.0% -0.5% -0.6% END POINT 6.0% 3.9% 1.5% -0.4% -4.3% | STRAIGHT LINE MID PO | 2.7% 2.9% 0.5% 0.6% | EXPONENTIAL -2.7% -2.8% -0.5% -0.5% -0.5% EXPONENTIAL 7.8% 4.4% 1.6% -0.4% -4.1% |
|--|---|------------------------|------------------------------|---|
| o points | | | | |
| | * | \$100 DEDUCTIBLE C | OLLISION | |
| | | STRAIGHT LINE | | |
| COST | END POINT | MID P | | EXPONENTIAL |
| 15 points | -1.1% | | 1.1% | -1.1% -0.8% |
| 12 points | -0.8% | | 0.8% 0.5% | 0.5% |
| 9 points | 0.5% 1.8% | | 1.8% | 1.8% |
| 6 points | 1.06 | | 1.0% | 1.00 |
| | | STRAIGHT LINE | | |
| FREQ | END POINT | MID P | | EXPONENTIAL |
| 24 points | 2.3% | | 2.5% | 2.5% |
| 15 points | 2.7% | | 2.9% | 2.9% |
| 12 points | 2.2% | | 2.3% | 2.3% |
| 9 points | 1.3% | | 1.3% | 1.3% |
| 6 points | 2.2% | | 2.2% | 2.2% |
| | | \$200 DEDUCTIBLE C | COLLISION | |
| | | STRAIGHT LINE | | |
| COST | END POINT | MID E | POINT | EXPONENTIAL |
| 15 points | -2.5% | | -2.4% | -2.3% |
| 12 points | -1,4% | | -1.4% | -1.4% |
| 9 points | 0.8% | | 0.8% | 0.8% |
| 6 points | 4.8% | | 4.9% | 4.9% |
| | | פקסאורטק וואד | | |
| FREQ | END POINT | STRAIGHT LINE MID B | POINT | EXPONENTIAL |
| 24 points | 3.6% | | 4.0% | 4.1% |
| 15 points | 3.2% | | 3.4% | 3.5% |
| 12 points | 2.4% | | 2.5% | 2.6% |
| 9 points | 1.2% | | 1.2% | 1.2% |
| 6 points | -1.9% | | -1.9% | -1.8% |
| | | | | |

NORTH CAROLINA TREND SUMMARY DATA ENDED JUNE 2012

ALL CARRIERS

\$250 DEDUCTIBLE COLLISION

| | GTD. | AIGHT LINE | |
|-----------|-----------|--------------------------|--------------|
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -2.0% | -2.0% | -1.9% |
| 12 points | -1.0% | -1.0% | -1.0% |
| 9 points | 0.3% | 0.3% | 0.3% |
| 6 points | 1.0% | 1.1% | 1.1% |
| 1 | | | |
| | STR | AIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 1.0% | 1.0% | 1.0% |
| 15 points | 1.5% | 1.6% | 1.6% |
| 12 points | 1.1% | 1.1% | 1.2% |
| 9 points | -0.1% | -0.1% | -0.1% |
| 6 points | -0.3% | -0.3% | -0.3% |
| | \$500 | DEDUCTIBLE COLLISION | |
| | STE | RAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -3.0% | -2.8% | -2.7% |
| 12 points | -1.6% | -1.5% | -1.5% |
| 9 points | 0.2% | 0.2% | 0,2% |
| 6 points | 1.5% | 1.5% | 1.5% |
| | | | |
| | | RAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 1.28 | 1.2% | 1.2% |
| 15 points | 1.3% | 1.4% | 1.4% 0.5% |
| 12 points | 0.5% | 0.5% | -0.6% |
| 9 points | -0.6% | -0.6% -0.6% | -0.6% |
| 6 points | -0.6% | -0.0% | 0.00 |
| | \$1,0 | 000 DEDUCTIBLE COLLISION | |
| • | ST | RAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -2.8% | -2.7% | -2.6% |
| 12 points | -0.1% | -0.1% | -0.1% |
| 9 points | 1.5% | 1.6% | 1.6% |
| 6 points | 2.2% | 2.2% | 2.2% |
| | ST | RAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 24 points | 2.3% | 2.5% | 2.5% |
| 15 points | 3.3% | 3.5% | 3.6% |
| 12 points | 2.4% | 2.5% | 2.6% |
| 9 points | 0.8% | 0.8% | 0.8% |
| 6 points | -0.9% | -0.9% | -0.9% |
| = | | | |

NORTH CAROLINA CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

ALL CARRIERS

\$50 DEDUCTIBLE COLLISION

| COST 15 points 12 points 9 points 6 points | STRAIGHT LINE -0.78 -0.72 -0.18 -0.11 | EXPONENTIAL -0.78 -0.72 -0.18 -0.11 |
|--|---|---|
| FREQ 24 points 15 points 12 points 9 points 6 points | STRAIGHT LINE 0.95 0.78 0.52 -0.13 -0.90 | EXPONENTIAL 0.95 0.78 0.52 -0.13 -0.90 |
| | \$100 DEDUCTIBLE CO | LLISION |
| COST 15 points 12 points 9 points 6 points FREQ 24 points 15 points 12 points 9 points 6 points | STRAIGHT LINE -0.71 -0.50 0.42 0.96 STRAIGHT LINE 0.94 0.93 0.87 0.67 0.76 | EXPONENTIAL -0.71 -0.50 0.42 0.96 EXPONENTIAL 0.94 0.93 0.87 0.67 0.76 |
| COST 15 points 12 points 9 points 6 points | STRAIGHT LINE -0.66 -0.37 0.20 0.71 | EXPONENTIAL -0.66 -0.37 0.20 0.71 |
| FREQ 24 points 15 points 12 points 9 points 6 points | STRAIGHT LINE 0.91 0.88 0.77 0.41 -0.69 | EXPONENTIAL 0.91 0.88 0.77 0.41 |

NORTH CAROLINA CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

ALL CARRIERS

\$250 DEDUCTIBLE COLLISION

| COST | STRAIGHT LINE | EXPONENTIAL |
|---------------|--------------------|-------------|
| 15 points | -0.83 | -0,83 |
| 12 points | -0.62 | -0.62 |
| 9 points | 0.32 | 0.31 |
| 6 points | 0.68 | 0.68 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 24 points | 0.83 | 0.83 |
| 15 points | 0.85 | 0.85 |
| 12 points | 0.69 | 0.69 |
| 9 points | -0.08 | -0.08 |
| 6 points | -0.25 | -0.25 |
| | \$500 DEDUCTIBLE C | OLLISION |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | -0.85 | -0.85 |
| 12 points | -0.68 | -0.68 |
| 9 points | 0.17 | 0.17 |
| 6 points | 0.93 | 0.93 |
| FR E Q | STRAIGHT LINE | EXPONENTIAL |
| 24 points | 0.83 | 0.83 |
| 15 points | 0.75 | 0.75 |
| 12 points | 0.40 | 0.40 |
| 9 points | -0.63 | -0.63 |
| 6 points | -0.51 | -0.51 |
| | \$1,000 DEDUCTIBLE | E COLLISION |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | -0.65 | -0.65 |
| 12 points | -0.05 | -0.05 |
| 9 points | 0.59 | 0.59 |
| 6 points | 0.53 | 0.53 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 24 points | 0.87 | 0.87 |
| 15 points | 0.89 | 0.89 |
| 12 points | 0.77 | 0.77 |
| 9 points | 0.42 | 0.42 |
| 6 points | -0.44 | -0.43 |

PRIVATE PASSENGER LIABILITY INSURANCE UNINSURED MOTORISTS BODILY INJURY CLAIM COST TREND

| (1) Accident <u>Year Ended</u> | (2) Basic Limit Losses (A)(B) | (3) , Incurred <u>Claims</u> | (4) UMBI Claim Cost <u>(2) / (3)</u> |
|--------------------------------------|-------------------------------------|------------------------------------|--|
| 12/31/2000 | 37,378,179 | 6,133 | 6,094.60 |
| 12/31/2001 | 39,408,380 | 6,066 | 6,496.60 |
| 12/31/2002 | 42,427,099 | 6,479 | 6,548.40 |
| 12/31/2003 | 44,208,559 | 6,557 | 6,742.19 |
| 12/31/2004 | 42,008,457 | 6,019 | 6,979.31 |
| 12/31/2005 | 44,029,491 | 6,068 | 7,256.01 |
| 12/31/2006 | 46,814,896 | 6,451 | 7,257.00 |
| 12/31/2007 | 48,958,078 | 6,360 | 7,697.81 |
| 12/31/2008 | 46,198,755 | 6,108 | 7,563.65 |
| 12/31/2009 | 46,637,043 | 6,467 | 7,211.54 |
| 12/31/2010 | 44,502,009 | 6,047 | 7,359.35 |
| 12/31/2011 | 47,643,706 | 5,748 | 8,288.74 |

Annual Rates of Change based on the Exponential Curve of Best Fit:

| 4 | points | 3.0% |
|----|--------|------|
| 6 | points | 1.4% |
| 9 | points | 1.7% |
| 12 | points | 2.1% |

⁽A) Includes all loss adjustment expense and loss development for voluntary and ceded business combined.

⁽B) 25/50 limit.

PRIVATE PASSENGER LIABILITY INSURANCE UNINSURED MOTORISTS PROPERTY DAMAGE CLAIM COST TREND

| (1) Accident <u>Year Ended</u> | (2) Basic Limit <u>Losses (A)(B)</u> | (3) Incurred <u>Claims</u> | (4) UMPD Claim Cost (2) / (3) |
|--|--|--|--|
| 12/31/2000 12/31/2001 12/31/2002 12/31/2003 12/31/2004 12/31/2005 12/31/2006 12/31/2007 | 12,784,625 12,300,019 12,977,723 13,473,674 12,447,771 12,894,151 12,763,359 12,110,709 | 9,996 9,614 9,468 9,527 9,189 9,120 8,865 8,599 | 1,278.97 1,279.39 1,370.69 1,414.26 1,354.64 1,413.83 1,439.75 |
| 12/31/2007 12/31/2008 12/31/2009 12/31/2010 12/31/2011 | 11,786,335 10,195,657 10,109,323 11,014,735 | 8,090 7,872 7,590 7,490 | 1,456.90 1,295.18 1,331.93 1,470.59 |

Annual Rates of Change based on the Exponential Curve of Best Fit:

| 4 | points | 0.6% |
|----|--------|-------|
| 6 | points | -0.5% |
| 9 | points | -0.1% |
| 12 | points | 0.6% |

- (A) Includes all loss adjustment expense and loss development for voluntary and ceded business combined.
- (B) \$15,000 limit.

PRIVATE PASSENGER LIABILITY INSURANCE UNDERINSURED MOTORISTS CLAIM COST TREND

| (1) Accident <u>Year Ended</u> | (2) Total Limit <u>Losses (A)</u> | (3) Incurred <u>Claims</u> | (4) UIM Claim Cost (2) / (3) |
|--------------------------------------|---|----------------------------------|------------------------------|
| 12/31/2000 | 55,377,602 | 1,326 | 41,762.90 |
| 12/31/2001 | 56,931,338 | 1,221 | 46,626.81 |
| 12/31/2002 | 60,752,864 | 1,293 | 46,985.97 |
| 12/31/2003 | 61,202,116 | 1,261 | 48,534.59 |
| 12/31/2004 | 73,996,769 | 1,478 | 50,065.47 |
| 12/31/2005 | 69,609,023 | 1,301 | 53,504.25 |
| 12/31/2006 | 81,246,822 | 1,578 | 51,487.21 |
| 12/31/2007 | 87,957,125 | 1,644 | 53,501.90 |
| 12/31/2008 | 80,990,393 | 1,545 | 52,420.97 |
| 12/31/2009 | 87,734,450 | 1,759 | 49,877.46 |
| 12/31/2010 | 84,660,233 | 1,654 | 51,185.15 |
| 12/31/2011 | 93,418,845 | 1,783 | 52,394.19 |

Annual Rates of Change based on the Exponential Curve of Best Fit:

| 4 | points | 0.2% |
|----|--------|-------|
| 6 | points | -0.3% |
| 9 | points | 0.4% |
| 12 | points | 1.5% |

(A) Includes all loss adjustment expense and loss development for voluntary and ceded business combined.

PRIVATE PASSENGER LIABILITY INSURANCE UNINSURED MOTORISTS BODILY INJURY CLAIM FREQUENCY TREND

| (1) Accident | (2) | (3) Incurred | (4) UM Claim Freq |
|-----------------|--------------|-----------------|----------------------|
| Year Ended | Exposures(A) | Claims(A) | (3) / (2) |
| 12/31/2000 | 5,381,629 | 6,133 | 0.1140 |
| 12/31/2001 | 5,495,729 | 6,066 | 0.1104 |
| 12/31/2002 | 5,646,981 | 6,479 | 0.1147 |
| 12/31/2003 | 5,753,498 | 6,557 | 0.1140 |
| 12/31/2004 | 5,919,084 | 6,019 | 0.1017 |
| 12/31/2005 | 6,074,771 | 6,068 | 0.0999 |
| 12/31/2006 | 6,259,907 | 6,451 | 0.1031 |
| 12/31/2007 | 6,401,697 | 6,360 | 0.0993 |
| 12/31/2008 | 6,512,531 | 6,108 | 0.0938 |
| 12/31/2009 | 6,892,207 | 6,467 | 0.0938 |
| 12/31/2010 | 6,909,522 | 6,047 | 0.0875 |
| 12/31/2011 | 6,943,287 | 5,748 | 0.0828 |

Annual Rates of Change based on the Exponential Curve of Best Fit:

| 4 | points | -4.38 |
|----|--------|-------|
| 6 | points | -4.18 |
| 9 | points | -3.2% |
| 12 | points | -2.8% |

(A) Voluntary and ceded business combined.

PRIVATE PASSENGER LIABILITY INSURANCE UNINSURED MOTORISTS PROPERTY DAMAGE CLAIM FREQUENCY TREND

| (1) Accident | (2) | (3) Incurred | (4) UM Claim Freq |
|-----------------|--------------|-----------------|----------------------|
| Year Ended | Exposures(A) | Claims (A) | (3) / (2) |
| 12/31/2000 | 5,381,629 | 9,996 | 0.1857 |
| 12/31/2001 | 5,495,729 | 9,614 | 0.1749 |
| 12/31/2002 | 5,646,981 | 9,468 | 0.1677 |
| 12/31/2003 | 5,753,498 | 9,527 | 0.1656 |
| 12/31/2004 | 5,919,084 | 9,189 | 0.1552 |
| 12/31/2005 | 6,074,771 | 9,120 | 0.1501 |
| 12/31/2006 | 6,259,907 | 8,865 | 0.1416 |
| 12/31/2007 | 6,401,697 | 8,599 | 0.1343 |
| 12/31/2008 | 6,512,531 | 8,090 | 0,1242 |
| 12/31/2009 | 6,892,207 | 7,872 | 0.1142 |
| 12/31/2010 | 6,909,522 | 7,590 | 0.1098 |
| 12/31/2011 | 6,943,287 | 7,490 | 0.1079 |

Annual Rates of Change based on the Exponential Curve of Best Fit:

| 4 | points | -4.5% |
|----|--------|-------|
| 6 | points | -5.7% |
| 9 | points | -5.6% |
| 12 | points | -5.0% |

(A) Voluntary and ceded business combined.

PRIVATE PASSENGER LIABILITY INSURANCE UNDERINSURED MOTORISTS CLAIM FREQUENCY TREND

| (1) | (2) | (3) | (4) | | | |
|-------------------|-----------|------------------|----------------|--|--|--|
| Accident | Incurred | | UIM Claim Freq | | | |
| <u>Year Ended</u> | Claims(A) | <u>Exposures</u> | (2)/(3)*100 | | | |
| | 1 000 | 2.246.005 | 0.0306 | | | |
| 12/31/2000 | 1,326 | 3,346,995 | 0.0396 | | | |
| 12/31/2001 | 1,221 | 3,417,955 | 0.0357 | | | |
| 12/31/2002 | 1,293 | 3,512,024 | 0.0368 | | | |
| 12/31/2003 | 1,261 | 3,605,614 | 0.0350 | | | |
| 12/31/2004 | 1,478 | 3,844,061 | 0.0384 | | | |
| 12/31/2005 | 1,301 | 4,009,773 | 0.0324 | | | |
| 12/31/2006 | 1,578 | 4,308,499 | 0.0366 | | | |
| 12/31/2007 | 1,644 | 4,704,810 | 0.0349 | | | |
| 12/31/2008 | 1,545 | 4,782,338 | 0.0323 | | | |
| 12/31/2009 | 1,759 | 5,031,107 | 0.0350 | | | |
| 12/31/2010 | 1,654 | 5,043,746 | 0.0328 | | | |
| 12/31/2011 | 1,783 | 5,068,394 | 0.0352 | | | |

Annual Rates of Change based on the Exponential Curve of Best Fit:

| 4 | points | 1.9% |
|----|--------|-------|
| 6 | points | -0.9% |
| 9 | points | -0.7% |
| 12 | points | -1.0% |

(A) Voluntary and ceded business combined.

| PCT. CHANGE FROM SAME QTR PRIOR YEAR | | | 0 9 7 | | | | -0.6 3.1 | 6.9 | | | 7 8 2 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 | . w w | 4.1 | 2.0 | . m . c | 7.0- | -0.6 3.3 | |
|---|---|-------------------------|-------------------------------------|--|----------------------------|----------------------------|-----------------------------|--------------------------------|------------------|--|---|----------------------------|----------------------------|----------------------------|----------------------------|------------------|---|--------------------------|
| ARISING CLAIM FREQ. | 1.55 1.53 1.44 1.59 | 1.43 1.35 | 1.43 | 1.61 | 1.54 | 1.44 | 1.53 | 1.54 | | 1.53 1.50 1.48 1.45 | 1.45 | 1.50 | 1.51 | 1.53 | 1.53 | 1.52 | 1.53 1.56 1.57 | 1.2 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 7 | -5.2 4.3 | 3.5 | 7 7 | -4.4 | 7 7 0 | 17.7 | 6.2 | | | -1.7 0.3 | 7.0 7.0 | 7.0- | +2.1 | 2.6 | 6.7 | 8 8 8 9 7 . | |
| PURE PREMIUM | 91.11 99.88 95.04 101.57 88.43 | 94.70 99.08 98.81 | 93.31 | 97.74 | 93.33 | 97.91 | 112.91 | 104.00 | | 96.93 96.21 94.93 95.94 | 95.28 | 97.21 | 95.79 | 94.54 | 98.28 | 101.03 105.22 | 105.08 106.70 107.26 | 2.3 5.0 7.6 7.1 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 9.0 | 1.4 8.8 5.8 | 2.0.0 | 13.0 | 0.01 0.00 | 6 4 6 5 4 6 | 11.3 | 7.5 | | | 2.5 | 4 - 1 - 0 2 - 1 - 0 | 11.0 | 1.1. | 2.3 | o. 0 o. 0 | 6.1 6.9 7.0 | |
| AVERAGE LOSS | 8,861 9,390 9,310 9,859 8,917 | 9,522 | 9,588 | 9,514 9,378 | 9,619 | 9,792 10,148 | 10,833 10,482 | 10,524 10,726 | | 9,359 9,373 9,406 9,609 | 9,596 | 9,808 | 9,602 | 9,560 | ~ @ | 9,951 10,223 | 7 6 4 | 23.3 6.5.9 6.7 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 9°. | 6.6 | 7.00.0 | 1.0 2.0 0.0 | 0.0 | 1 2 | | -1.0 | | | 46. | -1.0 | 0.00 | 0.0. | 0.0 | 3.0 | 3.0 | |
| PAID CLAIM FREQ. | 1.03 1.06 1.02 1.03 0.99 | 0.09 | 1.01 | 1.03 0.97 | 0.97 | 1.05 | 1.04 | 66.0 | | 1.04 1.03 1.01 | 0.09 | 00.0 00.0 | 1.00 | | 1.00 | 1.02 | 1.02 | 0.1 1.2 1.7 0.5 |
| PAID | 94,068,281 104,460,191 100,255,341 107,835,785 94,346,035 | 102,061,091 | 100, 602, 116 105, 474, 903 | 104,200,62/ 104,967,512 97,686,798 | 100,228,121 102,614,285 | 112,789,505 103,889,320 | 113,834,255 | 103, 650, 500 106, 116, 399 | | 406,619,598 406,897,352 404,498,252 411,463,414 | 410,583,663 416,839,744 | 420,253,556 417,233,680 | 415,245,158 412,329,840 | 407,083,058 405,496,716 | 413,318,709 419,521,231 | 425,663,534 | 429, 711, 637 429, 472, 817 429, 218, 792 | |
| NO. OF CLAIMS ARISING | 16,027 15,995 15,157 16,882 15,383 | 15,457 | 15,388 | 15,683 17,272 15,503 | 16,571 16,426 | 17,210 15,303 | מ מו מ | 20.00 | | 64,061 63,417 62,879 62,373 | 62,613 62,618 | 58 61 | 64,763 64,878 | 65,029 65,772 | 65,710 65,510 | 64,060 | 62,605 62,687 62,879 | |
| NO. OF PAID CLAIMS | 10,616 11,125 10,768 10,938 | 10,719 | 10,493 | 10,62/ 11,033 10,417 | 10,420 10,547 | 11,136 10,610 | 10,482 | ່ວັດ | | 43,447 43,411 43,005 42,821 | 42,788 42,788 42,701 | 42,846 42,889 | 43,017 42,941 | 42,497 42,417 | 42,520 | 42,775 | 42,736 41,676 40,915 40,326 | 6 0 17 0 |
| EARNED CAR YEARS | 1,032,484 1,045,885 1,054,845 1,061,729 | 1,077,716 | 1,082,429 1,078,165 1,080,456 | 1,078,347 1,073,983 1,071,835 | 1,073,923 1,069,268 | 1,064,574 1,061,080 | 1,018,3// 1,008,169 | 995,156 | | 4,194,943 4,229,407 4,261,238 4,288,578 | 4,320,378 4,309,278 4,320,495 | 4,323,235 4,319,397 | 4,310,951 4,304,621 | 4,298,088 4,289,009 | 4,279,600 | 4,213,299 | 152, 089, 024, 001, | E OF E OF E OF E OF E |
| OTR YEAR | 3/2007 6/2007 9/2007 12/2007 | 6/2008 | 12/2008 3/2009 6/2009 | 9/2009 12/2009 3/2010 | 6/2010 9/2010 | 12/2010 3/2011 | 9/2011 9/2011 12/2011 | 3/2012 3/2012 6/2012 | 4 QTRS ENDING | 12/2007 3/2008 6/2008 | 3/2008 12/2008 3/2009 | 6/2009 | 12/2009 3/2010 | 6/2010 9/2010 | 12/2010 | 6/2011 | 9/2011 12/2011 3/2012 6/2012 | JAL JAL JAL JAL |

| PCT. CHANGE FROM SAME QTR PRIOR YEAR | | 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |
|---|--|---|
| PURE PREMIUM | 91. 91. 92. 93. 94. 94. 94. 94. 94. 94. 94. 94. 94. 94 | 85.98 85.98 85.98 85.98 85.24 85.29 85.29 85.30 87.39 86.33 87.39 87.39 87.33 87.30 87.31 87.33 |
| PCT. CHANGE FROM SAME OTR PRIOR YEAR | 0 4 4 4 2 2 2 1 1 1 1 1 2 2 2 2 2 2 2 2 2 | 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| AVERAGE LOSS | 2,595 2,595 2,595 2,666 2,721 2,721 2,728 2,728 2,728 2,745 2,745 2,745 2,745 2,745 2,745 2,745 2,745 2,745 2,745 2,745 2,745 | 2,668 2,669 2,698 2,706 2,740 2,740 2,740 2,740 2,740 2,740 2,740 3,00 4,00 4,00 4,00 4,00 4,00 4,00 4, |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 2.4.1.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | 4 |
| PAID CLAIM FREQ. | 8 7 8 3 8 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9 | 33.22 33.22 33.22 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 33.12 |
| PAID | 94, 621, 717 88, 769, 872 89, 407, 740 92, 184, 428 90, 961, 074 88, 295, 551 93, 163, 887 95, 839, 603 92, 235, 981 89, 551, 276 90, 044, 855 91, 748, 334 92, 653, 937 94, 374, 700 94, 285, 051 82, 591, 783 82, 591, 783 82, 591, 783 85, 591, 783 86, 759, 508 | 364,984,050 363,650,761 365,841,963 364,729,774 365,708,940 368,535,022 370,535,022 370,671,715 365,815,138 365,815,138 365,815,138 365,327,491 372,759,997 373,062,022 363,905,471 356,930,442 354,476,430 351,474,186 |
| NO. OF PAID CLAIMS | 34,907 34,907 33,532 34,141 34,141 33,652 33,652 33,9004 33,9004 34,653 34,426 34,653 34,260 34,260 34,260 31,605 | 136, 791 136, 172 135, 613 134, 799 134, 195 134, 406 135, 746 135, 746 135, 213 137, 693 137, 693 137, 997 127, 997 127, 997 127, 997 126, 755 NGE (19 PT.) |
| EARNED CAR YEARS | 1,032,484 1,045,885 1,054,845 1,056,729 1,066,748 1,077,716 1,082,185 1,082,429 1,073,923 1,073,923 1,073,923 1,069,268 1,018,377 1,061,080 1,018,377 1,001,008,169 1,001,008,169 | 4,194,943 13 4,229,407 13 4,229,407 13 4,288,578 13 4,309,278 13 4,320,495 13 4,319,397 13 4,319,397 13 4,319,951 13 4,298,009 13 4,298,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,289,009 13 4,001,671 12 8ATE OF CHANGE (RATE OF CHANGE) |
| QTR YEAR | 3/2007 6/2007 12/2007 3/2008 6/2008 12/2008 3/2009 6/2010 9/2010 12/2010 6/2011 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 | DING 2007 2007 2008 2008 2008 2009 2010 2010 2011 2011 2011 2011 2011 |

| PCT. CHANGE FROM SAME QTR PRIOR YEAR | | | r | υ. υ. | 7.60 | 8.0 | -1.6 | -17.0 | -13.5 | -1.8 | 7.1 | 9.6 | -3.7 | 11.3 | -12.2 | 202.5 | 82.8 | -2.9 | 2.5 | -68.8 |) | | | | | | 13.6 | 11.5 | 1.9 | -6.2 | -8.7 | -6.7 | -0.3 | 2.5 | 6.3 | 1.5 | 47.5 | 67.4 | 62.1 | 68.5 | -21.4 | | | | | | | |
|---|------------|------------|------------|------------|------------|------------|--------------|------------|------------|--------------------------|------------|------------|------------|--------------------------|---------------------------|-------------|-------------|------------|--------------|---------------|-------------|------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------------------|-------------|-------------|---------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|------------------|---------|------------|------|-----------|--------------|--|
| PURE PREMIUM | 50.85 | 49.55 | 59.91 | 54.03 | 201.00 | 64 72 | 73.15 | 51.33 | 52.36 | 63.54 | 56.91 | 56.26 | 50.44 | 70.71 | 49.98 | 170.19 | 92.19 | 68.69 | 51.21 | 53.11 | i i i | | 53.08 | 53.86 | 56.36 | 59.08 | 60.30 | 90.09 | 57.45 | 55.41 | 55.08 | 56.02 | 57.26 | 56.81 | 58.56 | 56.85 | 84.48 | 95.08 | 94.91 | 95.82 | 66.37 |) • • • | 10.9 | 22.2 | 27.5 | 14.0 | | |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | | | (| w ; | 14./ | 7.0 | 0.0 | -13.1 | -11.7 | -11.0 | -14.0 | 1.6- | -14.2 | 6.6 | -1.5 | 9.66 | 50.00 | -4-6 | 15.6 | ۰ | | | | | | | 11.4 | 10.9 | 3.7 | -3.3 | -8.4 | -12.3 | -11.9 | -12.3 | -7.1 | 1 6 . m | 200 | 45.8 | 40.6 | 45.1 | 7.91 | 0 | | | | | | |
| AVERAGE LOSS | 939 856 | 843 | 1,071 | 973 | 982 | | 1,1,00 | י מ התי | 0 8 |) C | ς α | 773 | 755 | 1,152 | œ | 1,543 |) (/ | 1 099 | , 0 | 000 | U C C | | 925 | 933 | 996 | 1,005 | 1,030 | 1,035 | 1,002 | 972 | 943 | 806 | 883 | 852 | 876 | 873 | 1 0 0 | 1 242 | 1.232 | 1 267 | 1,22,1 | T, 003 | • | 12.5 | • | 9 | | |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | | | | 2.4 | 4.0 | 3.5 | 9.T. | 0.6 | r C | 10.4 | 7. O. C. | 6.50 | 12.3 | . T | -10.8 | 1 13 | 7.4.0 | ά | 1114 | 111.4 | 148./ | | | | | | 1.9 | 0.5 | -1.7 | -3.1 | -0.2 | 6.4 | 13.1 | 17.0 | 14.6 | |) , | T. 4. | 14.C | 15.2 | T 0 - | 7.01- | | | | | | |
| PAID CLAIM FREQ. | 5.42 | 5.88 | 5.59 | 5.55 | 6.30 | 6.07 | ა. 4 გ. ი | 0.30 | 0 r 0 0 | 0.00 0.00 | 99.99 | 00.7 | | 6.14 | . 94 | 11.0. | 7.00 | | 0.63 0.63 | 07.0 | 2.00 | | 5.74 | 5.77 | 5.83 | ω | 00 | 5.80 | . ~ | 5.70 | α | 6.17 | 4 | ٠ رد | , o | р и | ٠, | 1.41 | | ٠ ـ | 00.7 | Ν, | LC V |) c | 4.0 | -1.9 | | |
| PAID | 41,287,357 | 41,191,398 | 50,209,591 | 45,537,507 | 52,604,009 | 51,774,502 | 55,402,109 | 45,204,736 | 43,384,66/ | 44,3/1,814 52 577 608 | 33,377,608 | 41,142,108 | 41,132,641 | 41,333,441 58 677 531 | 36, 01, 331 11 366 446 | 126 626 013 | 135,636,013 | 996,196,2/ | 54,128,327 | 40, 193, 457 | 599,8 | | 175,370,711 | 179,620,861 | 189,542,505 | 200,125,609 | 200/125/005 | 202,010,125 | 105 966 017 | 100,000,014 100,000,014 | 186 738 805 | 189 276 297 | 190 807 777 | 192,024,111 | 190,392,410 | 195,492,333 | 189, 116, 0/1 | 277,619,437 | 308,641,356 | 304,092,152 | 302,919,163 | 08, | | | | | | |
| NO. OF PAID CLAIMS | 43,986 | 49,004 | 46,879 | 46,815 | 53,588 | 51,917 | 47,020 | 45,495 | 51,076 | 50,430 | 51,120 | 55,846 | 60,950 | 55,524 | 50,944 | 49, 139 | 87,883 | 60,621 | 49,248 | 41,308 | 44,301 | | σ, | , ~ | 196,169 | ` c | n (| ກັດ | ກັເ | ດັ ເ | j c | οc | ρo | ລັດ | m, | m | ý. | m | ωÌ | ģ | 6 | 195,478 | | GE(19 PT.) | 12 | SE(9 PT.) | ٥ | |
| EARNED CAR YEARS | 811,938 | 1/177 | 38,07 | 12,88 | 50,94 | 55,25 | 26,05 | 50,48 | 49,06 | 47,39 | 43,19 | 38,90 | 37,74 | 31,54 | 78,62 | 27,7L | 96,99 | 91,41 | 88,03 | 84,81 | 83,20 | | 304.08 | 335 00 | 3,333,023 | 000,000 | 38/,15 | ,405,14 | 4 L Z , 1 4 | 410,86 | 403,00 | , 390, 14 | , u / u , u u | ,367,24 | ,351,38 | ,338,05 | ,326,87 | ,286,11 | ,245,98 | ,204,14 | ,161,24 | ,147,45 | | OF | OF. | | RATE OF CHAN | |
| QTR YEAR | /200 | 2 5 | 12/2007 | 3/200 | 0 | 9/2008 | 0 | 9 | 2 | 9/200 | 0 | \exists | Ξ | 9/201 | Ξ: | ₫: | Ξ | 9/201 | Ξ | $\overline{}$ | 7 | 4 OTRS ENDING | 10/2/01 | 7/7 | 3/2009 | 0000,0 | 8/2008 | 12/2008 | 3/2009 | 6/2009 | 7/6 | 12/2009 | 3/2010 | 6/2010 | 9/5 | 12/2010 | 3/2011 | 6/2011 | 9/2011 | 12/2011 | 3/2012 | 6/2012 | | | | | ANNUAL F | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| STATE: NORTH CAROLINA PRIVATE PASSENGER AUTOMOBILE - ALL COLLISION COMBINED | PCT. CHANGE PCT. CHANGE PAID FROM SAME FROM SAME PAID CLAIM QTR PRIOR AVERAGE QTR PRIOR LOSSES FREQ. YEAR LOSS YEAR PREMIUM YEAR | 1109,972,638 4.98 2,946 116,75 110,790,972,638 4.76 2,866 110,480,529 4.76 2,866 110,480,529 4.76 2,866 110,480,529 4.76 2,866 110,480,529 4.76 2,866 110,480,529 4.76 2.8 110,490,1730 4.86 -2.4 3,020 2.5 114,730 110,490,1730 4.89 -1.7 2,815 0.3 110,209 -0.1 110,209,217 110,490,1730 4.99 2.7 3,024 4.3 110,209 -0.1 110,209 2.7 3,024 4.3 110,709 4.8 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 | -0.1 |
|---|--|---|----------|
| COLLISIO | [1] | | |
| | . Si w Ei | 2-1-1 | |
| | | 44444444444444444444444444444444444444 | .01 |
| PRIVATE PASSENGER AUT | PAID | 109,972,638 101,580,529 100,475,622 106,330,495 114,401,779 103,695,295 112,469,914 118,401,779 112,469,914 118,691,311 99,267,673 106,102,253 116,791,284 97,554,173 106,102,253 116,791,284 97,554,173 101,168,163 108,946,874 111,702,056 88,949,727 96,669,629 103,645,900 100,569,545 96,268,467 427,685,467 427,685,467 423,886,674 429,950,449 429,950,449 421,852,751 419,715,383 424,460,494 410,766,826 400,967,312 389,834,801 397,103,877 | |
| M C | NO. OF PAID CLAIMS | 37,329 36,197 36,289 36,289 36,289 36,878 37,879 36,885 36,885 36,982 36,982 36,982 37,064 39,192 36,017 40,328 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,359 37,064 38,520 38,600 38,600 39,022 35,735 35,735 35,735 31,169 31,187 3141,187 3141,187 | 10 |
| SS FAST TRACK | EARNED CAR YEARS | 749,396 759,888 768,375 774,877 779,725 787,505 782,968 782,023 777,546 773,141 772,253 777,546 773,141 772,253 777,546 773,141 772,253 774,655 724,652 724,652 724,652 724,652 724,652 724,652 729,894 727,085 727,085 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 727,085 729,894 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 720,987 | OF C |
| ISO-NAII-NISS | OTR YEAR | | ANNUAL I |

NORTH CAROLINA FAST TRACK TREND SUMMARY DATA ENDED JUNE 2012

NORTH CAROLINA BODILY INJURY

| | STRAI | GHT LINE | | |
|--|--|---|---|--|
| COST | | MID POINT | EXPONENTIAL | |
| 15 points | 2.4% | 2.6% | 2.5% | |
| | 3.6% | 3.8% | 3.8% | |
| 9 points | 5.4% | 5.8% | 5.9% | |
| 6 points | 6.3% | 6.5% | 6.7% | |
| | amp y | CHM TINE | | |
| EDEO | | IGHT LINE MID POINT | EXPONENTIAL | |
| ~ | END POINT 1.0% | 1.0% | 1.0% | |
| 15 points | 1.2% | 1.2% | 1.2% | |
| 12 points 9 points | 1.7% | 1.7% | 1.7% | |
| 9 points 6 points | 0.4% | 0.4% | 0.5% | |
| o points | 0.1.0 | | | |
| | <u>NORTH</u> | CAROLINA PROPERTY DA | MAGE | |
| | STRA | IGHT LINE | | |
| COST | END POINT | MID POINT | EXPONENTIAL | |
| | 0.6% 1.1% | 0.6% | 0.6% | |
| 12 points | 1.1% | 1.1% | 1.1% | |
| 9 points | 1.9% | 2.0% | 2.0% | |
| 6 points | 3.0% | 3.1% | 3.1% | |
| | משטא | IGHT LINE | | |
| EDEO | • | MID POINT | EXPONENTIAL | |
| | END POINT | 0.4% | 0.4% | |
| 15 points | 0.4% | | 0.1% | |
| 12 points | 0.1% | -0.6% | -0.6% | |
| 9 points | ` -0.6% -1.6% | -0.6% -1.6% | -1.6% | |
| 6 points | -1.6% | -1.06 | 1.00 | |
| | NORTH | CAROLINA COMPREHENS | <u>IVE</u> | |
| | | | | |
| | | | | |
| COCT | STRA | IGHT LINE | | |
| | STRA END POINT | IGHT LINE MID POINT | EXPONENTIAL | |
| 15 points | STRA END POINT 5.6% | IGHT LINE MID POINT 6.2% | EXPONENTIAL 5.8% | |
| 15 points 12 points | STRA END POINT 5.6% 10.4% | IGHT LINE MID POINT 6.2% 12.2% | EXPONENTIAL | |
| 15 points 12 points 9 points | STRA END POINT 5.6% 10.4% 16.3% | IGHT LINE MID POINT 6.2% 12.2% 20.0% | EXPONENTIAL 5.8% 12.5% | |
| 15 points 12 points | STRA END POINT 5.6% 10.4% | IGHT LINE MID POINT 6.2% 12.2% | EXPONENTIAL 5.8% 12.5% 22.1% | |
| 15 points 12 points 9 points 6 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% | |
| 15 points 12 points 9 points 6 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% | |
| 15 points 12 points 9 points 6 points FREQ 15 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA STRA FIND POINT 7.0% 7.4% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA STRA FIND POINT 7.0% 7.4% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points 6 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points 6 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH STRA | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points 6 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH END POINT -1.7% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points 6 points 12 points 12 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH END POINT -1.7% -1.0% | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 16 points 17 points 18 points 19 points 19 points 10 points 10 points 11 points 12 points 12 points 12 points 13 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH END POINT -1.7% -1.0% -0.1% | IGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% | |
| 15 points 12 points 9 points 6 points FREQ 15 points 12 points 9 points 6 points 12 points 12 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH END POINT -1.7% -1.0% -0.1% 0.8% | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 9 points 6 points 12 points 9 points 6 points 12 points 15 points 16 points 17 points 18 points 19 points 19 points 19 points 19 points 19 points 10 points 10 points 11 points 12 points 12 points 13 points 14 points | STRA END POINT | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% 0.8% | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 9 points 6 points 12 points 9 points 6 points 15 points 16 points 17 points 18 points 19 points 19 points 19 points 19 points 10 points 11 points 12 points 12 points 13 points 14 points 15 points 16 points 17 points 18 points 19 points 19 points 10 points | STRA END POINT | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% AIGHT LINE MID POINT | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% 0.8% EXPONENTIAL | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 16 points 17 points 18 points 19 points | STRA END POINT | AIGHT LINE MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% AIGHT LINE MID POINT 1.1% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% 0.8% EXPONENTIAL 1.1% | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 9 points 6 points 12 points 9 points 15 points 16 points 17 points 18 points 19 points 19 points 19 points 19 points 10 points 10 points 11 points 12 points 12 points 12 points 13 points 14 points | STRA END POINT | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% AIGHT LINE MID POINT 1.1% 0.8% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% 0.8% EXPONENTIAL 1.1% 0.8% | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 9 points 6 points 12 points 9 points 15 points 16 points 17 points 18 points 19 points 19 points 19 points 10 points 10 points 11 points 12 points 12 points 12 points 13 points 14 points 15 points 16 points 17 points 18 points 19 points 19 points 10 points | STRA END POINT 5.6% 10.4% 16.3% 12.5% STRA END POINT 7.0% 7.4% 4.4% -1.6% NORTH END POINT -1.7% -1.0% -0.1% 0.8% STRA END POINT 1.1% 0.8% -0.3% | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% AIGHT LINE MID POINT 1.1% 0.8% -0.3% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% 0.8% 0.8% -0.3% | |
| 15 points 12 points 9 points 6 points 15 points 12 points 12 points 9 points 6 points 12 points 9 points 15 points 16 points 17 points 18 points 19 points 19 points 19 points 19 points 10 points 10 points 11 points 12 points 12 points 12 points 13 points 14 points | STRA END POINT | MID POINT 6.2% 12.2% 20.0% 13.6% AIGHT LINE MID POINT 8.0% 8.3% 4.6% -1.6% H CAROLINA COLLISION AIGHT LINE MID POINT -1.6% -1.0% -0.1% 0.8% AIGHT LINE MID POINT 1.1% 0.8% | EXPONENTIAL 5.8% 12.5% 22.1% 16.3% EXPONENTIAL 8.2% 8.7% 4.4% -1.9% EXPONENTIAL -1.6% -1.0% -0.1% 0.8% EXPONENTIAL 1.1% 0.8% | |

NORTH CAROLINA FAST TRACK TREND SUMMARY CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

NORTH CAROLINA BODILY INJURY

| COST | STRAIGHT LINE | EXPONENTIAL |
|------------------------|------------------------|-----------------|
| 15 points | 0.80 | 0.80 |
| 12 points | 0.90 | 0.90 |
| 9 points | 0.99 | 0.99 |
| 6 points | 0.99 | 0.99 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.77 | 0.77 |
| 12 points | 0.73 | 0.73 |
| 9 points | 0.76 | 0.76 |
| 6 points | 0.21 | 0.21 |
| | NORTH CAROLINA | PROPERTY DAMAGE |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.58 | 0.58 |
| 12 points | 0.76 | 0.76 |
| 9 points | 0.93 | 0.93 |
| 6 points | 0.99 | 0.99 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.38 | 0.38 |
| 12 points | 0.04 | 0.04 |
| 9 points | -0.35 | -0.35 |
| 6 points | -0.58 | -0.58 |
| | NORTH CAROLINA | COMPREHENSIVE |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.50 | 0.47 |
| 12 points | 0.70 | 0.69 |
| 9 points | 0.79 | 0.80 |
| 6 points | 0.48 | 0.50 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.79 | 0.80 |
| 12 points | 0.71 | 0.71 |
| 9 points | 0.37 | 0.35 |
| 6 points | -0.08 | -0.10 |
| | NORTH CAROLINA | COLLISION |
| GO GW | | EXPONENTIAL |
| COST | STRAIGHT LINE -0.86 | -0.86 |
| 15 points 12 points | -0.71 | -0.71 |
| 9 points | -0.11 | -0.11 |
| 6 points | 0.73 | 0.73 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.75 | 0.76 |
| 12 points | 0.53 | 0.53 |
| 9 points | -0.25 | -0.25 |
| 6 points | -0.77 | -0.77 |
| • | | |

BI TOTAL LIMITS

| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 8 7 7 7 7 7 7 8 8 8 7 7 9 8 9 7 9 9 9 9 |
|---|--|--|
| ARISING CLAIM FREQ. | 11.23.0 2.00. | 1.40 1.37 1.35 1.28 1.28 1.30 1.33 1.33 1.33 1.33 1.34 1.35 1.35 1.35 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 0 0 0 1 1 1 0 1 1 0 4 0 8 4 8 0 1 1 0 1 1 0 1 1 0 1 1 0 1 1 1 0 1 | 11.1.00 2.1.1.00 2.1.1.00 3.1.1.00 3.1.1.00 3.1.1.00 4.1.1.00 5.1.00 5.00 5 |
| PURE PREMIUM | 104.46 105.83 105.14 110.40 104.74 107.92 109.17 107.91 110.91 110.91 110.91 110.91 1117.61 114.68 115.85 115.85 117.81 117.81 | 106.47 106.53 107.056 107.056 108.08 108.25 108.04 108.08 108.06 108.06 111.34 111.34 115.69 115.69 115.69 115.61 115.61 115.61 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 0.000000000000000000000000000000000000 | 8 |
| AVERAGE LOSS | 10, 630 11, 190 11, 190 11, 217 11, 217 11, 866 12, 264 12, 083 12, 083 12, 085 12, 509 12, 509 12, 661 12, 826 12, 431 12, 826 12, 434 12, 434 | 11,058 11,206 11,344 11,510 11,990 11,990 11,990 11,990 11,990 11,990 12,190 12,451 12,640 12,640 12,684 12 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 4 E E E C C C C C C C C C C C C C C C C |
| PAID CLAIM FREQ. | 0.99 0.99 0.99 0.99 0.99 0.99 0.99 0.99 | 0.95 0.95 0.90 0.90 0.90 0.90 0.90 0.90 |
| PAID | 2,161,804,448 2,216,676,649 2,3212,790,383 2,328,776,902 2,302,797,546 2,297,074,975 2,403,450,115 2,403,450,115 2,219,571,952 2,343,695,022 2,347,784,571 2,406,171,638 2,518,035,123 2,448,328,401 2,406,171,638 2,518,035,123 2,448,328,401 2,429,894,436 2,550,549,995 | 8,920,048,382 8,971,715,010 9,057,835,907 9,142,120,499 9,216,793,712 9,222,894,588 9,263,792,064 9,284,880,579 9,284,880,579 9,284,880,579 9,284,880,579 9,263,792,064 9,220,067,450 9,220,067,450 9,220,067,450 9,220,067,450 9,220,319,733 9,923,312,480 9,912,749,221 9,912,749,221 9,912,749,221 |
| NO. OF CLAIMS ARISING | 292,879 289,310 287,128 300,622 280,560 261,563 281,975 271,344 281,975 271,344 281,975 276,946 289,656 289,656 289,656 289,656 289,656 289,656 299,656 | 1169939 1157620 1140056 1114095 11094074 1084858 1095087 1110470 1116265 11155660 1137320 1147320 1147320 1147320 114883 1146883 1160465 |
| NO. OF PAID CLAIMS | 203,377 202,766 197,750 202,7340 200,585 193,981 195,692 193,988 191,728 198,429 192,360 198,654 197,269 195,056 195,056 195,056 | 115 806,689 1 144 798,471 1 144 798,471 1 145 798,471 1 146 794,371 1 147 782,840 1 147 776,223 1 147 776,223 1 147 776,223 1 148 776,223 1 149 776,731 1 150 776,731 1 162 774,370 1 162 774,370 1 163 776,731 1 163 776,731 1 164 766,746 1 171,870 1 189 785,046 1 189 785,046 1 189 785,046 1 189 781,893 1 189 781,893 1 181 781,288 1 181 781,893 1 181 781 781 8 181 781 8 18 |
| EARNED CAR YEARS | 20, 695, 862 20, 945, 024 21, 045, 945 21, 094, 684 21, 333, 705 21, 338, 210 21, 430, 081 21, 297, 458 21, 297, 458 21, 274, 823 21, 276, 823 21, 276, 823 21, 446, 067 21, 446, 067 21, 446, 067 21, 446, 067 21, 49, 140 21, 498, 140 21, 531, 452 21, 531, 452 21, 531, 452 | 83, 781, 5 84, 219, 3 84, 612, 5 84, 612, 5 84, 612, 5 85, 280, 6 85, 574, 1 85, 620, 4 85, 599, 8 85, 599, 8 85, 590, 9 85, 580, 6 85, 690, 9 85, 690, 9 86, 286, 6 87, 772, 8 86, 286, 6 87, 772, 8 87, 860, 9 87, 8772, 8 885, 885, 885, 885, 885, 885, 885, 8 |
| OTR YEAR | 72007 72007 72007 72009 72009 72009 72010 72010 72011 72011 72011 72011 72011 | ENDING 12/2007 3/2008 6/2008 12/2008 3/2009 6/2009 12/2009 12/2009 12/2009 3/2010 6/2010 9/2011 12/2010 12/2010 12/2010 3/2011 12/2010 3/2011 6/2011 12/20 |

PROPERTY DAMAGE

| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 1 1 1 2 1 1 1 2 2 1 1 2 2 2 2 3 3 3 2 2 3 3 3 5 5 5 5 5 5 5 5 | 1.1.6 1.1.3 1.1.9 1.1.9 1.2.4 1.3.3 1.4.4 1.5.3 1.5.4 |
|---|--|--|
| PURE PREMIUM | 103.28 98.01 97.06 100.13 104.82 97.47 94.62 95.35 103.53 96.71 97.80 101.15 95.74 98.60 99.56 104.87 96.91 104.72 | 99.61 100.01 99.86 99.23 98.04 97.73 97.54 97.59 99.83 99.68 99.68 99.68 101.16 103.40 103.40 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 221120011111121212121212121212121212121 | 2100011 040000011122 040042010011422 |
| AVERAGE LOSS | 2,771 2,748 2,748 2,794 2,837 2,837 2,857 2,857 2,857 2,858 2,855 2,855 2,877 2,886 2,875 2,886 2,886 2,982 2,982 2,982 | 2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2, |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 0 1 2 2 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 8.8.1.1.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0. |
| PAID CLAIM FREQ. | | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| PAID LOSSES | 3,009,159,857 2,893,418,377 2,879,162,100 2,970,957,413 3,120,852,652 2,935,501,387 2,860,789,585 2,873,873,048 3,110,307,085 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,929,061,035 2,941,342,751 2,996,322,180 3,149,093,732 3,260,297,202 3,083,815,381 | 11, 752, 697, 747 11, 864, 390, 542 11, 906, 473, 552 11, 780, 471, 105 11, 780, 471, 105 11, 780, 471, 105 11, 780, 471, 105 11, 881, 180, 722 11, 881, 180, 722 11, 897, 049, 344 12, 013, 782, 986 12, 024, 048, 591 12, 033, 031, 055 12, 298, 834, 368 12, 298, 834, 368 12, 185, 802, 607 12, 298, 834, 368 |
| NO. OF PAID CLAIMS | 1085871 1053070 1036275 1063328 1100196 1047650 1014860 1005863 1095510 1035029 1035029 1072799 1033919 1051555 1049481 1051555 1003331 1003331 | 133 4238544 725 4252869 996 4247449 532 426034 212 4168569 533 4164883 159 4162687 691 4186476 121 4215642 1319 4191931 754 4180396 41913302 850 4210396 4193302 851 4200511 952 4210006 730 4260916 CHANGE(19 PT.) CHANGE(12 PT.) CHANGE(12 PT.) CHANGE(12 PT.) CHANGE(12 PT.) |
| EARNED CAR YEARS | 29, 134, 631 29, 522, 995 29, 663, 428 29, 671, 079 29, 774, 223 30, 118, 366 30, 235, 964 30, 235, 964 30, 290, 992 30, 290, 992 30, 290, 992 30, 290, 992 30, 290, 992 30, 290, 189 30, 211, 991 30, 211, 991 30, 211, 991 30, 011, 391 30, 011, 391 30, 011, 391 30, 011, 391 30, 011, 391 30, 011, 391 30, 011, 391 | 117992133 118631725 119227096 119799632 120269212 120763533 120709159 120763591 120763591 120763319 120459319 12045931754 1204693176 1204693176 1204693176 120464591 120539857 120705730 120705730 |
| OTR YEAR | 3/2007 6/2007 12/2007 12/2008 6/2008 12/2008 12/2009 12/2009 12/2009 12/2009 12/2009 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 12/2010 | 4 QTRS ENDING 12/2007 3/2008 9/2008 12/2008 0/2009 0/2009 12/2010 12/2010 3/2011 12/2011 12/2011 3/2011 6/2011 6/2011 6/2011 6/2011 6/2011 6/2011 6/2011 12/2011 3/2012 6/2011 6/2011 6/2011 12/2011 1 |

| MOLT | |
|--------|--------------------------|
| STATE: | COMPTMEN |
| | TATE OF THE TATE OF TAKE |
| | + |

| PCT. CHANGE FROM SAME OTR PRIOR YEAR | 30.5 130.5 13.5 13.5 11.4 12.3 12.3 12.3 12.3 12.3 12.3 | 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
|---|--|--|
| PURE PREMIUM | 57.93 63.59 67.85 67.76 61.14 82.99 77.02 73.83 59.03 71.99 74.99 74.99 75.70 54.99 76.99 77.70 76.99 77.70 | 669.37 73.27 73.27 73.22 74.05 66.50 67.05 68.50 68.50 68.50 68.50 68.50 68.50 77.31 81.51 81.51 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 5.5 20.7 111.8 12.7 12.7 111.2 10.0 10.0 10.0 12.5 12.5 12.5 | 12.7 10.7 10.6 11.0 10.3 11.0 10.0 10.0 10.0 10.0 10.0 |
| AVERAGE LOSS | 1,047 1,000 1,000 1,000 1,1089 1,1207 1,122 1,12 | 1,085 1,088 1,184 1,174 1,203 1,203 1,005 1,005 1,047 1,047 1,216 1,216 1,216 1,216 1,216 1,216 1,216 1,216 1,216 |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 0.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 | 111211122 6 4 5 6 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |
| PAID CLAIM FREQ. | 0.000000000000000000000000000000000000 | 5. 6. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. |
| PAID | 1, 425, 606, 568 1, 583, 198, 418 1, 699, 916, 638 1, 702, 669, 142 1, 504, 944, 277 2, 108, 519, 404 1, 963, 055, 207 1, 878, 596, 370 1, 884, 654, 969 1, 790, 409, 358 1, 790, 409, 358 1, 790, 409, 358 1, 904, 353, 308 1, 369, 428, 940 2, 692, 717, 565 2, 511, 825 1, 948, 940 2, 692, 717, 565 2, 511, 825 1, 545, 978, 993 2, 285, 362, 706 | 6,411,390,766 6,526,728,475 7,052,149,461 7,315,288,030 7,491,215,258 7,446,520,597 7,167,996,173 7,089,595,935 6,975,181,167 6,861,387,489 6,821,701,867 6,893,340,429 6,886,313,431 7,788,621,638 8,477,969,849 8,477,969,849 8,477,969,741,526 8,647,741,579 |
| NO. OF PAID CLAIMS | 1362100 1583613 1588482 1432054 1394986 1747325 1640951 1679081 1655848 1655848 1655848 1562813 1456813 1562813 1436017 1562813 1436017 1980153 1786978 | 157 5966249 106 5999135 108 6162847 100 6215316 100 6215316 107 6184763 107 6184763 108 6184763 108 6184763 108 6184763 108 6184763 108 6184763 108 626565 108 626565 108 6269641 108 6598641 109 659 |
| EARNED CAR YEARS | 74,607,965 74,898,275 15,053,704 15,127,613 15,207,814 15,444,889 15,444,889 15,444,889 15,349,343 15,341,506 15,341,349 15,219,418 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,157,557 15,115,679 15,118,614 | 99,687,557 100282406 100792638 101226100 101583376 101689905 101587392 101403872 10196528 100994624 100831393 100727581 100701261 100660929 100660929 100660929 100660929 101059866 |
| QTR YEAR | 3/2007 2 6/2007 2 12/2007 2 12/2008 2 6/2008 2 12/2008 2 12/2008 2 12/2009 2 12/2010 2 | 4 QTRS ENDING 12/2007 5 3/2008 6/2008 12/2009 3/2009 6/2009 12/2009 3/2010 6/2010 9/2010 3/2010 3/2011 6/2011 3/2011 6/2011 3/2011 3/2012 6/2012 ANNUAL HANNUAL HANNUA |

ALL COLLISION COMBINED PRIVATE PASSENGER AUTOMOBILE --

| PCT. CHANGE FROM SAME QTR PRIOR YEAR | € 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 0.04 1 W 1 W 2 W 6 0.0 E 8 8 8 1 E 1 E 1 E 1 E 1 E 1 E 1 E 1 E | 7 4 4 4 6 6 4 6 6 1 1 1 1 1 1 1 1 1 1 1 1 | |
|---|--|--|---|---------------------------------------|
| PURE | 195.32 164.59 164.59 176.86 201.41 155.60 169.89 152.50 165.09 | 160.97 | 175.00 176.65 175.60 173.29 171.56 169.41 167.11 162.14 162.14 162.18 164.46 166.04 167.86 110.91 110.91 171.57 1.69.21 | |
| FCT. CHANGE FROM SAME QTR PRIOR YEAR | | , , , , , , , , , , , , , , , , , , , | 0 1 1 1 1 1 1 0 1 0 1 1 1 1 1 1 0 1 0 1 1 2 1 2 1 1 1 0 1 1 2 2 2 8 0 1 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | |
| AVERAGE LOSS | 3,129 2,878 2,936 3,073 3,073 2,855 2,855 2,115 3,115 2,774 2,835 | 2,039 2,785 2,904 3,006 3,005 3,186 2,961 | 3,007 3,0026 3,0026 3,0023 3,0023 2,998 2,969 2,965 2,965 2,965 2,965 3,005 3,005 3,048 3,048 3,048 | |
| PCT. CHANGE FROM SAME QTR PRIOR YEAR | 0 1 1 1 1 1 0 1 1 1 1 1 1 1 1 1 1 1 1 1 | 7.7.6 1.1.1 2.3.3.0 2.1.1 2.1.1 2.1.1 2.1.1 3.1.1 3.1.1 4.1.1 5.1.1 5.1.1 7.1. | 2 | |
| PAID CLAIM FREQ. | 6 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | 5.09 5.136 6.13 6.13 6.14 7.64 7.64 7.44 | | |
| PAID | 4,566,089,895 3,881,055,811 3,933,422,519 4,227,921,617 4,823,339,413 3,864,487,491 3,780,331,797 4,107,235,651 4,632,226,388 3,635,965,828 3,687,259,328 3,655,381,504 | 8338 8572 8010 800 800 800 800 800 800 800 800 80 | 16,608,489,842 16,849,11,040 16,696,080,318 16,575,394,327 16,155,759,664 16,062,687,195 15,910,833,048 15,617,311,250 15,617,311,250 15,617,311,250 15,617,311,250 15,617,311,250 15,617,311,08 15,715,881,774 15,858,003,348 15,903,823,259 16,023,933,124 16,180,531,885 16,180,531,885 | |
| NO. OF PAID CLAIMS | 1459155 1348345 1339523 1375953 14938371 13133990 1318328 1479726 1310659 1300837 | 1427514 1282777 1312262 1304935 1449164 1268465 1309557 1346599 1384572 | 26 5522976 67 5562192 59 5567302 74 5541769 87 5465499 89 542703 71 5409550 65 5392035 43 531941 67 5323866 70 5327488 70 5327488 70 5327488 71 5309133 72 5339121 67 5323366 75 5329138 76 5329138 77 532121 78 532121 78 532121 78 532121 78 532121 78 532121 78 532121 78 532121 78 532193 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 78 5351932 | · · · · · · · · · · · · · · · · · · · |
| EARNED CAR YEARS | 23,377,968 23,722,542 23,898,475 23,906,041 23,948,309 24,139,434 24,295,290 24,175,158 24,041,105 24,179,072 | 23,817,183 23,948,584 23,954,748 23,840,055 23,766,243 23,956,319 23,956,319 23,867,049 23,964,799 24,117,081 | 94,905,0 95,475,3 95,349,0 96,710,9 96,710,9 96,671,4 96,671,4 96,561,5 95,904,2 95,560,5 95,460,9 95,460,9 95,460,9 95,486,3 95,845,2 RATE OF | KATE OF |
| OTR YEAR | 3/2007 6/2007 12/2007 3/2008 6/2008 12/2008 12/2008 9/2009 6/2009 | 3/2010 6/2010 9/2010 12/2010 3/2011 6/2011 12/2011 3/2012 6/2012 4 QTRS ENDING | | ANNUAL |

NORTH CAROLINA FAST TRACK TREND SUMMARY DATA ENDED JUNE 2012

MULTISTATE BODILY INJURY

| | | HODITOTHIB BODIET THOUNT | |
|-----------|-----------|--------------------------|-------------|
| | S | TRAIGHT LINE | |
| COST | END POINT | MID POINT . | EXPONENTIAL |
| 15 points | 2.5% | 2.6% | 2.6% |
| 12 points | 2.6% | 2.7% | 2.7% |
| 9 points | 2.6% | 2.7% | 2.8% |
| 6 points | 1.8% | 1.8% | 1.8% |
| | Q | TRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.0% | 0.0% | 0.0% |
| 12 points | 0.6% | 0.6% | 0.6% |
| 9 points | 0.7% | 0.7% | 0.7% |
| 6 points | -0.1% | -0.1% | -0.1% |
| | | | |
| | | MULTISTATE PROPERTY DAMA | <u>age</u> |
| | 5 | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 1.0% | 1.0% | 1.0% |
| 12 points | 1.5% | 1.5% | 1.5% |
| 9 points | 2.1% | 2.1% | 2.2% |
| 6 points | 2.5% | 2.5% | 2.5% |
| • | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.4% | 0.4% | 0.4% |
| 12 points | 0.4% | 0.4% | 0.4% |
| 9 points | 0.5% | 0.5% | 0.5% |
| 6 points | 0.4% | 0.4% | 0.4% |
| r Press | | | |
| | | MULTISTATE COMPREHENSIV | Ξ. |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.8% | 0.9% | 0.8% |
| 12 points | 4.5% | 4.7% | 4.8% |
| 9 points | 9.4% | 10.6% | 11.0% |
| 6 points | 10.2% | 10.9% | 11.9% |
| | | STRAIGHT LINE | |
| FREO | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 4.1% | 4.4% | 4.5% |
| 12 points | 4.4% | 4.7% | 4.9% |
| 9 points | 3.5% | 3.6% | 3.78 |
| 6 points | 2.3% | 2.3% | 2.4% |
| | | • | |
| | | MULTISTATE COLLISION | |
| | | STRAIGHT LINE | |
| COST | END POINT | MID POINT | EXPONENTIAL |
| 15 points | 0.6% | 0.6% | 0.6% |
| 12 points | 1.5% | 1.6% | 1.6% |
| 9 points | 2.4% | 2.5% | 2.5% |
| 6 points | 2.9% | 2.9% | 3.0% |
| | | STRAIGHT LINE | |
| FREQ | END POINT | MID POINT | EXPONENTIAL |
| 15 points | -0.3% | -0.3% | -0.3% |
| 12 points | 0.0% | 0.0% | 0.0% |
| 9 points | 0.3% | 0.3% | 0.3% |
| 6 points | -0.4% | -0.4% | -0.4% |
| | | | |

NORTH CAROLINA FAST TRACK TREND SUMMARY CORRELATION COEFFICIENTS DATA ENDED JUNE 2012

MULTISTATE BODILY INJURY

| COST | STRAIGHT LINE | EXPONENTIAL |
|-----------|---------------|---------------|
| 15 points | 0.99 | 0.99 |
| 12 points | 0.98 | 0.98 |
| 9 points | 0.97 | 0.97 |
| 6 points | 0.96 | 0.96 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.00 | 0.00 |
| 12 points | 0.77 | 0.77 |
| 9 points | 0.68 | 0.69 |
| 6 points | -0.13 | -0.13 |
| | MULTISTATE PR | OPERTY DAMAGE |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.82 | 0.82 |
| 12 points | 0.93 | 0.93 |
| 9 points | 0.99 | 0.99 |
| 6 points | 0.99 | 0.99 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.78 | 0.78 |
| 12 points | 0.67 | 0.67 |
| 9 points | 0.66 | 0.66 |
| 6 points | 0.36 | 0.36 |
| | MULTISTATE CO | OMPREHENSIVE |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.15 | 0.14 |
| 12 points | 0.62 | 0.61 |
| 9 points | 0.91 | 0.91 |
| 6 points | 0.84 | 0.83 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.94 | 0.94 |
| 12 points | 0.92 | 0.92 |
| 9 points | 0.80 | 0.80 |
| 6 points | 0.44 | 0.45 |
| | MULTISTATE C | OLLISION |
| COST | STRAIGHT LINE | EXPONENTIAL |
| 15 points | 0.46 | 0.46 |
| 12 points | 0.86 | 0.86 |
| 9 points | 0.99 | 0.99 |
| 6 points | 0.99 | 0.99 |
| FREQ | STRAIGHT LINE | EXPONENTIAL |
| 15 points | -0.49 | -0.49 |
| 12 points | 0.09 | 0.09 |
| 9 points | 0.40 | 0.40 |
| 6 points | -0.37 | -0.37 |
| | | |

CPI GASOLINE INDEX ANNUAL PERCENT CHANGE

| | (1) | (2) |
|---------|--------|-----------------------------|
| | | Annual |
| Quarter | Index | Percentage <u>Change</u> |
| Quarter | IIIdex | Onlinge |
| 2002:4 | 1.223 | 16.5% |
| 2003:1 | 1.376 | 36.7% |
| 2003:2 | 1.333 | 10.8% |
| 2003:3 | 1.383 | 14.5% |
| 2003:4 | 1.313 | 7.4% |
| 2004:1 | 1.428 | 3.8% |
| 2004:2 | 1.659 | 24.5% |
| 2004:3 | 1.621 | 17.2% |
| 2004:4 | 1.679 | 27.9% |
| 2005:1 | 1.647 | 15.3% |
| 2005:2 | 1.883 | 13.5% |
| 2005:3 | 2.189 | 35.1% |
| 2005:4 | 2.069 | 23.3% |
| 2006:1 | 2.000 | 21.4% |
| 2006:2 | 2.438 | 29.5% |
| 2006:3 | 2.423 | 10.7% |
| 2006:4 | 1.937 | -6.4% |
| 2007:1 | 2.022 | 1.1% |
| 2007:2 | 2.555 | 4.8% |
| 2007:3 | 2.423 | 0.0% |
| 2007:4 | 2.519 | 30.0% |
| 2008:1 | 2.646 | 30.8% |
| 2008:2 | 3.189 | 24.8% |
| 2008:3 | 3.275 | 35.1% |
| 2008:4 | 1.989 | -21.0% |
| 2009:1 | 1.628 | -38.5% |
| 2009:2 | 1.987 | -37.7% |
| 2009:3 | 2.212 | -32.4% |
| 2009:4 | 2.235 | 12.4% |
| 2010:1 | 2.328 | 43.0% |
| 2010:2 | 2.415 | 21.6% |
| 2010:3 | 2.337 | 5.6% |
| 2010:4 | 2.464 | 10.2% |
| 2011:1 | 2.795 | 20.1% |
| 2011:2 | 3.266 | 35.2% |
| 2011:3 | 3.110 | 33.1% |
| 2011:4 | 2.897 | 17.6% |
| 2012:1 | 3.085 | 10.4% |
| 2012:2 | 3.210 | -1.7% |
| 2012:3 | 3.141 | 1.0% |

NORTH CAROLINA PERSONAL AUTO INSURANCE

RETAIL PRICES OF MOTOR FUEL*

| Date | Regular <u>Gasoline</u> | Midgrade <u>Gasoline</u> | Premium <u>Gasoline</u> |
|------------------|----------------------------|-----------------------------|----------------------------|
| Jan-08 | \$ 3.055 | \$ 3.173 | \$ 3.286 |
| Feb-08 | 3.032 | 3.149 | 3.263 |
| Mar-08 | 3.239 | 3.356 | 3.470 |
| Apr-08 | 3.438 | 3.559 | 3.679 |
| May-08 | 3.742 | 3.866 | 3.987 |
| Jun-08 | 3.976 | 4.104 | 4.225 |
| Jul-08 | 3.995 | 4.124 | 4.248 |
| Aug-08 | 3.725 | 3.855 | 3.980 |
| Sep-08 | 3.773 | 3.896 | 4.012 |
| Oct-08 | 3.152 | 3.259 | 3.377 |
| Nov-08 | 2.125 | 2.253 | 2.375 |
| Dec-08 | 1.669 | 1.798 | 1.922 |
| Jan-09 | 1.750 | 1.876 | 2.002 |
| Feb-09 | 1.899 | 2.026 | 2.154 |
| Mar-09 | 1.935 | 2.062 | 2.189 |
| Apr-09 | 2.025 | 2.153 | 2.278 |
| May-09 | 2.213 | 2.341 | 2.468 |
| Jun-09 | 2.560 | 2.686 | 2.818 |
| Jul-09 | 2.475 | 2.601 | 2.733 2.794 |
| Aug-09 | 2.536 | 2.663 | 2.794 2.694 |
| Sep-09 | 2.439 | 2.561 | 2.094 |
| Oct-09 | 2.462 | 2.588 | 2.720 |
| Nov-09 | 2.614 | 2.742 2.708 | 2.842 |
| Dec-09 | 2.579 | 2.822 | 2.957 |
| Jan-10 | 2.695 2.624 | 2.754 | 2.882 |
| Feb-10 Mar-10 | 2. 024 2.751 | 2.882 | 3.009 |
| Apr-10 | 2.800 | 2.928 | 3.057 |
| May-10 | 2.791 | 2.922 | 3.056 |
| Jun-10 | 2.628 | 2.761 | 2.897 |
| Jul-10 | 2.605 | 2.739 | 2.875 |
| Aug-10 | 2.623 | 2.760 | 2.897 |
| Sep-10 | 2.607 | 2.747 | 2.881 |
| Oct-10 | 2.724 | 2.861 | 2.997 |
| Nov-10 | 2.782 | 2.922 | 3.059 |
| Dec-10 | 2.948 | 3.087 | 3.226 |
| Jan-11 | 3.051 | 3.190 | 3.329 |
| Feb-11 | 3.161 | 3.299 | 3.437 |
| Mar-11 | 3.513 | 3.649 | 3.790 |
| Apr-11 | 3.711 | 3.848 | 3.990 |
| May-11 | 3.816 | 3.954 | 4.093 |
| Jun-11 | 3.570 | 3.707 | 3.850 |
| Jul-11 | 3.594 | 3.731 | 3.873 |
| Aug-11 | 3.606 | 3.747 | 3.888 |
| Sep-11 | 3.529 | 3.675 | 3.819 |
| Oct-11 | 3.375 | 3.521 | 3.668 |
| Nov-10 | 3.333 | 3.476 | 3.626 |
| Dec-10 | 3.237 | 3.384 | 3.530 |
| Jan-12 | 3.400 | 3.543 | 3.687 3.909 |
| Feb-12 | 3.624 | 3.765 3.926 | 3.909 4.072 |
| Mar-12 | 3.786 3.856 | 3.926 4.000 | 4.072 |
| Apr-12 May-12 | 3.568 | 3.722 | 3.869 |
| May-12 Jun-12 | 3.316 | 3.475 | 3.627 |
| Jul-12 Jul-12 | 3.301 | 3.451 | 3.611 |
| Jul-12 Aug-12 | 3.628 | 3.788 | 3.947 |
| Sep-12 | 3.777 | 3.942 | 4.099 |
| Oct-12 | 3.625 | 3.790 | 3.962 |
| 001-12 | 5.025 | 5.7 55 | 3.302 |

^{*} Data shown is for the LOWER ATLANTIC REGION Source: U.S. Energy Information Administration, Conventional Areas

| | | Average | | Year Ending | |
|-----|------|----------------|-----------------------|----------------|-------------------|
| | | Daily | | Average Daily | |
| | | Gasoline | % change | Gasoline | % change |
| | | Sales for | from month | Sales for | from one |
| | | North Carolina | <u>one year prior</u> | North Carolina | <u>year prior</u> |
| Jan | 2005 | 10,521.8 | -1.4% | 11,771.2 | 0.5% |
| Feb | 2005 | 11,291.0 | 2.1% | 11,790.4 | 0.7% |
| Mar | 2005 | 11,512.3 | -4.2% | 11,748.2 | -0.2% |
| Apr | 2005 | 11,529.0 | -5.5% | 11,692.2 | -1.0% |
| May | 2005 | 11,729.7 | -3.0% | 11,662.1 | -1.3% |
| Jun | 2005 | 11,953.9 | -0.7% | 11,655.2 | -1.4% |
| Jul | 2005 | 11,968.4 | -2.5% | 11,629.7 | -1.6% |
| Aug | 2005 | 12,392.4 | 2.4% | 11,653.6 | -1.2% |
| Sep | 2005 | 10,965.7 | -6.9% | 11,585.6 | -1.7% |
| Oct | 2005 | 11,237.0 | -4.1% | 11,545.5 | -1.9% |
| Nov | 2005 | 11,577.1 | -0.8% | 11,538.2 | -2.1% |
| Dec | 2005 | 11,582.7 | -1.7% | 11,521.8 | -2.2% |
| Jan | 2006 | 10,608.9 | 0.8% | 11,529.0 | -2.1% |
| Feb | 2006 | 11,456.9 | 1.5% | 11,542.8 | -2.1% |
| Mar | 2006 | 11,532.8 | 0.2% | 11,544.5 | -1.7% |
| Apr | 2006 | 11,690.9 | 1.4% | 11,558.0 | -1,1% |
| Мау | 2006 | 11,705.3 | -0.2% | 11,556.0 | -0.9% |
| Jun | 2006 | 11,971.8 | 0.1% | 11,557.5 | -0.8% |
| Jul | 2006 | 11,699.9 | -2.2% | 11,535.1 | -0.8% |
| Aug | 2006 | 12,180.3 | -1.7% | 11,517.4 | -1.2% |
| Sep | 2006 | 11,559.5 | 5.4% | 11,566.9 | -0.2% |
| Oct | 2006 | 11,681.3 | 4.0% | 11,604.0 | 0.5% |
| Nov | 2006 | 11,643.2 | 0.6% | 11,609.5 | 0.6% |
| Dec | 2006 | 11,582.2 | 0.0% | 11,609.4 | 0.8% |
| Jan | 2007 | 11,207.6 | 5.6% | 11,659.3 | 1.1% |
| Feb | 2007 | 11,484.0 | 0.2% | 11,661.6 | 1.0% |
| Mar | 2007 | 11,971.4 | 3.8% | 11,698.1 | 1.3% |
| Apr | 2007 | 11,496.7 | −1.7% | 11,681.9 | 1.1% |
| Мау | 2007 | 11,746.1 | 0.3% | 11,685.3 | 1.1% |
| Jun | 2007 | 11,798.8 | -1.4% | 11,670.9 | 1.0% |
| Jul | 2007 | 11,569.9 | -1.1% | 11,660.1 | 1.1% |
| Aug | 2007 | 11,881.2 | -2.5% | 11,635.2 | 1.0% |
| Sep | 2007 | 11,526.4 | -0.3% | 11,632.4 | 0.6% |
| Oct | 2007 | 11,681.8 | 0.0% | 11,632.4 | 0.2% |
| Nov | 2007 | 11,466.6 | -1.5% | 11,617.7 | 0.1% |
| Dec | 2007 | 11,025.5 | -4.8% | 11,571.3 | -0.3% |
| Jan | 2008 | 10,703.5 | -4.5% | 11,529.3 | -1.1% |
| Feb | 2008 | 11,270.9 | -1.9% | 11,511.6 | -1.3% |
| Mar | 2008 | 11,062.6 | -7.6% | 11,435.8 | -2.2% |
| Apr | 2008 | 11,253.3 | -2.1% | 11,415.6 | -2.3% |
| Мау | 2008 | 11,257.0 | -4.2% | 11,374.8 | -2.7% |
| Jun | 2008 | 11,147.4 | -5.5% | 11,320.5 | -3.0% |
| Jul | 2008 | 11,080.0 | -4.2% | 11,279.7 | -3.3% |
| Aug | 2008 | 11,178.4 | -5.9% | 11,221.1 | -3.6% |
| Sep | 2008 | 9,985.5 | -13.4% | 11,092.7 | -4.6% |
| Oct | 2008 | 11,571.7 | -0.9% | 11,083.5 | -4.7% |
| Nov | 2008 | 10,893.7 | -5.0% | 11,035.8 | -5.0% |
| Dec | 2008 | 11,080.6 | 0.5% | 11,040.4 | -4.6% |
| | | | | | |

| | | Average | | Year Ending | |
|-----|------|----------------|----------------|----------------|-------------------|
| | | Daily | | Average Daily | |
| | | Gasoline | % change | Gasoline | % change |
| | | Sales for | from month | Sales for | from one |
| | | North Carolina | one year prior | North Carolina | <u>year prior</u> |
| Jan | 2009 | 10,342.5 | -3.4% | 11,010.3 | -4.5% |
| Feb | 2009 | 11,296.3 | 0.2% | 11,012.4 | -4.3% |
| Mar | 2009 | 11,024.8 | -0.3% | 11,009.3 | -3.7% |
| Apr | 2009 | 11,623.0 | 3.3% | 11,040.1 | -3.3% |
| May | 2009 | 11,366.9 | 1.0% | 11,049.2 | -2.9% |
| Jun | 2009 | 11,861.1 | 6.4% | 11,108.7 | -1.9% |
| Jul | 2009 | 11,567.5 | 4.4% | 11,149.3 | -1.2% |
| Aug | 2009 | 11,503.2 | 2.9% | 11,176.4 | -0.4% |
| Sep | 2009 | 11,236.0 | 12.5% | 11,280.6 | 1.7% |
| Oct | 2009 | 11,014.5 | -4.8% | 11,234.2 | 1.4% |
| Nov | 2009 | 10,754.7 | -1.3% | 11,222.6 | 1.7% |
| Dec | 2009 | 10,947.4 | -1.2% | 11,211.5 | 1.5% |
| Jan | 2010 | 9,982.5 | -3.5% | 11,181.5 | 1.6% |
| Feb | 2010 | 10,718.4 | -5.1% | 11,133.3 | 1.1% |
| Mar | 2010 | 11,125.0 | 0.9% | 11,141.7 | 1.2% |
| Apr | 2010 | 11,561.2 | -0.5% | 11,136.5 | 0.9% |
| May | 2010 | 11,719.8 | 3.1% | 11,165.9 | 1.1% |
| Jun | 2010 | 11,720.3 | -1.2% | 11,154.2 | 0.4% |
| Jul | 2010 | 11,858.9 | 2.5% | 11,178.5 | 0.3% |
| Aug | 2010 | 11,813.8 | 2.7% | 11,204.4 | 0.3% |
| Sep | 2010 | 11,615.8 | 3.4% | 11,236.0 | -0.4% |
| oct | 2010 | 11,420.2 | 3.7% | 11,269.8 | 0.3% |
| Nov | 2010 | 11,371.1 | 5.7% | 11,321.2 | 0.9% |
| Dec | 2010 | 11,317.4 | 3.4% | 11,352.0 | 1.3% |
| Jan | 2011 | 10,215.5 | 2.3% | 11,371.5 | 1.7% |
| Feb | 2011 | 11,069.1 | 3.3% | 11,400.7 | 2.4% |
| Mar | 2011 | 10,883.8 | -2.2% | 11,380.6 | 2.1% |
| Apr | 2011 | 11,142.4 | -3.6% | 11,345.7 | 1.9% |
| May | 2011 | 11,266.1 | -3.9% | 11,307.9 | 1.3% |
| Jun | 2011 | 11,411.1 | -2.6% | 11,282.1 | 1.1% |
| Jul | 2011 | 11,021.5 | -7.1% | 11,212.3 | 0.3% |
| Aug | 2011 | 11,427.5 | -3.3% | 11,180.1 | -0.2% |
| Sep | 2011 | 11,195.7 | -3.6% | 11,145.1 | -0.8% |
| oct | 2011 | 11,197.0 | -2.0% | 11,126.5 | -1.3% |
| Nov | 2011 | 11,207.4 | -1.4% | 11,112.9 | -1.8% |
| Dec | 2011 | 11,180.8 | -1.2% | 11,101.5 | -2.2% |
| Jan | 2012 | 9,913.7 | -3.0% | 11,076.3 | -2.6% |
| Feb | 2012 | 10,767.2 | -2.7% | 11,051.2 | -3.1% |
| Mar | 2012 | 10,829.7 | -0.5% | 11,046.7 | -2.9% |
| Apr | 2012 | 10,960.1 | -1.6% | 11,031.5 | -2.8% |
| May | 2012 | 11,251.0 | -0.1% | 11,030.2 | -2.5% |
| Jun | 2012 | 11,288.2 | -1.1% | 11,020.0 | -2.3% |
| Ju1 | 2012 | 10,857.4 | -1.5% | 11,006.3 | -1.8% |
| Aug | 2012 | 11,305.5 | -1.1% | 10,996.1 | -1.6% |
| Sep | 2012 | 10,946.4 | -2.2% | 10,975.4 | -1.5% |

MILES DRIVEN AND GASOLINE CONSUMPTION - U.S. TOTAL

| | | Year ending | | Average | Year ending | |
|-------|-----------|-------------|--------------|--------------|-------------------------|--------------|
| | Miles | Miles | | Gasoline | Avg. Gasoline | |
| | Driven | Driven | % Change | Consumption* | Consumption* | % Change |
| | (billions | (billions | from Year | (million | (million | from Year |
| | of miles) | of miles) | <u>Prior</u> | gallons/day) | <pre>gallons/day)</pre> | <u>Prior</u> |
| 1/06 | 232.9 | 2,998.4 | 1.1% | 349.5 | 378.3 | 1.6% |
| 2/06 | 220.8 | 2,999.1 | 0.98 | 370.8 | 378.4 | 1.2% |
| 3/06 | 256.6 | 3,002.1 | 1.0% | 375.2 | 378.2 | 1.0% |
| 4/06 | 250.4 | 3,001.6 | 1.0% | 379.2 | 378.1 | 0.8% |
| 5/06 | 264.2 | 3,003.7 | 0.9% | 381.5 | 377.5 | 0.4% |
| 6/06 | 263.2 | 3,002.9 | 0.7% | 391.0 | 377.1 | 0.0% |
| 7/06 | 262.8 | 2,998.3 | 0.5% | 384.6 | 376.6 | -0.3% |
| 8/06 | 266.5 | 2,999.5 | 0.4% | 392.5 | 376.1 | -0.7% |
| 9/06 | 246.4 | 3,004.3 | 0.6% | 377.4 | 376.8 | -0.4% |
| 10/06 | 258.1 | 3,010.3 | 0.9% | 378.4 | 377.6 | -0.1% |
| 11/06 | 245.8 | 3,012.6 | 0.8% | 377.1 | 377.9 | -0.2% |
| 12/06 | 246.3 | 3,014.0 | 0.8% | 373.9 | 377.6 | -0.2% |
| 1/07 | 233.7 | 3,014.8 | 0.5% | 359.1 | 378.4 | 0.0% |
| 2/07 | 218.7 | 3,012.7 | 0.5% | 372.6 | 378.5 | 0.0% |
| 3/07 | 259.3 | 3,015.4 | 0,4% | 376.3 | 378.6 | 0.1% |
| 4/07 | 252.4 | 3,017.4 | 0.5% | 374.1 | 378.2 | 0.0% |
| 5/07 | 267.2 | 3,020.4 | 0.6% | 385.2 | 378.5 | 0.3% |
| 6/07 | 265.3 | 3,022.5 | 0.7% | 390.0 | 378.4 | 0.3% |
| 7/07 | 267.0 | 3,026.7 | 0.9% | 381.3 | 378.2 | 0.48 |
| 8/07 | 271.5 | 3,031.7 | 1.1% | 391.7 | 378.1 | 0.5% |
| 9/07 | 246.2 | 3,031.5 | 0.98 | 375.4 | 377.9 | 0.3% |
| 10/07 | 261.6 | 3,035.0 | 0.8% | 380.4 | 378.1 | 0.1% |
| 11/07 | 246.0 | 3,035.2 | 0.8% | 370.6 | 377.6 | -0.1% |
| 12/07 | 240.9 | 3,029.8 | 0.5% | 362.6 | 376.6 | -0.3% |
| 1/08 | 229.5 | 3,025.6 | 0.4% | 352.2 | 376.0 | -0.6% |
| 2/08 | 217.6 | 3,024.5 | 0.4% | 364.6 | 375.4 | -0.8% |
| 3/08 | 248.2 | 3,013.4 | -0.1% | 364.8 | 374.4 | -1.1% |
| 4/08 | 248.1 | 3,009.1 | -0.3% | 371.6 | 374.2 | -1.1% |
| 5/08 | 257.1 | 2,999.0 | -0.7% | 369.0 | 372.9 | -1.5% |
| 6./08 | 251.8 | 2,985.5 | -1.2% | 367.3 | 371.0 | -2.0% |
| 7/08 | 257.6 | 2,976.1 | -1.7% | 363.0 | 369.4 | -2.38 |
| 8/08 | 257.1 | 2,961.7 | -2.3% | 367.1 | 367.4 | -2.8% |
| 9/08 | 234.9 | 2,950.4 | -2.7% | 350.4 | 365.3 | -3.3% |
| 10/08 | 252.1 | 2,940.9 | -3,1% | 367.4 | 364.2 | -3.7% |
| 11/08 | 233.2 | 2,928.1 | -3.5% | 356.4 | 363.0 | -3.8% |
| 12/08 | 238.6 | 2,925.8 | -3.4% | 361.6 | 363.0 | -3.6% |
| 1/09 | 226.4 | 2,922.7 | -3.4% | 342.1 | 362.1 | -3.7% |
| 2/09 | 219.2 | 2,924.3 | -3.3% | 355.3 | 361.3 | -3.7% |
| 3/09 | 249.1 | 2,925.2 | -2.9% | 355.9 | 360.6 | -3.7% |
| 4/09 | 252.9 | 2,930.0 | -2.6% | 366,2 | 360.1 | -3.8% |
| | | | | | | |

Source: U. S. Department of Transportation, Federal Highway Administration

U. S. Energy Information Administration

^{*} All Sales/Deliveries by Prime Suppliers

MILES DRIVEN AND GASOLINE CONSUMPTION - U.S. TOTAL

| | | Year ending | | Average | Year ending | |
|-------|-----------|-------------|--------------|--------------|-------------------------|--------------|
| | Miles | Miles | | Gasoline | Avg. Gasoline | |
| | Driven | Driven | % Change | Consumption* | Consumption* | % Change |
| | (billions | (billions | from Year | (million | (million | from Year |
| | of miles) | of miles) | <u>Prior</u> | gallons/day) | <pre>gallons/day)</pre> | <u>Prior</u> |
| 5/09 | 260.4 | 2,933.3 | -2.28 | 369.8 | 360.2 | -3.4% |
| 6/09 | 260.5 | 2,942.0 | -1.5% | 377.8 | 361.1 | -2.7% |
| 7/09 | 267.8 | 2,952.2 | -0.8% | 375.5 | 362.1 | -2.0% |
| 8/09 | 263.0 | 2,958.1 | -0.1% | 371.4 | 362.5 | -1.3% |
| 9/09 | 244.1 | 2,967.3 | 0.6% | 365.3 | 363.7 | -0.4% |
| 10/09 | 254.6 | 2,969.8 | 1.0% | 360.3 | 363.1 | -0.3% |
| 11/09 | 239.2 | 2,975.8 | 1.6% | 352.9 | 362.8 | -0.1% |
| 12/09 | 242.0 | 2,979.2 | 1.8% | 360.6 | 362.8 | -0.1% |
| 1/10 | 223.0 | 2,975.8 | 1.8% | 335.3 | 362.2 | 0.0% |
| 2/10 | 212.8 | 2,969.4 | 1.5% | 351.8 | 361.9 | 0.2% |
| 3/10 | 253.9 | 2,974.2 | 1.7% | 362.7 | 362.5 | 0.5% |
| 4/10 | 256.6 | 2,977.9 | 1.6% | 371.5 | 362.9 | 0.8% |
| 5/10 | 259.0 | 2,976.5 | 1.5% | 372.0 | 363.1 | 0.8% |
| 6/10 | 262.9 | 2,978.9 | 1.3% | 379.9 | 363.3 | 0.6% |
| 7/10 | 268.5 | 2,979.6 | 0.9% | 380.7 | 363.7 | 0.4% |
| 8/10 | 267.6 | 2,984.2 | 0.9% | 379.1 | 364.3 | 0.5% |
| 9/10 | 247.9 | 2,988.0 | 0.7% | 369.4 | 364.7 | 0.3% |
| 10/10 | 260.0 | 2,993.4 | 0.8% | 362.1 | 364.8 | 0.5% |
| 11/10 | 243.1 | 2,997.3 | 0.7% | 357.9 | 365.3 | 0.7% |
| 12/10 | 243.1 | 2,998.4 | 0.6% | 359.6 | 365.2 | 0.7% |
| 1/11 | 221.3 | 2,996.7 | 0.7% | 333.3 | 365.0 | 0.8% |
| 2/11 | 212.2 | 2,996.1 | 0.9% | 347.3 | 364.6 | 0,88 |
| 3/11 | 249.1 | 2,991.3 | 0.6% | 352.6 | 363.8 | 0.4% |
| 4/11 | 248.2 | 2,982.9 | 0.2% | 353.2 | 362.3 | -0.2% |
| 5/11 | 252.7 | 2,976.6 | 0.0% | 353.2 | 360.7 | -0.7% |
| 6/11 | 256.5 | 2,970.2 | -0.3% | 363.3 | 359.3 | -1.1% |
| 7/11 | 259.1 | 2,960.8 | -0.6% | 359.2 | 357.5 | -1.7% |
| 8/11 | 259.4 | 2,952.6 | -1.1% | 370.1 | 356.8 | -2.1% |
| 9/11 | 240.7 | 2,945.4 | -1.4% | 359.6 | 356.0 | -2.4% |
| 10/11 | 250.7 | 2,936.1 | -1.9% | 355.4 | 355.4 | -2.6% |
| 11/11 | 237.2 | 2,930.2 | -2.2% | 355.1 | 355.2 | -2.8% |
| 12/11 | 243.6 | 2,930.7 | -2.3% | 356.7 | 354.9 | -2.8% |
| 1/12 | 225.0 | 2,934.4 | -2.1% | 326.2 | 354.3 | -2.9% |
| 2/12 | 216.3 | 2,938.5 | -1.9% | 343.5 | 354.0 | -2.9% |
| 3/12 | 251.2 | 2,940.6 | -1.7% | 344.3 | 353.3 | -2.9% |
| 4/12 | 247.2 | 2,939.6 | -1.5% | 346.1 | 352.7 | -2.6% |
| 5/12 | 258.4 | 2,945.3 | -1.18 | 354.0 | 352.8 | -2.2% |
| 6/12 | 257.6 | 2,946.4 | -0.8% | 362.3 | 352.7 | -1.8% |
| 7/12 | 258.2 | 2,945.5 | -0.5% | 353.5 | 352,2 | -1,5% |
| 8/12 | 262.4 | 2,948.5 | -0.1% | 360.9 | 351.5 | -1.5% |
| 9/12 | 237.1 | 2,944.9 | 0.0% | 342.0 | 350.0 | -1.7% |
| | | · | | | | |

Source: U. S. Department of Transportation, Federal Highway Administration

U. S. Energy Information Administration

^{*} All Sales/Deliveries by Prime Suppliers

COMPONENTS OF THE CPI INDEX MONTHLY PERCENT CHANGES

| | (1) | (2) | (3) | (4) CPI-U: | (5) | (6) | (7) | (8) |
|--------------------|----------------|--------------|---------------|------------------|---------------|---------------|----------------|----------------|
| | CPI-U: | CPI-U: | CPI-U: | Hospital & Other | Weekly | CPI-U: | PPI: | PPI: |
| <u>Month</u> | All Items | Med. Care | Phys. Serv. | Related Services | Income | Auto Bodywork | All Items | Metal/MPR |
| | | 0.00/ | 0.00/ | 4.50/ | 0.00/ | 0.29/ | 1.3% | 1.8% |
| 1/2008 | 0.5% | 0.8% | 0.6% | 1.5% 0.9% | 0.0% 0.6% | 0.2% -0.2% | 0.9% | 2.2% |
| 2/2008 | 0.3% 0.9% | 0.5% 0.2% | -0.1% 0.2% | 0.9% | 0.5% | 0.1% | 2.8% | 3.1% |
| 3/2008 4/2008 | 0.9% | 0.2% | 0.2% | 0.2% | 0.2% | 0.0% | 1.6% | 4.6% |
| 5/2008 | 0.8% | 0.1% | 0.7% | 0.2% | 0.0% | 0.3% | 3.0% | 2.7% |
| 6/2008 | 1.0% | 0.1% | 0.1% | 0.1% | 0.3% | 0.4% | 2.0% | 1.6% |
| 7/2008 | 0.5% | 0.1% | 0.1% | 0.4% | 0.1% | 0.2% | 2.5% | 2.2% |
| 8/2008 | -0.4% | 0.1% | 0.5% | 0.4% | 0.7% | 0.9% | -3.2% | -0.4% |
| 9/2008 | -0.1% | 0.2% | 0.3% | 0.4% | -0.1% | 0.8% | -1.1% | -3.1% |
| 10/2008 | -1.0% | 0.2% | 0.1% | 0.6% | 0.0% | 0.9% | -5.3% | -6.5% |
| 11/2008 | -1.9% | 0.2% | 0.2% | 0.4% | 0.0% | 0.2% | -5.2% | -6.3% |
| 12/2008 | -1.0% | 0.1% | 0.2% | 0.1% | 0.1% | 0.2% | -3.3% | -3.2% |
| 1/2009 | 0.4% | 0.7% | 0.5% | 1.4% | 0.1% | 0.4% | 0.2% | -1.4% |
| 2/2009 | 0.5% | 0.7% | 0.3% | 1.3% | 0.2% | -0.3% | -1.1% -0.7% | -1.7% -1.2% |
| 3/2009 | 0.2% | 0.2% | 0.4% | 0.5% | -0.3% | 0.4% 0.5% | 0.6% | -1.2% |
| 4/2009 | 0.2% | 0.3% | 0.0% | 0.7% | 0.1% 0.1% | 0.2% | 1.0% | 0.3% |
| 5/2009 | 0.3% | 0.2% | 0.7% | -0.1% 0.1% | -0.1% | 0.1% | 1.9% | 0.7% |
| 6/2009 | 0.9% | 0.0% | 0.1% 0.2% | 0.7% | 0.5% | 0.2% | -0.9% | 1.0% |
| 7/2009 8/2009 | -0.2% 0.2% | 0.2% 0.2% | 0.2% | 0.3% | 0.3% | -0.1% | 1.4% | 3.1% |
| 9/2009 | 0.1% | 0.2% | 0.1% | 0.5% | 0.2% | 0.5% | -0.5% | 1.6% |
| 10/2009 | 0.1% | 0.2% | 0.1% | 0.4% | 0.0% | -0.2% | 0.6% | 0.6% |
| 11/2009 | 0.1% | 0.3% | 0.0% | 1.1% | 0.8% | 0.5% | 1.3% | -0.2% |
| 12/2009 | -0.2% | 0.0% | 0.1% | 0.1% | 0.3% | 0.1% | 0.4% | 1.6% |
| 1/2010 | 0.3% | 0.8% | 1.3% | 1.1% | 0.6% | 0.1% | 2.1% | 2.3% |
| 2/2010 | 0.0% | 0.8% | 0.6% | 1.7% | -0.2% | 0.0% | -0.5% | 0.1% |
| 3/2010 | 0.4% | 0.3% | 0.0% | 0.9% | 0.4% | 0.1% | 1.3% | 2.1% |
| 4/2010 | 0.2% | 0.1% | 0.2% | 0.2% | 0.5% | 0.6% | 0.6% | 2.6% |
| 5/2010 | 0.1% | 0.0% | 0.0% | 0.1% | 0.5% | 0.7% | 0.2% -0.7% | -0.1% -1.3% |
| 6/2010 | -0.1% | 0.1% | 0.4% | 0.2% | -0.1% 0.1% | 0.3% -0.1% | 0.3% | -1.3% -1.2% |
| 7/2010 | 0.0% | -0.1% | 0.5% 0.1% | -0.3% 0.3% | 0.1% | 0.1% | 0.4% | 0.7% |
| 8/2010 | 0.1% 0.1% | 0.1% 0.6% | 0.1% | 1.5% | 0.2% | 0.0% | 0.0% | 0.8% |
| 9/2010 10/2010 | 0.1% | 0.0% | -0.1% | 0.7% | 0.5% | 0.3% | 0.9% | 1.1% |
| 11/2010 | 0.1% | 0.2 % | 0.1% | 0.1% | -0.1% | 0.1% | 0.6% | 0.9% |
| 12/2010 | 0.2% | 0.1% | 0.1% | 0.2% | 0.0% | 0.3% | 1.1% | 1.2% |
| 1/2011 | 0.5% | 0.5% | 0.5% | 0.8% | 0.2% | 0.4% | 1.6% | 2.3% |
| 2/2011 | 0.5% | 0.8% | 1.0% | 1.2% | 0.6% | 0.1% | 1.6% | 2.0% |
| 3/2011 | 1.0% | 0.2% | 0.1% | 0.2% | 0.1% | 0.0% | 1.7% | 0.7% |
| 4/2011 | 0.6% | 0.3% | 0.0% | 0.4% | 0.6% | 0.3% | 2.0% | 1.6% |
| 5/2011 | 0.5% | 0.1% | 0.0% | 0.4% | 0.2% | 0.1% | 0.5% | -0.4% |
| 6/2011 | -0.1% | 0.0% | 0.1% | 0.0% | 0.1% | 0.0% | -0.1% | 0.0% 0.7% |
| 7/2011 | 0.1% | 0.2% | 0.2% | 0.3% | 0.4% | 0.1% | 0.3% -0.7% | -0.4% |
| 8/2011 | 0.3% | 0.1% | 0.2% | 0.3% | -0.4% 0.2% | 0.2% 0.2% | 0.2% | -0.4% |
| 9/2011 | 0.2% | 0.2% | 0.0% 0.4% | 0.2% 0.7% | 0.5% | 0.3% | -1.3% | -1.9% |
| 10/2011 11/2011 | -0.2% -0.1% | 0.5% 0.4% | 0.4 % | 0.7% | 0.1% | 0.1% | 0.1% | -0.6% |
| 12/2011 | -0.1% | 0.4% | 0.2% | 0.0% | 0.0% | 0.0% | -0.8% | -0.1% |
| 1/2012 | 0.4% | 0.6% | 0.2% | 0.8% | 0.5% | 0.2% | 0.5% | 0.6% |
| 2/2012 | 0.4% | 0.6% | 0.0% | 0.8% | 0.1% | 0.2% | 0.4% | 0.7% |
| 3/2012 | 0.8% | 0.3% | 0.1% | 0.0% | -0.1% | 0.3% | 1.3% | 0.0% |
| 4/2012 | 0.3% | 0.2% | 0.1% | 0.4% | 0.2% | 0.1% | -0.2% | -0.4% |
| 5/2012 | -0.1% | 0.3% | 0.3% | 0.3% | -0.1% | 0.2% | -0.9% | |
| 6/2012 | -0.1% | 0.4% | 0.7% | 0.6% | 0.2% | 0.3% | -1.0% | |
| 7/2012 | -0.2% | | 0.4% | 0.3% | 0.2% | 0.1% | 0.2% | -1.3% |
| 8/2012 | 0.6% | 0.1% | 0.2% | -0.5% | -0.4% | 0.0% | 1.2% 0.9% | 0.0% 0.9% |
| 9/2012 | 0.4% | 0.2% | 0.4% | 0.5% | 0.6% -0.2% | 0.4% 0.1% | -0.5% | |
| 10/2012 | 0.0% | 0.1% | -0.1% | 0.3% 0.7% | -0.2% 0.5% | 0.1% | -0.5% | |
| 11/2012 | -0.5% | 0.1% | 0.0% | 0.770 | 0.570 | 0.270 | 5.570 | 5.570 |

COMPONENTS OF THE CPI INDEX ANNUAL PERCENT CHANGES

| | (1) | (2) | (3) | (4) CPI-U: | (5) | (6) | (7) | (8) |
|--------------|-----------|-----------|-------------|------------------|--------|---------------|----------------|---------------|
| | CPI-U: | CPI-U: | CPI-U: | Hospital & Other | Weekly | CPI-U: | PPI: | PPI: |
| <u>Month</u> | All Items | Med. Care | Phys. Serv. | Related Services | Income | Auto Bodywork | All Items | Metal/MPR |
| 1/2008 | 4.3% | 4.9% | 3.5% | 8.5% | 3.4% | 3.0% | 10.4% | 6.4% |
| 2/2008 | 4.0% | 4.5% | 2.1% | 8.2% | 3.8% | 2.4% | 9.5% | 7.8% |
| 3/2008 | 4.0% | 4.6% | 2.1% | 7.9% | 3.5% | 2.3% | 11.0% | 8.8% |
| 4/2008 | 3.9% | 4.3% | 2.1% | 7.7% | 3.5% | 2.2% | 11.4% | 11.4% |
| 5/2008 | 4.2% | 4.1% | 2.8% | 7.5% | 3.4% | 2.6% | 13.4% | 13.8% |
| 6/2008 | 5.0% | 4.0% | 2.8% | 7.4% | 2.9% | 2.9% | 15.4% | 15.8% |
| 7/2008 | 5.6% | 3.5% | 2.4% | 6.8% | 3.1% | 3.1% | 17.4% | 17.9% |
| 8/2008 | 5.4% | 3.3% | 2.7% | 6.9% | 3.5% | 3.7% | 15.4% | 18.1% |
| 9/2008 | 4.9% | 3.2% | 3.0% | 6.6% | 3.1% | 4.2% | 13.5% | 15.0% |
| 10/2008 | 3.7% | 2.8% | 2.7% | 6.0% | 2.9% | 4.2% | 6.7% | 7.2% |
| 11/2008 | 1.1% | 2.7% | 2.9% | 5.4% | 2.6% | 4.1% | -1.2% | 0.8% |
| 12/2008 | 0.1% | 2.6% | 2.9% | 5.4% | 2.4% | 3.9% | -4.3% | -2.3% |
| 1/2009 | 0.0% | 2.6% | 2.8% | 5.3% | 2.5% | 4.1% | -5.4% | -5.3% |
| 2/2009 | 0.2% | 2.8% | 3.2% | 5.8% | 2.1% | 4.0% | -7.3% | -8.9% |
| 3/2009 | -0.4% | 2.8% | 3.4% | 6.1% | 1.3% | 4.4% | -10.5% | -12.6% |
| 4/2009 | -0.7% | 3.0% | 3.3% | 6.5% | 1.1% | 4.9% | -11.4% | -17.3% |
| 5/2009 | -1.3% | 3.2% | 3.3% | 6.2% | 1.2% | 4.8% | -13.1% | -19.2% |
| 6/2009 | -1.4% | 3.2% | 3.3% | 6.2% | 0.8% | 4.5% | -13.2% | -19.9% |
| 7/2009 | -2.1% | 3.2% | 3.4% | 6.5% | 1.2% | 4.4% | -16.1% | -20.8% |
| 8/2009 | -1.5% | 3.3% | 3.1% | 6.5% | 0.9% | 3.4% | <i>-</i> 12.1% | -18.1% |
| 9/2009 | -1.3% | 3.5% | 2.9% | 6.6% | 1.2% | 3.1% | -11.6% | -14.1% |
| 10/2009 | -0.2% | 3.5% | 2.8% | 6.4% | 1.2% | 2.1% | -6.0% | <i>-</i> 7.6% |
| 11/2009 | 1.8% | 3.5% | 2.7% | 7.1% | 2.0% | 2.4% | 0.3% | -1.5% |
| 12/2009 | 2.7% | 3.4% | 2.5% | 7.1% | 2.2% | 2.3% | 4.2% | 3.3% |
| 1/2010 | 2.6% | 3.5% | 3.3% | 6.8% | 2.7% | 2.0% | 6.2% | 7.2% |
| 2/2010 | 2.1% | 3.6% | 3.5% | 7.2% | 2.2% | 2.3% | 6.9% | 9.2% |
| 3/2010 | 2.3% | 3.7% | 3.2% | 7.6% | 2.9% | 1.9% | 9.0% | 12.8% |
| 4/2010 | 2.2% | 3.6% | 3.4% | 7.1% | 3.4% | 2.0% | 9.0% | 16.9% |
| 5/2010 | 2.0% | 3.4% | 2.7% | 7.3% | 3.8% | 2.5% | 8.2% | 16.4% |
| 6/2010 | 1.1% | 3.5% | 3.0% | 7.4% | 3.8% | 2.7% | 5.4% | 14.1% |
| 7/2010 | 1.2% | 3.2% | 3.3% | 6.3% | 3.4% | 2.5% | 6.7% | 11.7% |
| 8/2010 | 1.1% | 3.2% | 3.3% | 6.3% | 3.6% | 2.7% | 5.7% | 9.2% |
| 9/2010 | 1.1% | 3.4% | 3.5% | 7.3% | 3.5% | 2.2% | 6.2% | 8.4% |
| 10/2010 | 1.2% | 3.4% | 3.2% | 7.5% | 4.1% | 2.7% | 6.5% | 8.8% |
| 11/2010 | 1.1% | 3.2% | 3.4% | 6.6% | 3.2% | 2.3% | 5.8% | 9.9% |
| 12/2010 | 1.5% | 3.3% | 3.4% | 6.7% | 2.9% | 2.5% | 6.5% | 9.6% |
| 1/2011 | 1.6% | 2.9% | 2.6% | 6.3% | 2.5% | 2.8% | 5.9% | 9.6% |
| 2/2011 | 2.1% | 2.9% | 3.0% | 5.8% | 3.3% | 2.9% | 8.2% | 11.7% |
| 3/2011 | 2.7% | 2.7% | 3.2% | 5.1% | 3.0% | 2.8% | 8.7% | 10.1% |
| 4/2011 | | 2.9% | 3.0% | 5.4% | 3.0% | 2.5% | 10.1% | 9.0% |
| 5/2011 | | 3.0% | 3.0% | 5.6% | 2.8% | 1.9% | 10.4% | 8.7% |
| 6/2011 | | 2.9% | 2.7% | 5.5% | 3.0% | 1.6% | 11.1% | 10.1% |
| 7/2011 | | 3.2% | 2.4% | 6.2% | 3.2% | 1.8% | 11.1% | 12.2% |
| 8/2011 | | 3.2% | 2.5% | 6.2% | 2.3% | 1.9% | 9.9% | 10.9% |
| 9/2011 | | 2.8% | 2.2% | 4.9% | 2.3% | 2.0% | 10.2% | 9.6% |
| 10/2011 | | 3.1% | 2.7% | 4.9% | 2.3% | 2.1% | 7.8% | 6.4% |
| 11/2011 | | 3.4% | 2.6% | 5.5% | 2.5% | 2.0% | 7.3% | 4.9% |
| 12/2011 | | 3.5% | 2.7% | 5.3% | 2.5% | 1.8% | 5.3% | 3.5% |
| 1/2012 | | 3.6% | 2.4% | 5.3% | 2.7% | 1.5% | 4.2% | 1.7% |
| 2/2012 | | 3.4% | 1.3% | 4.9% | 2.2% | 1.6% | 3.0% | 0.4% |
| 3/2012 | | 3.5% | 1.3% | 4.8% | 2.0% | 1.9% | 2.5% | -0.2% |
| 4/2012 | | 3.4% | 1.4% | 4.8% | 1.7% | 1.8% | 0.3% | - 2.1% |
| 5/2012 | | 3.6% | 1.6% | 4.7% | 1.4% | 1.8% | -1.1% | -2.5% |
| 6/2012 | | 4.0% | 2.2% | 5.3% | 1.5% | 2.1% | -2.0% | -4.3% |
| 7/2012 | | 4.1% | 2.4% | 5.3% | 1.3% | 2.2% | -2.2% | -6.3% |
| 8/2012 | | 4.1% | 2.5% | 4.4% | 1.3% | 1.9% | -0.3% | -5.9% |
| 9/2012 | | 4.1% | 2.9% | 4.7% | 1.7% | 2.1% | 0.4% | -4.7% 3.3% |
| 10/2012 | | 3.7% | 2.4% | 4.2% | 1.0% | 1.9% | 1.2% | -3.3% |
| 11/2012 | 2 1.8% | 3.4% | 2.3% | 4.2% | 1.4% | 2.0% | 0.2% | -2.7% |

CPI INDEX ALL ITEMS (URBAN) - LESS ENERGY ANNUAL PERCENT CHANGE

| | (1) | (2) Annual Percentage | | (1) | (2) Annual Percentage |
|--------------|--------------|-----------------------------|--------------|--------------|-----------------------------|
| <u>Month</u> | <u>Index</u> | <u>Change</u> | <u>Month</u> | <u>Index</u> | <u>Change</u> |
| 11/2006 | 2.053 | 2.5% | 11/2009 | 2.193 | 1.3% |
| 12/2006 | 2.051 | 2.5% | 12/2009 | 2.190 | 1.4% |
| 1/2007 | 2.060 | 2.6% | 1/2010 | 2.193 | 1.2% |
| 2/2007 | 2.071 | 2.7% | 2/2010 | 2.197 | 1.1% |
| 3/2007 | 2.079 | 2.6% | 3/2010 | 2.201 | 1.0% |
| 4/2007 | 2.082 | 2.6% | 4/2010 | 2.203 | 0.9% |
| 5/2007 | 2.084 | 2.5% | 5/2010 | 2.203 | 0.9% |
| 6/2007 | 2.086 | 2.5% | 6/2010 | 2.203 | 0.9% |
| 7/2007 | 2.090 | 2.5% | 7/2010 | 2.203 | 0.9% |
| 8/2007 | 2.094 | 2.4% | 8/2010 | 2.206 | 0.9% |
| 9/2007 | 2.100 | 2.5% | 9/2010 | 2.210 | 0.9% |
| 10/2007 | 2.107 | 2.5% | 10/2010 | 2.212 | 0.7% |
| 11/2007 | 2.109 | 2.7% | 11/2010 | 2.212 | 0.9% |
| 12/2007 | 2.109 | 2.8% | 12/2010 | 2.210 | 0.9% |
| 1/2008 | 2.118 | 2.8% | 1/2011 | 2.217 | 1.1% |
| 2/2008 | 2.125 | 2.6% | 2/2011 | 2.225 | 1.3% |
| 3/2008 | 2.134 | 2.7% | 3/2011 | 2.233 | 1.4% |
| 4/2008 | 2.139 | 2.7% | 4/2011 | 2.238 | 1.6% |
| 5/2008 | 2.141 | 2.7% | 5/2011 | 2.243 | 1.8% |
| 6/2008 | 2.146 | 2.9% | 6/2011 | 2.246 | 2.0% |
| 7/2008 | 2.153 | 3.0% | 7/2011 | 2.250 | 2.1% |
| 8/2008 | 2.159 | 3.1% | 8/2011 | 2.258 | 2.3% |
| 9/2008 | 2.164 | 3.0% | 9/2011 | 2.263 | 2.4% |
| 10/2008 | 2.167 | 2.8% | 10/2011 | 2.268 | 2.5% |
| 11/2008 | 2.164 | 2.6% | 11/2011 | 2.268 | 2.5% |
| 12/2008 | 2.159 | 2.4% | 12/2011 | 2.268 | 2.6% |
| 1/2009 | 2.166 | 2.2% | 1/2012 | 2.274 | 2.6% |
| 2/2009 | 2.173 | 2.2% | 2/2012 | 2.279 | 2.4% |
| 3/2009 | 2.180 | 2.2% | 3/2012 | 2.287 | 2.4% |
| 4/2009 | 2.184 | 2.1% | 4/2012 | 2.293 | 2.4% |
| 5/2009 | 2.183 | 2.0% | 5/2012 | 2.295 | 2.3% |
| 6/2009 | 2.184 | 1.8% | 6/2012 | 2.298 | 2.3% |
| 7/2009 | 2.184 | 1.4% | 7/2012 | 2.298 | 2.1% |
| 8/2009 | 2.186 | 1.3% | 8/2012 | 2.301 | 1.9% |
| 9/2009 | 2.191 | 1.2% | 9/2012 | 2.307 | 1.9% |
| 10/2009 | 2.196 | 1.4% | 10/2012 | 2.312 | 1.9% |
| | | | 11/2012 | 2.312 | 1.9% |

NORTH CAROLINA

PRIVATE PASSENGER AUTOMOBILE INSURANCE

FOR 2012 BASE

CALCULATION OF MODEL YEAR RELATIVITY BEFORE OCTOBER 1, 2012

| Automobile Comprehensive | | | Collision | | |
|--------------------------|--------------|------------|--------------|------------|--|
| Model | Exposure | Model Year | Exposure | Model Year | |
| Year | Distribution | Relativity | Distribution | Relativity | |
| 2012 | 0.046 | 1.000 | 0.048 | 1.000 | |
| 2011 | 0.053 | 0.970 | 0.056 | 0.930 | |
| 2010 | 0.046 | 0.930 | 0.048 | 0.870 | |
| 2009 | 0.072 | 0.890 | 0.076 | 0.810 | |
| 2008 | 0.085 | 0.860 | 0.090 | 0.750 | |
| 2007 | 0.082 | 0.820 | 0.087 | 0.700 | |
| 2006 | 0.083 | 0.780 | 0.089 | 0.660 | |
| 2005 | 0.081 | 0.740 | 0.085 | 0.610 | |
| 2004 | 0.073 | 0.710 | 0.077 | 0.570 | |
| 2003 & PRIOR | 0.379 | 0.650 | 0.344 | 0.470 | |
| (1) Average | | 0.767 | | 0.648 | |

AFTER OCTOBER 1, 2013 (INTRODUCTION OF 2014 MODEL)

| Automobile Comprehen | | ensive | Collia | sion |
|----------------------|--------------|------------|--------------|------------|
| Model | Exposure | Model Year | Exposure | Model Year |
| Year | Distribution | Relativity | Distribution | Relativity |
| 2014 | 0.063 | 1.050 | 0.066 | 1.110 |
| 2013 | 0.074 | 1.030 | 0.078 | 1.070 |
| 2012 | 0.070 | 1.000 | 0.075 | 1.000 |
| 2011 | 0.062 | 0.970 | 0.066 | 0.930 |
| 2010 | 0,057 | 0.930 | 0.061 | 0.870 |
| 2009 | 0.046 | 0.890 | 0.049 | 0.810 |
| 2008 | 0.069 | 0.860 | 0.074 | 0.750 |
| 2007 | 0.077 | 0.820 | 0.081 | 0.700 |
| 2006 | 0.070 | 0.780 | 0.073 | 0.660 |
| 2005 | 0.067 | 0.740 | 0.069 | 0.610 |
| 2004 | 0.062 | 0.710 | 0.063 | 0.570 |
| 2003 & PRIOR | 0.283 | 0.650 | 0.245 | 0.470 |
| (2) Average | | 0.821 | | 0.739 |

AFTER OCTOBER 1, 2014 (INTRODUCTION OF 2015 MODEL)

| Automobile | Comprehensive | | Collis | sion |
|--------------|---------------|------------|--------------|------------|
| Model | Exposure | Model Year | Exposure | Model Year |
| Year | Distribution | Relativity | Distribution | Relativity |
| 2015 | 0.067 | 1.070 | 0.070 | 1.150 |
| 2014 | 0.080 | 1.050 | 0.084 | 1.110 |
| 2013 | 0.077 | 1.030 | 0.081 | 1.070 |
| 2012 | 0.072 | 1.000 | 0.077 | 1.000 |
| 2011 | 0.063 | 0.970 | 0.067 | 0.930 |
| 2010 | 0.056 | 0.930 | 0.060 | 0.870 |
| 2009 | 0.045 | 0.890 | 0.048 | 0.810 |
| 2008 | 0.066 | 0.860 | 0.070 | 0.750 |
| 2007 | 0.072 | 0.820 | 0.075 | 0.700 |
| 2006 | 0.065 | 0.780 | 0.066 | 0.660 |
| 2005 | 0.061 | 0.740 | 0.061 | 0.610 |
| 2004 | 0.055 | 0.710 | 0.054 | 0.570 |
| 2003 & PRIOR | 0.221 | 0.650 | 0.187 | 0.470 |
| (3) Average | | 0.855 | | 0.795 |

(4) Number of months from effective date to 10/1/2014:

Comp: (0.821x(4)+0.855x(12-(4)))/12= 0.821 Coll: (0.739x(4)+0.795x(12-(4)))/12= 0.739

(6) Model year trend factor:

Comp: (5)/0.767 = 1.070 Coll: (5)/0.648 = 1.140

12

⁽⁵⁾ Average relativity based on an effective date of 10/1/2013:

NORTH CAROLINA

PRIVATE PASSENGER AUTOMOBILE INSURANCE

CALCULATION OF SYMBOL TREND FACTORS

| Α. | Average | Symbol | Relativity | of | Experience | Period: |
|----|---------|--------|------------|----|------------|---------|
|----|---------|--------|------------|----|------------|---------|

| | | /ear ended 06/30/2011 | | Comp 1.740 | | Col1 1.371 |
|-------------|------------------------------|---------------------------------------|--------------------|---------------|---------|---------------|
| | | | | | | |
| | | age Symbol Relati symbol trend for | | | ie. | |
| | | Year ended | | Comp | | Col1 |
| | | 09/30/2013 | | 1.845 | | 1.410 |
| | | 12/31/2013 | | 1.854 | | 1.414 |
| | | 03/31/2014 | | 1.862 | | 1.416 |
| | | 06/30/2014 | | 1.874 | | 1.423 |
| | | 09/30/2014 | | 1.883 | | 1.426 |
| | | 12/31/2014 | | 1.892 | | 1.430 |
| | | 03/31/2015 | | 1,902 | | 1.433 |
| | | 06/30/2015 | | 1.927 | | 1.439 |
| | | 09/30/2015 | | 1.939 | | 1.444 |
| | | 12/31/2015 | | 1.950 | | 1.448 |
| C. P | Proposed Projec | ction Date: | 7/1 | 5/2014 | | |
| D. N | lumber of montl | ns to next year er | nded quarter (in) | B above): | | 2.5 |
| E. A | Average Symbol | Relativity as of | prior year ended | quarter: | | |
| | | Year ended | | Comp | | Coll |
| | | 06/30/2014 | | 1.874 | | 1.423 |
| F. <i>F</i> | Average Symbol | Relativity as of | next year ended | quarter: | | |
| | | Year ended | | Comp | | Coll |
| | | 09/30/2014 | | 1.883 | | 1.426 |
| | | Relativity as of 3) (F) = Av. Sym. | | (Date in C ab | oove): | |
| COMP | : (2.5 / 3) | 1.874 + | (0.5 / 3) | 1.883 = | 1.876 | |
| | : (2.5 / 3) | 1.423 + | (0.5 / 3) | 1.426 = | 1.424 | |
| н. : | Symbol | Year-Ended | Comp: | 1.876 / | | |
| ; | Trend Factors: (G)/(A) | 12/31/2011 | Coll: | 1.424 / | 1.371 = | = 1.039 |
| | (0)/ (11) | | Ŋ | Year-Ended | | |
| I. A: | nnualized | | • | 12/31/2011 | Comp: | 2.5% |
| Т | rends: | (H)^(1 / 3.04 |) | | Coll: | 1.3% |

All Carriers Voluntary and Ceded Combined

| | Bodily In | jury Basic Limi | ts(a) Incurred | Losses as of | |
|---------------|-------------|-----------------|----------------|--------------|-------------|
| Accident | - | - | | | |
| Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 500,235,007 |
| 1999 | | | | 511,660,823 | 514,137,414 |
| 2000 | | | 505,863,721 | 512,898,543 | 515,188,246 |
| 2001 | | 486,718,769 | 497,255,745 | 504,797,761 | 506,516,812 |
| 2002 | 502,055,673 | 533,149,260 | 548,869,443 | 557,723,529 | 557,289,176 |
| 2003 | 515,817,257 | 559,094,357 | 578,617,400 | 585,187,725 | 587,822,056 |
| 2004 | 539,624,419 | 573,780,470 | 593,251,141 | 599,505,070 | 601,716,224 |
| 2005 | 534,184,208 | 576,962,347 | 593,487,306 | 599,911,132 | 601,141,186 |
| 2006 | 555,212,150 | 599,243,013 | 614,562,168 | 620,644,878 | 620,816,005 |
| 2007 | 566,258,904 | 615,386,763 | 626,175,066 | 629,464,168 | 630,359,444 |
| 2008 | 572,281,295 | 606,038,122 | 616,157,149 | 617,857,848 | |
| 2009 | 636,778,268 | 666,202,319 | 675,496,873 | | |
| 2010 | 639,377,892 | 670,309,948 | | | |
| 2011 | 654,278,886 | | | | |
| | | Loss Devel | opment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.005 | |
| 2000 | | | 1.014 | 1.004 | |
| 2001 | | 1.022 | 1.015 | 1.003 | |
| 2002 | 1.062 | 1.029 | 1.016 | 0.999 | |
| 2003 | 1.084 | 1.035 | 1.011 | 1.005 | |
| 2004 | 1.063 | 1.034 | 1.011 | 1.004 | |
| 2005 | 1.080 | 1.029 | 1.011 | 1.002 | |
| 2006 | 1.079 | 1.026 | 1.010 | 1.000 | |
| 2007 | 1.087 | 1.018 | 1.005 | 1.001 | |
| 2008 | 1.059 | 1.017 | 1.003 | | |
| 2009 | 1.046 | 1.014 | | | |
| 2010 | 1.048 | | | | |
| Five Year | | | | | |
| Average | 1.064 | 1.021 | 1.008 | 1.002 | |
| Three Year | 7 051 | 1 016 | 1.006 | 1.001 | |
| Average | 1.051 | 1.016 | 1.000 | 1.001 | |
| | • | Five Year | Three Year | | |
| 39 to 63 mont | ths: | 1.010 | 1.007 | | |
| 27 to 63 mont | | 1.031 | 1.023 | | |
| 15 to 63 mont | | 1.097 | 1.075 | | |
| 70 CO 62 HOIL | -11-0 • | 1.037 | 1,0,0 | | |

⁽a) Losses are on a 30/60 level for 2002-2011. Losses are on a 25/50 level for 1998-2001.

All Carriers

Voluntary and Ceded Combined

| | Property D | amage Basic Lim | its(a) Incurred | l Losses as of | |
|---|-------------|-------------------------|-------------------------|----------------------------|---|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 1999 2000 | | | 508,023,076 | 485,572,450 508,052,039 | 453,159,687 485,440,645 508,060,163 |
| 2001 | | 501,761,686 | 502,671,629 | 503,203,863 | 502,958,797 |
| 2002 | 521,387,936 | 529,534,675 | 531,145,335 | 532,186,698 | 531,950,120 |
| 2003 | 537,475,817 | 547,204,102 | 549,683,599 | 549,242,647 | 549,478,260 |
| 2004 | 540,779,130 | 552,344,575 | 560,950,492 | 561,763,330 | 561,689,009 |
| 2005 | 560,372,482 | 572,679,307 | 574,152,924 | 574,496,556 | 574,527,902 |
| 2006 | 585,759,190 | 596,268,288 | 597,603,179 | 598,221,980 | 597,935,823 |
| 2007 | 591,554,570 | 602,565,320 | 603,840,287 | 604,144,875 | 604,051,595 |
| 2008 | 587,942,423 | 602,297,429 | 603,066,452 | 603,284,796 | |
| 2009 | 600,163,831 | 609,446,256 | 610,523,213 | | |
| 2010 | 613,312,535 | 625,276,689 | | | |
| 2011 | 620,421,933 | | | | |
| | | Loss Devel | opment Factors | | |
| Accident | | | - | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.000 | |
| 2000 | | | 1.000 | 1.000 | |
| 2001 | | 1.002 | 1.001 | 1.000 | |
| 2002 | 1.016 | 1.003 | 1.002 | 1.000 | |
| 2003 | 1.018 | 1.005 | 0.999 | 1.000 | |
| 2004 | 1.021 | 1.016 | 1.001 | 1.000 | |
| 2005 | 1.022 | 1.003 | 1.001 | 1,000 | |
| 2006 | 1.018 | 1.002 | 1.001 | 1.000 | |
| 2007 | 1.019 | 1.002 | 1.001 | 1.000 | |
| 2008 | 1.024 | 1.001 | 1.000 | | |
| 2009 | 1.015 | 1.002 | | | |
| 2010 | 1.020 | | | | |
| Five Year | | | | | |
| Average | 1.019 | 1.002 | 1.001 | 1.000 | |
| Three Year Average | 1.020 | 1.002 | 1.001 | 1.000 | |
| | | Five Year | Three Year | | |
| 39 to 63 mont 27 to 63 mont 15 to 63 mont | hs: | 1.001 1.003 1.022 | 1.001 1.003 1.023 | | |
| | | | | | |

⁽a) Losses are on a \$25,000 level for 2002-2011. Losses are on a \$15,000 level for 1998-2001.

All Carriers

Voluntary and Ceded Combined

| | red Motorists | Bodily Injury | Basic Limits(a) | Incurred Losses | s as of |
|------------------|---------------|---------------|-----------------|-----------------|------------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 33,680,968 |
| 1999 | | | | 33,444,514 | 33,492,209 |
| 2000 | | | 33,073,301 | 33,677,305 | 33,379,655 |
| 2001 | | 33,755,318 | 35,021,950 | 35,507,827 | 35,426,244 |
| 2002 | 32,704,663 | 37,596,181 | 39,565,990 | 39,583,086 | 39,653,863 |
| 2003 | 35,307,464 | 39,489,354 | 40,993,396 | 41,853,946 | 41,929,146 |
| 2004 | 34,894,192 | 37,454,484 | 39,846,551 | 40,160,252 | 40,566,220 |
| 2005 | 35,135,790 | 39,433,924 | 41,021,443 | 41,261,672 | 41,475,383 |
| 2006 | 37,169,628 | 41,698,996 | 43,084,563 | 44,235,981 | 43,770,648 |
| 2007 | 37,248,189 | 43,276,060 | 44,599,011 | 44,878,639 | 44,877,916 |
| 2008 | 36,382,688 | 40,775,758 | 41,624,706 | 41,681,808 | |
| 2009 | 39,667,935 | 42,955,932 | 43,845,589 | | |
| 2010 | 37,986,964 | 40,736,516 | , , | | |
| 2011 | 39,549,180 | , , | | | |
| | | Loss Devel | opment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.001 | |
| 2000 | | | 1.018 | 0.991 | |
| 2001 | | 1.038 | 1.014 | 0.998 | |
| 2002 | 1.150 | 1.052 | 1.000 | 1.002 | |
| 2003 | 1.118 | 1.038 | 1.021 | 1.002 | |
| 2004 | 1.073 | 1.064 | 1.008 | 1.010 | |
| 2005 | 1.122 | 1.040 | 1.006 | 1.005 | |
| 2006 | 1.122 | 1.033 | 1.027 | 0.989 | |
| 2007 | 1.162 | 1.031 | 1.006 | 1.000 | |
| 2008 | 1.121 | 1.021 | 1.001 | | |
| 2009 | 1.083 | 1.021 | | | |
| 2010 | 1.072 | | | | |
| Five Year | | | | | |
| Average | 1.112 | 1.029 | 1.010 | 1.001 | |
| Three Year | | | | | |
| Average | 1.092 | 1.024 | 1.011 | 0.998 | |
| | | Five Year | Three Year | | |
| 39 to 63 month | s: | 1.011 | 1.009 | | |
| 27 to 63 month | s: | 1.040 | 1.033 | | |
| 15 to 63 month | s: | 1.156 | 1.128 | | |

⁽a) Losses are on a 30/60 level for 2002-2011. Losses are on a 25/50 level for 1998-2001.

All Carriers

Voluntary and Ceded Combined

| | ed Motorists | Property Damage | Basic Limits(a) | Incurred Loss | es as of |
|------------------|-------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 10,831,683 |
| 1999 | | | | 11,143,920 | 11,257,504 |
| 2000 | | | 11,563,960 | 11,413,456 | 11,324,557 |
| 2001 | | 11,260,876 | 11,051,061 | 10,921,388 | 10,833,455 11,589,837 |
| 2002 | 12,734,308 | 11,995,876 | 11,782,745 | 11,588,557 | 11,632,875 |
| 2003 | 12,929,486 | 12,177,961 | 11,919,457 | 11,701,679 | 10,878,304 |
| 2004 | 11,802,989 | 11,227,531 | 11,105,182 | 10,978,101 11,622,425 | 11,494,322 |
| 2005 | 12,302,623 | 11,786,546 | 11,641,063 | 11,822,423 | 11, 144, 751 |
| 2006 | 11,776,886 | 11,310,158 | 11,337,219 10,613,436 | 10,549,255 | 10,458,095 |
| 2007 | 11,055,689 | 10,741,024 10,459,558 | 10,364,127 | 10,334,335 | 10,400,000 |
| 2008 | 10,888,944 9,889,498 | 9,679,313 | 9,502,099 | 10,334,333 | |
| 2009 2010 | 9,788,949 | 9,358,986 | 3,302,033 | | |
| 2010 | 10,115,363 | 5,330,300 | | | |
| 2011 | 10,110,505 | | 0 | | |
| | | Loss Develo | opment Factors | | |
| Accident | | | | 51 60 W | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1000 | | | | 1.010 | |
| 1999 | | | 0.987 | 0.992 | |
| 2000 | | 0.981 | 0.988 | 0.992 | |
| 2001 | 0.942 | 0.982 | 0.984 | 1.000 | |
| 2002 2003 | 0.942 | 0.979 | 0.982 | 0.994 | |
| 2004 | 0.951 | 0.989 | 0.989 | 0.991 | |
| 2005 | 0.958 | 0.988 | 0.998 | 0.989 | |
| 2006 | 0.960 | 1.002 | 0.990 | 0.993 | |
| 2007 | 0.972 | 0.988 | 0.994 | 0.991 | |
| 2008 | 0.961 | 0.991 | 0.997 | | |
| 2009 | 0.979 | 0.982 | | | |
| 2010 | 0.956 | | | | |
| | | | | | |
| Five Year | | | | | |
| Average | 0.966 | 0.990 | 0.994 | 0.992 | |
| 2 | | | | | |
| Three Year | | | | | |
| Average | 0.965 | 0.987 | 0.994 | 0.991 | |
| | | Five Year | Three Year | | |
| | | ETAC ICUT | inico icai | | |
| 39 to 63 month | ıs: | 0.986 | 0.985 | | |
| 27 to 63 month | ns: | 0.976 | 0.972 | | |
| 15 to 63 month | ns: | 0.943 | 0.938 | | |

⁽a) Losses are on a \$25,000 level for 2002-2011. Losses are on a \$15,000 level for 1998-2001.

NORTH CAROLINA AUTOMOBILE LIABILITY INSURANCE - PRIVATE PASSENGER CARS LOSS DEVELOPMENT

All Carriers

Voluntary and Ceded Combined

| | Bodily 1 | Injury Total Lin | nits Incurred L | osses as of | |
|---------------|---------------|------------------|---|-------------|-------------|
| Accident | | | | | |
| Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 595,538,970 |
| 1999 | | | | 616,343,115 | 618,962,876 |
| 2000 | | | 607,343,649 | 619,331,394 | 621,691,752 |
| 2001 | | 590,573,084 | 615,270,128 | 627,427,574 | 627,806,583 |
| 2002 | 568,917,216 | 626,297,432 | 650,597,403 | 662,372,926 | 660,826,093 |
| 2003 | 590,218,744 | 662,896,265 | 695,233,004 | 702,075,913 | 703,757,654 |
| 2004 | 629,424,611 | 687,246,213 | 726,032,756 | 732,986,233 | 733,021,137 |
| 2005 | 622,795,154 | 693,338,754 | 719,404,608 | 726,341,510 | 724,279,324 |
| 2006 | 655,183,999 | 729,866,505 | 755,059,193 | 759,412,892 | 757,537,429 |
| 2007 | 672,298,246 | 754,301,249 | 769,117,018 | 771,660,808 | 770,562,365 |
| 2007 | 679,520,052 | 736,955,645 | 752,606,768 | 754,898,979 | |
| 2009 | 743,063,871 | 805,971,456 | 822,808,711 | | |
| 2010 | 749,121,544 | 811,793,162 | , | | |
| 2011 | 769, 451, 348 | 011,730,102 | | | |
| 2011 | 103, 131, 310 | | | | |
| | | Loss | Development Fac | ctors | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1,004 | |
| 2000 | | | 1.020 | 1.004 | |
| 2001 | | 1.042 | 1.020 | 1.001 | |
| 2002 | 1.101 | 1.039 | 1.018 | 0.998 | |
| 2003 | 1.123 | 1.049 | 1.010 | 1.002 | |
| 2004 | 1.092 | 1.056 | 1.010 | 1.000 | |
| 2005 | 1.113 | 1.038 | 1.010 | 0.997 | |
| 2006 | 1.114 | 1.035 | 1.006 | 0.998 | |
| 2007 | 1.122 | 1.020 | 1.003 | 0.999 | |
| 2008 | 1.085 | 1.021 | 1.003 | | |
| 2009 | 1.085 | 1.021 | | | |
| 2010 | 1.084 | | | | |
| 2010 | | | | | |
| Five Year | | | | | |
| Average | 1.098 | 1.027 | 1.006 | 0.999 | |
| | | | | | |
| Three Year | | | | 0.000 | |
| Average | 1.085 | 1.021 | 1.004 | 0.998 | |
| | | Five Year | Three Year | | |
| 39 to 63 mon | -he• | 1.005 | 1.002 | | |
| 27 to 63 mont | | 1.032 | 1.023 | | |
| | | 1.133 | 1.110 | | |
| 15 to 63 mon | uns: | 1.133 | 1.110 | | |

All Carriers

Voluntary and Ceded Combined

| | Property | Damage Total Li | imits Incurred | Losses as of | |
|------------------|-------------|-----------------|----------------|--------------|-------------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 463,353,715 |
| 1999 | | | | 496,760,747 | 496,603,613 |
| 2000 | | | 520,124,759 | 520,292,907 | 520,234,996 |
| 2001 | | 516,507,961 | 517,508,923 | 517,801,842 | 517,592,358 |
| 2002 | 523,908,951 | 532,151,212 | 533,775,479 | 534,777,466 | 534,427,287 |
| 2003 | 542,796,004 | 551,748,287 | 553,314,103 | 552,864,078 | 553,073,231 |
| 2004 | 545,709,696 | 555,915,798 | 564,500,217 | 565,402,098 | 565,293,901 |
| 2005 | 564,664,269 | 576,768,472 | 578,211,594 | 578,476,414 | 578,537,116 |
| 2006 | 589,948,039 | 600,531,291 | 601,871,788 | 602,497,738 | 602,092,739 |
| 2007 | 595,457,699 | 607,098,069 | 608,515,719 | 608,672,244 | 608,562,434 |
| 2008 | 592,717,548 | 607,585,089 | 608,059,698 | 608,308,805 | |
| 2009 | 604,856,887 | 614,178,970 | 615,294,078 | | |
| 2010 | 618,016,628 | 629,572,991 | | | |
| 2011 | 625,138,655 | | • | | |
| | | Loss Devel | opment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.000 | |
| 2000 | | | 1.000 | 1.000 | |
| 2001 | | 1.002 | 1.001 | 1.000 | |
| 2002 | 1.016 | 1.003 | 1.002 | 0.999 | |
| 2003 | 1.016 | 1.003 | 0.999 | 1.000 | |
| 2004 | 1.019 | 1.015 | 1.002 | 1.000 | |
| 2005 | 1.021 | 1.003 | 1.000 | 1.000 | |
| 2006 | 1.018 | 1.002 | 1.001 | 0.999 | |
| 2007 | 1.020 | 1.002 | 1.000 | 1.000 | |
| 2008 | 1.025 | 1.001 | 1.000 | | |
| 2009 | 1.015 | 1.002 | | | |
| 2010 | 1.019 | | | | |
| Five Year | | | | | |
| Average | 1.019 | 1.002 | 1.001 | 1.000 | |
| Three Year | | | | | |
| Average | 1.020 | 1.002 | 1.000 | 1.000 | |
| | | Five Year | Three Year | | |
| 39 to 63 mont | hs: | 1.001 | 1.000 | | |
| 27 to 63 mont | | 1.003 | 1.002 | | |
| 15 to 63 mont | • | 1.022 | 1.022 | | |

All Carriers

Voluntary and Ceded Combined

| | Medical P | ayments Total L | imits Incurred | Losses as of | |
|-----------------|------------|-----------------|----------------|--------------|------------|
| Accident | 15 34 13 | 07 16 4 5 | 20 Mantha | El Mantha | 63 Months |
| Year | 15 Months | 27 Months | 39 Months | 51 Months | 65 Monens |
| 1998 | | | | | 78,054,472 |
| 1999 | | | | 79,796,175 | 80,738,717 |
| 2000 | | | 80,270,062 | 80,892,530 | 80,916,479 |
| 2001 | | 82,072,374 | 83,604,663 | 84,189,088 | 84,208,944 |
| 2002 | 84,407,330 | 89,375,713 | 90,811,468 | 91,440,492 | 91,468,157 |
| 2003 | 85,399,350 | 91,379,102 | 91,931,978 | 92,675,518 | 92,750,269 |
| 2004 | 85,271,787 | 89,295,154 | 91,165,945 | 92,022,820 | 92,163,988 |
| 2005 | 84,730,224 | 89,100,195 | 90,335,758 | 90,619,975 | 90,645,560 |
| 2006 | 91,005,311 | 92,605,615 | 93,479,636 | 94,013,888 | 94,087,739 |
| 2007 | 91,227,312 | 92,076,899 | 93,238,755 | 93,617,508 | 93,731,836 |
| 2008 | 89,217,082 | 91,595,353 | 92,528,555 | 93,071,581 | |
| 2009 | 97,861,611 | 99,396,195 | 100,919,154 | | |
| 2010 | 95,856,365 | 97,322,444 | | | |
| 2011 | 93,143,438 | | | | |
| | | Loss Devel | opment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.012 | |
| 2000 | | | 1.008 | 1.000 | |
| 2001 | | 1.019 | 1.007 | 1.000 | |
| 2002 | 1.059 | 1.016 | 1.007 | 1.000 | |
| 2003 | 1.070 | 1.006 | 1.008 | 1.001 | |
| 2004 | 1.047 | 1.021 | 1.009 | 1.002 | |
| 2005 | 1.052 | 1.014 | 1.003 | 1.000 | |
| 2006 | 1.018 | 1.009 | 1.006 | 1.001 | |
| 2007 | 1.009 | 1.013 | 1.004 | 1.001 | |
| 2008 | 1.027 | 1.010 | 1.006 | | |
| 2009 | 1.016 | 1.015 | | | |
| 2010 | 1.015 | | | | |
| Five Year | | | | | |
| Average | 1.017 | 1.012 | 1.006 | 1.001 | |
| Three Year | | | | | |
| Average | 1.019 | 1.013 | 1.005 | 1.001 | |
| | | Five Year | Three Year | | |
| 39 to 63 month: | s: | 1.007 | 1.006 | | |
| 27 to 63 month: | s: | 1.019 | 1.019 | | |
| 15 to 63 month | s: | 1.036 | 1.038 | | |

All Carriers

Voluntary and Ceded Combined

| | Uninsured Motorists | Bodily Injury | Total Limits | Incurred Losses | as of |
|------------------|---------------------|---------------|----------------|-----------------|------------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 39,676,840 |
| 1999 | | | | 41,968,526 | 42,065,404 |
| 2000 | | | 40,854,460 | 42,011,925 | 41,324,158 |
| 2001 | | 42,975,232 | 45,262,195 | 46,148,079 | 46,341,896 |
| 2002 | 38,918,375 | 47,611,602 | 50,400,213 | 50,208,191 | 50,666,563 |
| 2003 | 42,683,852 | 48,534,844 | 50,786,129 | 52,305,914 | 52,299,269 |
| 2004 | 44,012,059 | 48,971,187 | 51,836,511 | 52,026,941 | 52,216,497 |
| 2005 | 43,302,325 | 49,506,298 | 51,967,884 | 54,437,931 | 54,865,515 |
| 2006 | 46,363,207 | 54,796,894 | 57,328,982 | 59,078,135 | 58,814,554 |
| 2007 | 47,970,814 | 59,325,668 | 60,988,628 | 60,985,940 | 60,948,416 |
| 2008 | 47,175,079 | 53,174,493 | 54,809,833 | 54,971,512 | |
| 2009 | 50,684,137 | 57,343,726 | 59,342,442 | | |
| 2010 | 47,356,986 | 53,115,998 | | | |
| 2011 | 50,558,958 | | | | |
| | | Loss I | Development Fa | ctors | |
| Acciden | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.002 | |
| 2000 | | | 1.028 | 0.984 | |
| 2001 | | 1.053 | 1.020 | 1.004 | |
| 2002 | 1.223 | 1.059 | 0.996 | 1.009 | |
| 2003 | 1.137 | 1.046 | 1.030 | 1.000 | |
| 2004 | 1.113 | 1.059 | 1.004 | 1.004 | |
| 2005 | 1.143 | 1.050 | 1.048 | 1.008 | |
| 2006 | 1.182 | 1.046 | 1.031 | 0.996 | |
| 2007 | 1.237 | 1.028 | 1.000 | 0.999 | |
| 2008 | 1.127 | 1.031 | 1.003 | | |
| 2009 | 1.131 | 1.035 | | | |
| 2010 | 1.122 | | | | |
| Five Year | <u>-</u> | | | | |
| Average | 1.160 | 1.038 | 1.017 | 1.001 | |
| Three Yea | ar | | | | |
| Average | 1.127 | 1.031 | 1.011 | 1.001 | |
| | 1 | Five Year | Three Year | | |
| 39 to 63 | months: | 1.018 | 1.012 | | |
| 27 to 63 | | 1.057 | 1.043 | | |
| 15 to 63 | | 1.226 | 1.175 | | |

All Carriers

Voluntary and Ceded Combined

| Uninsu | red Motorists | Property Damag | ge Total Limits | Incurred Losse | s as of |
|----------------|---------------|----------------|-----------------|----------------|------------|
| Accident | | | | | |
| Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 10,944,152 |
| 1999 | | | | 11,369,299 | 11,482,883 |
| 2000 | | | 11,819,962 | 11,638,277 | 11,537,925 |
| 2001 | | 11,591,092 | 11,354,463 | 11,189,105 | 11,098,552 |
| 2002 | 12,833,292 | 12,129,687 | 11,933,562 | 11,679,374 | 11,680,654 |
| 2003 | 12,994,158 | 12,324,915 | 12,034,219 | 11,810,327 | 11,741,523 |
| 2004 | 12,196,649 | 11,581,589 | 11,458,158 | 11,331,060 | 11,231,280 |
| 2005 | 12,810,536 | 12,700,498 | 12,487,733 | 12,657,940 | 12,335,727 |
| 2006 | 11,779,484 | 11,312,727 | 11,515,084 | 11,386,140 | 11,322,228 |
| 2007 | 11,103,261 | 10,816,391 | 10,800,718 | 10,737,959 | 10,648,400 |
| 2008 | 11,025,214 | 10,897,324 | 10,813,982 | 10,792,295 | |
| 2009 | 10,010,944 | 9,818,418 | 9,671,303 | | |
| 2010 | 10,178,001 | 9,748,352 | | | |
| 2011 | 10,145,657 | -,,, | | | |
| 2011 | 20,222,000 | | | | |
| | | Loss | Development Fac | ctors | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.010 | |
| 2000 | | | 0.985 | 0.991 | |
| 2001 | | 0.980 | 0.985 | 0.992 | |
| 2002 | 0.945 | 0.984 | 0.979 | 1.000 | |
| 2003 | 0.948 | 0.976 | 0.981 | 0.994 | |
| 2004 | 0.950 | 0.989 | 0.989 | 0.991 | |
| 2005 | 0.991 | 0.983 | 1.014 | 0.975 | |
| 2006 | 0.960 | 1.018 | 0.989 | 0.994 | |
| 2007 | 0.974 | 0.999 | 0.994 | 0.992 | |
| 2008 | 0.988 | 0.992 | 0.998 | | |
| 2009 | 0.981 | 0.985 | | | |
| 2010 | 0.958 | | | | |
| Five Year | | | | | |
| Average | 0.972 | 0.995 | 0,997 | 0.989 | |
| Average | 0.572 | 0.330 | 0,33, | | |
| Three Year | | | | | |
| Average | 0.976 | 0.992 | 0.994 | 0.987 | |
| | | Five Year | Three Year | | |
| 39 to 63 month | s. | 0.986 | 0.981 | | |
| 27 to 63 month | | 0.981 | 0.973 | | |
| 15 to 63 month | | 0.954 | 0.950 | | |
| 15 CO OO MOHEN | | 0.301 | 2.23 | | |

All Carriers

Voluntary and Ceded Combined

| | nsured Motori | sts Bodily Inju | ry Total Limits | Incurred Loss | es as of |
|------------------|---------------|-----------------|-----------------|---------------|------------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 42,204,871 |
| 1999 | | | | 44,827,131 | 45,514,430 |
| 2000 | | | 44,712,621 | 47,905,237 | 48,554,944 |
| 2001 | | 37,415,497 | 46,420,538 | 51,011,821 | 51,502,208 |
| 2002 | 23,147,591 | 39,559,551 | 49,215,193 | 52,127,755 | 52,109,200 |
| 2003 | 24,095,268 | 44,137,295 | 49,768,667 | 53,408,780 | 53,363,889 |
| 2004 | 33,532,085 | 53,425,768 | 61,714,574 | 65,610,846 | 65,346,366 |
| 2005 | 32,329,148 | 51,262,138 | 58,093,259 | 60,282,146 | 60,466,842 |
| 2006 | 37,987,530 | 60,187,588 | 67,430,403 | 71,284,126 | 71,417,146 |
| 2007 | 44,032,591 | 65,373,281 | 73,384,226 | 75,656,933 | 75,041,585 |
| 2008 | 36,616,633 | 57,532,597 | 68,124,862 | 68,437,594 | |
| 2009 | 43,173,905 | 65,662,357 | 74,528,554 | | |
| 2010 | 43,445,967 | 63,358,211 | | | |
| 2011 | 46,294,500 | | | | |
| | | Loss Devel | opment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.015 | |
| 2000 | | | 1.071 | 1.014 | |
| 2001 | | 1.241 | 1.099 | 1.010 | |
| 2002 | 1.709 | 1.244 | 1.059 | 1.000 | |
| 2003 | 1,832 | 1.128 | 1.073 | 0.999 | |
| 2004 | 1.593 | 1.155 | 1.063 | 0.996 | |
| 2005 | 1.586 | 1.133 | 1.038 | 1.003 | |
| 2006 | 1.584 | 1,120 | 1.057 | 1.002 | |
| 2007 | 1.485 | 1.123 | 1.031 | 0.992 | |
| 2008 | 1.571 | 1.184 | 1.005 | | |
| 2009 | 1.521 | 1.135 | | | |
| 2010 | 1.458 | | | | |
| Five Year | | | | | |
| Average | 1.524 | 1,139 | 1.039 | 0.998 | |
| Three Year | | | | | |
| Average | 1.517 | 1.147 | 1.031 | 0.999 | |
| | | Five Year | Three Year | | |
| 39 to 63 mont | h e • | 1.037 | 1.030 | | |
| 27 to 63 mont | | 1.181 | 1.181 | | |
| | | 1.800 | 1.792 | | |
| 15 to 63 mont | 112: | 1.000 | 1.122 | | |

· All Carriers

15 to 63 months:

Voluntary and Ceded Combined

| | E | Bodily Injury In | curred Claims as | s of | |
|-----------------|-----------|------------------|------------------|-----------------|-----------|
| Accident | | <u> </u> | | | |
| | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 89,985 |
| 1999 | | | | 92 , 547 | 92,151 |
| 2000 | | | 91,137 | 90,663 | 90,349 |
| 2001 | | 89,243 | 88,410 | 88,149 | 87,694 |
| 2002 | 96,845 | 93,413 | 92,563 | 92,015 | 91,069 |
| 2003 | 98,407 | 94,411 | 93,472 | 92,709 | 92,449 |
| 2004 | 98,867 | 95,352 | 94,812 | 94,245 | 93,924 |
| 2005 | 96,834 | 93,155 | 92,093 | 91,301 | 90,958 |
| 2006 | 96,429 | 92,275 | 91,098 | 90,582 | 90,273 |
| 2007 | 92,115 | 88,209 | 87,104 | 86,501 | 86,267 |
| 2008 | 88,995 | 84,974 | 83,845 | 83,337 | |
| 2009 | 96,514 | 92,087 | 91,170 | | • |
| 2010 | 96,388 | 91,970 | | | |
| 2011 | 93,975 | | | | |
| | | Claim | Development Fac | tors | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 0.996 | |
| 2000 | | | 0.995 | 0.997 | |
| 2001 | | 0.991 | 0.997 | 0.995 | |
| 2002 | 0.965 | 0.991 | 0.994 | 0.990 | |
| 2003 | 0.959 | 0.990 | 0.992 | 0.997 | |
| 2004 | 0.964 | 0.994 | 0.994 | 0.997 | |
| 2005 | 0.962 | 0.989 | 0.991 | 0.996 | |
| 2006 | 0.957 | 0.987 | 0.994 | 0.997 | |
| 2007 | 0.958 | 0.987 | 0.993 | 0.997 | |
| 2008 | 0.955 | 0.987 | 0.994 | | |
| 2009 | 0.954 | 0.990 | | | |
| 2010 | 0.954 | | | | |
| Five Year | | | | | |
| Average | 0.956 | 0.988 | 0.993 | 0.997 | |
| Three Year | | | | | |
| Average | 0.954 | 0.988 | 0.994 | 0.997 | |
| | | Five Year | Three Year | | |
| 39 to 63 months | • | 0.990 | 0.991 | | |
| 27 to 63 months | | 0.978 | 0.979 | | |
| Z, co oo monens | • | 3.3.0 | | | |

0.935 0.934

All Carriers

| | Pr | operty Damage I | ncurred Claims | as of | |
|---------------|-----------|-----------------|-----------------|------------------|-----------|
| Accident | | • | | | |
| Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 216,601 |
| 1999 | | | | 223,319 | 223,301 |
| 2000 | | | 223,938 | 223,917 | 223,876 |
| 2001 | | 222,619 | 222,858 | 222,923 | 222,788 |
| 2002 | 225,129 | 226,768 | 227,050 | 227 , 280 | 227,151 |
| 2003 | 235,482 | 236,947 | 237,345 | 236,866 | 236,927 |
| 2004 | 239,528 | 241,668 | 244,848 | 245,055 | 245,032 |
| 2005 | 242,482 | 245,096 | 245,287 | 245,326 | 245,305 |
| 2006 | 243,912 | 245,958 | 246,139 | 246,193 | 246,171 |
| 2007 | 242,917 | 244,857 | 245,013 | 245,034 | 245,030 |
| 2008 | 235,760 | 239,536 | 239,739 | 239,790 | |
| 2009 | 247,723 | 249,607 | 249,828 | | |
| 2010 | 257,238 | 259,900 | | | |
| 2011 | 254,442 | | | | |
| | | Claim Devel | Lopment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.000 | |
| 2000 | | | 1.000 | 1.000 | |
| 2001 | | 1.001 | 1.000 | 0.999 | |
| 2002 | 1.007 | 1.001 | 1.001 | 0.999 | |
| 2003 | 1.006 | 1.002 | 0.998 | 1.000 | |
| 2004 | 1.009 | 1.013 | 1.001 | 1.000 | |
| 2005 | 1.011 | 1.001 | 1.000 | 1.000 | |
| 2006 | 1.008 | 1.001 | 1.000 | 1.000 | |
| 2007 | 1.008 | 1.001 | 1.000 | 1.000 | |
| 2008 | 1.016 | 1.001 | 1.000 | | |
| 2009 | 1,008 | 1.001 | | | |
| 2010 | 1.010 | | | | |
| Five Year | | | | | |
| Average | 1.010 | 1,001 | 1.000 | 1.000 | |
| Three Year | | | | | |
| Average | 1.011 | 1.001 | 1.000 | 1.000 | |
| | | Five Year | Three Year | | |
| 39 to 63 mont | hs: | 1.000 | 1.000 | | |
| 27 to 63 mont | hs: | 1.001 | 1.001 | | • |
| 15 to 63 mont | | 1.011 | 1.012 | | |
| | | | | | |

All Carriers

| | Med | dical Payments I | Incurred Claims | as of | |
|-----------------------|-----------------|------------------|-----------------|-----------------|-----------------|
| Accident | | | | | |
| Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 61,904 |
| 1999 | | | | 61,296 | 61,270 |
| 2000 | | | 60,685 | 60 , 899 | 60,840 |
| 2001 | | 59,050 | 59 , 472 | 59,598 | 59 , 579 |
| 2002 | 60,999 | 61,948 | 62,273 | 62,406 | 62,393 |
| 2003 | 59,036 | 60,027 | 60,458 | 60,586 | 60,594 |
| 2004 | 56 , 892 | 57,641 | 58,405 | 58 , 675 | 58,674 |
| 2005 | 56 , 522 | 57,491 | 57,770 | 57,839 | 57 , 803 |
| 2006 | 59,284 | 59,258 | 59,555 | 59 , 638 | 59,623 |
| 2007 | 55,922 | 56,051 | 56,356 | 56,414 | 56,409 |
| 2008 | 52 , 900 | 53,510 | 53,748 | 53,814 | |
| 2009 | 58,260 | 58,357 | 58,711 | | |
| 2010 | 56,829 | 57,125 | | | |
| 2011 | 55,215 | | | | |
| | | Claim Devel | lopment Factors | | |
| Accident | | | <u>.</u> | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.000 | |
| 2000 | | | 1.004 | 0.999 | |
| 2001 | | 1.007 | 1.002 | 1.000 | |
| 2002 | 1.016 | 1.005 | 1.002 | 1.000 | |
| 2003 | 1.017 | 1.007 | 1,002 | 1.000 | |
| 2004 | 1.013 | 1.013 | 1.005 | 1,000 | |
| 2005 | 1.017 | 1.005 | 1.001 | 0.999 | |
| 2006 | 1.000 | 1.005 | 1.001 | 1,000 | |
| 2007 | 1.002 | 1.005 | 1.001 | 1.000 | |
| 2008 | 1.012 | 1.004 | 1.001 | | |
| 2009 | 1.002 | 1.006 | | | |
| 2010 | 1.005 | | | | |
| Five Year | | | | | |
| Average | 1.004 | 1.005 | 1.002 | 1.000 | |
| _ | | | | | |
| Three Year Average | 1.006 | 1.005 | 1.001 | 1.000 | |
| Tivelage | 1.000 | | | | |
| | | Five Year | Three Year | | |
| 39 to 63 months | s: | 1.002 | 1.001 | | |
| 27 to 63 months | | 1.007 | 1.006 | | |
| 15 to 63 months | | 1.011 | 1.012 | | |
| 15 CO OS MONEIN | - | 1.011 | = : 3 | | |

All Carriers

| | Uninsured M | otorists Bodily | Injury Incurre | d Claims as of | | |
|------------------|---------------------------|-----------------|----------------|----------------|-----------|--|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months | |
| 1998 | | | | | 6,245 | |
| 1999 | | | | 6,040 | 6,016 | |
| 2000 | | | 6 , 127 | 6,114 | 6,082 | |
| 2001 | | 6,048 | 6 , 072 | 6,028 | 5,989 | |
| 2002 | 6,506 | 6,480 | 6,498 | 6,426 | 6,113 | |
| 2003 | 6,583 | 6,533 | 6,544 | 6,484 | 6,366 | |
| 2004 | 6,254 | 6,110 | 6,207 | 6,173 | 6,162 | |
| 2005 | 6,348 | 6,284 | 6,264 | 6,234 | 6,206 | |
| 2006 | 6,300 | 6,193 | 6,128 | 6,122 | 6,054 | |
| 2007 | 5,887 | 5 , 797 | 5,739 | 5,686 | 5,649 | |
| 2008 | 5,474 | 5,445 | 5,410 | 5,375 | | |
| 2009 | 6,042 | 5,945 | 5,938 | | | |
| 2010 | 5,765 | 5,693 | • | | | |
| 2011 | 5,693 | -, - | | | | |
| | Claim Development Factors | | | | | |
| Accident | | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | | |
| 1999 | | | | 0.996 | | |
| 2000 | | | 0,998 | 0.995 | | |
| 2001 | | 1.004 | 0.993 | 0.994 | | |
| 2002 | . 0.996 | 1.003 | 0.989 | 0.951 | | |
| 2003 | 0.992 | 1.002 | 0.991 | 0.982 | | |
| 2004 | 0.977 | 1,016 | 0.995 | 0.998 | | |
| 2005 | 0.990 | 0.997 | 0.995 | 0.996 | | |
| 2006 | 0.983 | 0.990 | 0.999 | 0.989 | | |
| 2007 | 0.985 | 0.990 | 0.991 | 0.993 | | |
| 2008 | 0.995 | 0.994 | 0.994 | | | |
| 2009 | 0.984 | 0.999 | | | | |
| 2010 | 0.988 | | | | | |
| Five Year | | | | | | |
| Average | 0.987 | 0.994 | 0.995 | 0.992 | | |
| Three Year | | | | | | |
| Average | 0.989 | 0.994 | 0.995 | 0.993 | | |
| | | Five Year | Three Year | | | |
| 39 to 63 month | 15 : | 0.987 | 0.988 | | | |
| 27 to 63 month | | 0.981 | 0.982 | | | |
| 15 to 63 month | | 0.968 | 0.971 | | | |

All Carriers

| 7) | Uninsured Motor | ists Property Da | mage Injury Ind | curred Claims a | s of |
|------------------|-----------------|------------------|-----------------|-----------------|-----------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 9,645 |
| 1999 | | | | 10,039 | 10,063 |
| 2000 | | | 9,992 | 10,061 | 10,067 |
| 2001 | | 9,517 | 9,627 | 9,684 | 9,673 |
| 2002 | 9,342 | 9,463 | 9,493 | 9,481 | 9,383 |
| 2003 | 9,339 | 9,354 | 9,314 | 9,205 | 9,187 |
| 2004 | 9,078 | 9,071 | 9,150 | 9,123 | 9,129 |
| 2005 | 9,203 | 9,224 | 9,189 | 9,192 | 9,182 |
| 2006 | 8,781 | 8,712 | 8,715 | 8,704 | 8,710 |
| 2007 | 7,838 | 7,899 | 7,962 | 7,959 | 7,967 |
| 2008 | 7,012 | 7,119 | 7,143 | 7,141 | |
| 2009 | 7,079 | 7,235 | 7,246 | | |
| 2010 | 6,988 | 7,085 | | | |
| 2011 | 6,984 | | | | |
| | | Claim | Development Fac | ctors | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 1.002 | |
| 2000 | | | 1.007 | 1.001 | |
| 2001 | | 1.012 | 1.006 | 0.999 | |
| 2002 | 1.013 | 1.003 | 0.999 | 0.990 | |
| 2003 | 1.002 | 0.996 | 0.988 | 0,998 | |
| 2004 | 0.999 | 1.009 | 0.997 | 1,001 | |
| 2005 | 1,002 | 0.996 | 1.000 | 0.999 | |
| 2006 | 0.992 | 1.000 | 0.999 | 1.001 | |
| 2007 | 1.008 | 1.008 | 1.000 | 1.001 | |
| 2008 | 1.015 | 1.003 | 1.000 | | |
| 2009 | 1.022 | 1.002 | | | |
| 2010 | 1.014 | | | • | |
| Five Year | | | | | |
| Average | 1.010 | 1.002 | 0.999 | 1.000 | |
| Three Year | | | | | |
| Average | 1.017 | 1.004 | 1.000 | 1.000 | |
| | | Five Year | Three Year | | |
| 39 to 63 mc | onths: | 0.999 | 1.000 | | |
| 27 to 63 mc | | 1.001 | 1.004 | | |
| 15 to 63 mg | | 1.011 | 1.021 | | |

All Carriers

| | Underinsured | Motorists Bodil | ly Injury Incurr | ced Claims as of | £ |
|------------------|--------------|-----------------|------------------|------------------|-----------|
| Accident Year | 15 Months | 27 Months | 39 Months | 51 Months | 63 Months |
| 1998 | | | | | 1,187 |
| 1999 | | | | 1,446 | 1,366 |
| 2000 | | | 1,322 | 1,368 | 1,325 |
| 2001 | | 1,063 | 1,243 | 1,332 | 1,245 |
| 2002 | 696 | 1,087 | 1,311 | 1,308 | 1,266 |
| 2003 | 721 | 1,107 | 1,260 | 1,317 | 1,230 |
| 2004 | 943 | 1,356 | 1,503 | 1,517 | 1,462 |
| 2005 | 837 | 1,203 | 1,359 | 1,381 | 1,326 |
| 2006 | 957 | 1,410 | 1,549 | 1,550 | 1,484 |
| 2007 | 1,125 | 1,462 | 1,581 | 1,571 | 1,516 |
| 2008 | 972 | 1,381 | 1,493 | 1,505 | |
| 2009 | 1,100 | 1,495 | 1,637 | | |
| 2010 | 1,110 | 1,501 | | | |
| 2011 | 1,204 | , | | | |
| | | Claim Devel | lopment Factors | | |
| Accident | | | | | |
| Year | 15-27 Mo. | 27-39 Mo. | 39-51 Mo. | 51-63 Mo. | |
| 1999 | | | | 0.945 | |
| 2000 | | | 1.035 | 0.969 | |
| 2001 | | 1.169 | 1.072 | 0.935 | |
| 2002 | 1.562 | 1.206 | 0,998 | 0.968 | |
| 2003 | 1.535 | 1.138 | 1.045 | 0.934 | |
| 2004 | 1.438 | 1.108 | 1.009 | 0,964 | |
| 2005 | 1.437 | 1.130 | 1.016 | 0.960 | |
| 2006 | 1.473 | 1.099 | 1.001 | 0.957 | |
| 2007 | 1.300 | 1.081 | 0.994 | 0.965 | |
| 2008 | 1.421 | 1.081 | 1,008 | | |
| 2009 | 1.359 | 1.095 | | | |
| 2010 | 1.352 | | | | |
| Five Year | | | | | |
| Average | 1.381 | 1.097 | 1.006 | 0.956 | |
| Three Year | | | | | |
| Average | 1.377 | 1.086 | 1.001 | 0.961 | |
| | | Five Year | Three Year | | |
| 39 to 63 month | s: | 0.962 | 0.962 | | |
| 27 to 63 month | s: | 1.055 | 1.045 | | |
| 15 to 63 month | s: | 1.457 | 1.439 | | |